

The Journal

Thursday, August 22, 1996

50 cents (Tax Included)

Candidates file for city seats

Greg Hugunin

ALBANY — Of the nine candidates vying for seats in city government this November, it looks as if three will be left out in the

City Council, four candidates, including incumbent Councilmember Bob Good, will run for three open seats on the city's top governing board in November. On the Board of Education, three candidates will run for the two seats vacated by board members Alan

er and Peggy Thomsen, who stepped down because of term limits. In addition to voting on a whopping seven city initiatives, Albany residents will also be treated to the contested election in more than 10 years for the office of city treasurer.

This year's City Council election will be the first in Albany history to be held in November, which is as much as double the voter turnout in previous April elections. Nearly 80 percent of voters cast ballots in the 1992 presidential

election, only 40 percent voted in the council election in 1994 and just over 30 percent in 1992.

With the retirement of Albany Mayor Mike Brodsky, Good, who has served as vice mayor for the past two years, will be the only incumbent running. A professor of physics at Cal State-Hayward, Good was elected in 1992 and has often been the lone voice of dissent on the council.

In addition to casting the sole vote against placing the cardroom measure on the ballot in 1994, Good also voted against his fellow council members on the controversial removal of former Councilmember Bill Cain from the Planning and Zoning Commission last fall. Never one to keep his opinions to himself, Good also opposed the three city-sponsored initiatives which would turn the power of appointment for the police chief, city attorney and treasurer over to the council, and signed ballot arguments against the first two.

Joining Good in the upcoming race will be Michael Feiner, a general

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EC Plaza proposals to be presented

Dawn Frasier

EL CERRITO — The city-sponsored community workshops devoted to plan ahead for future development at El Cerrito Plaza and surrounding "South Gateway" area of the city resulted this summer in the city's issuance of a Request for Proposals from interested developers.

Yesterday was the final day for submission of proposals. Through September, city staff, council members and community members will evaluate the proposals, particularly those that relate to the development guidelines established by the community workshop participants.

The City Council will hear proposals at their Sept. 16 meeting and scheduled to vote on the matter

meanwhile, the members of the Sustainable El Cerrito continue to refine their vision for development of the community, also concentrating on their current efforts on the southern gateway area of town. When the proposals are in, we will evaluate them," said active member Steve Price. Along with giving input to the City Council,

the group also plans to "actively engage in dialogue with the developer," he said.

"We expect we would interpret anything proposed as tentative. We would want to talk with him to ensure that our criteria for good development are taken into account."

Price and several other SEC members participated in the spring workshops which were moderated by consultant Bruce Race of Race Studios.

"We felt that Bruce Race's conceptual plan was a good first step but was an impressionist document," Price said. "It had some very attractive drawings of elements people are looking for, but we felt it was important to include specific design criteria to create a pedestrian-friendly, public transit-oriented, community-enhancing environment. (The latter have been among the main principles espoused by the grass-roots organization.)"

In a letter sent to the El Cerrito City Council, a "working group on the South Gateway Development Area convened by Sustainable El

See PLAZA, page 16

Draft youth plan released

Greg Hugunin

ALBANY — As part of an ongoing effort to make the city a better place for children and their families, the Youth Task Force last week released a draft copy of its Youth Plan.

The plan, a 75-page document, will be distributed to various community groups for further input. It includes surveys of the city's youth and a six-pronged approach to enhancing life for the more than 10,000 families in Albany.

Issues dealt with include community-building, health services, recreational activities, education, support services and communication within the city, all driven by the task force's adopted belief that it takes a village to raise a child.

The 25-member task force includes school officials, students, and representatives from UC Village and other local groups and has been meeting twice a month since Janu-



Chester King Vega

Recreation activities were among those examined.



Chester King Vega

Mercedes Gasking, 14, of Boy Scout Troop 14, delivers pamphlets to homes in Albany urging the planting of street trees.

They speak for the trees

By Greg Hugunin

ALBANY — The city is getting some help this summer in its ongoing drive to make Albany a greener, leafier place to live.

For their annual community service project, Boy Scouts from Albany and El Cerrito's Troop 14 are canvassing city streets in an attempt to persuade residents to plant a tree in front of their house. The effort is part of the city's ongoing street-tree program, which has already added

300 members to Albany's urban forest and is slated to up that number to 1,000 by next year.

The Boy Scouts are not alone in helping create a somewhat shadier Albany, though, as the cost of the program will be augmented by \$138,000 in grants. The largest, totaling \$75,000, will come from Caltrans as part of mitigations for the freeway expansion project. A \$30,000 grant from the California Department of Forestry and a \$33,000 grant from the federal Small Business Administration will also

help offset the cost of the planting.

For those who wish to have a tree planted in front of their house, the program will set them back \$37 for initial pruning of the tree and \$44 for cement removal. Residents will also be asked to water the tree for the first two years.

According to Environmental Resources Assistant Diamera Bach, the city will plant 300 trees in parks, open space and along the Bay Trail this year, including 50 on the median along Key Route Boulevard, and hopes to add 200 residential

trees to that number with the current campaign.

The drive to plant trees apparently is not always the most thanks-filled job in the world. Armed with a stack of pre-addressed flyers, his Boy Scout uniform and an eye for dogs on the loose, 14-year-old Albany resident Mercedes Gasking set out last Friday to do his good deed for the summer and help transform some of the more barren

See TREES, page 16

Alternative creek designs to be reviewed

By Dawn Frasier

EL CERRITO — A Cerrito Creek workshop will be held next week in conjunction with the regular meeting of the Design Review Board. Individuals who have expressed a continuing interest in site plan and land use issues at the Plaza will be notified of the meeting, at which two alternatives for revitalization of the creek will be considered.

The Cerrito Creek study by Brady and Associates was commissioned last year but put on hold as community members met in a series of workshops planning for the entire area and as the city of El Cerrito entered a Request for Proposals pro-

cess for development of the Plaza.

Cerrito Creek serves as a portion of the border between Albany and El Cerrito. Both cities contributed to the funding for a "revitalization study" of the creek, as did Milton Bilak, who owns a large portion of El Cerrito Plaza.

Brady and Associates has prepared two alternatives to be considered by the El Cerrito City Council and by members of the community. Community Development Director Gerry Raycraft described them as reflecting "two levels of development," one providing for a more

"commercially intensive development along the creek" and one showing less development.

Community planning workshops held this spring in El Cerrito concentrated on development of the whole southern gateway to the city. Participants expressed strong interest in revitalizing the creek as attractive open space. Cafes and eateries designed to take advantage of the creek's ambience were raised as attractive options; other types of retail development were not ruled out.

The two levels suggested by

Brady and Associates predominantly reflect "a cost issue, what will pay for itself," Raycraft said.

"Obviously, the less development you want, the more it will cost the public agency. Where there is more commercial development, more private funds become available."

Consultant Sheila Brady will attend the Wednesday, Aug. 28 meeting, designed to be a joint meeting for members of the Design Review Board, Planning Commission and

See CREEK, page 16

EC projects waiting for funding

By Dawn Frasier

EL CERRITO — Again, state funding decisions have affected plans to improve services in El Cerrito. The California Transportation Commission has decided to allocate some funding to statewide projects that had been earmarked for regional transit enhancement projects.

The city of El Cerrito had proposed and requested funding for such a project. The project is not currently slated for funding, but that situation may change.

Complicating the matter is the fact that the request was apparently transmitted incorrectly to the CTC by the Metropolitan Transportation Commission.

Last year, the city of El Cerrito put together a request for funding that contained two elements. The City Council had endorsed an idea submitted by resident Steve Price for construction of a safe bike parking facility, designed as an open cage, in full view of the BART station agent, as an appropriate "transit enhancing" project to qualify for regional funding.

In addition, the city requested funding for a community planning process for the El Cerrito Plaza BART station and its environs. The total request came to \$205,000.

Later, staff determined that the planning process would not be an appropriate candidate for the funding. According to city planner Ed Phillips, the MTC was informed of the change in February. The funding request was revised to \$117,000.

Price, however, pointed out earlier this week that MTC materials submitted to the state still reflect the \$205,000 figure. Phillips confirmed that Tuesday and

said he would contact the MTC about the error within the week.

"The state shouldn't have received any reference to our previous request," said Phillips. "The total federal request is for \$117,000 to be matched by \$29,000 locally. For El Cerrito, about \$25,000 of the match will come from Measure C funds."

Phillips also said the project has received some funding from the West Contra Costa Transportation Authority Commission, which he has not yet "calculated in."

The transportation enhancement monies are issued by the federal government to the state, which then distributes a portion of the funds regionally. Statewide projects were not considered "competitive" in the first two rounds of funding for 1996; they have thus been assigned a higher proportion of third round funding, reducing the amount available to regional jurisdictions.

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Letters to the Editor

Laudable project

Editor:

Recently, El Cerrito celebrated the historic 10th anniversary of Eskaton Hazel Shirley Manor. We El Cerritos paid homage to the memory of Hazel, blind poetess, musician, renowned advocate of housing for the poorest of the elderly and disabled. She would not be denied, insisting on action by local, state and federal governments to fund her dream.

She had strong support from the Committee on Aging and a City Council led by Jean Siri. Gertrude Hall was a key player in bringing the Shirley dream to reality.

Hazel lived to witness the ground-breaking ceremony, but she never was able to fulfill her ultimate wish to live in the "house she built."

The multi-ethnic residents of the manor joined the board, representatives of Eskaton, and supporters throughout the community in a rousing tribute to the immortal Shirley.

Janet James, house manager from the beginning, served enthusiastically and admirably as mistress of ceremonies. Art Schroeder presented a masterful summary of the bittersweet history of the 12-year project. I cried and I danced in memory of my dear friend.

This triumphant celebration marked the hard-earned victory of the Department of Urban Development, the state, an outstanding City Council an staff, the Committee on Aging, and community development over the indifference and hostility of the usual 2,500 naysayers in our community.

It was indeed a historic occasion and a precedent for future needed housing for the frail elderly in our beloved town.

Daniel K. Freudenthal
El Cerrito

Seismic safety in schools

Editor:

Seismic fitness of Albany schools is a public safety issue for the Albany community. It is not a priority with the current Albany Board of Education.

It is now a fact that the school board favors the construction of a new middle school over seismically retrofitting existing school sites despite:

- The lack of a full and final seismic evaluation of the high school, which is over 50 years old, with the largest budget for seismic work of \$4.5 million, necessary so it can withstand a major earthquake (7.1+), before favoring one construction project over the other.

- Repeated requests for risk level assignments by community members.

- The urgency to acknowledge the seismic condition of the high school before favoring the building of the new middle school.

- "It is not likely that glass products found in the buildings that were inspected would survive a major earthquake." (page 11, report by Lingnell Consulting Services, dated Feb. 5, 1996, "Albany Unified School System, Evaluation of Existing Buildings With Regard to Seismic Safety of Glazing Materials, Review of Report Dated Jan. 8, 1996.")

In a bond budget draft of March 7, the seismic budget had doubled for the high school. Assurances were made then that the seismic budget would not be cut and each school site was directed to find ways to cut monies from other improvements to maintain the budget for seismic upgrading.

Instead, the most recent bond budget, dated June 26 (School Board meeting of July 9, pages 14-18), would allow:

- High school seismic work to be postponed until the year 2002, nine years after voters passed the original school bond measure in March 1993.

- High school seismic budget to be cut by 26 percent to \$3.4 million, a reduction of \$1.12 million.

- Cornell School seismic work to be cut by 42 percent, from \$335,080 to \$194,100.

- Districtwide seismic budget to be lowered by 18 percent, from \$4.9 million to \$4 million.

- Middle school budget to be increased by \$2 million to \$13.1 million.

- Middle school to be built by 1998, fast-tracking it to be favorably positioned for bond monies first.

Again, these changes are being proposed without any complete seismic analysis of all school sites, the high school in particular. The

school board still fails to request of their structural engineer risk level assignments to make priority decisions for the master plan and allocations of bond funds.

Repeated assurances by the school district and school board members that our schools are seismically safe have been made for over three years now and are based only on in-progress reports.

There is no mandate to build a new middle school first. The school board has an obligation to maintain public safety at all school sites. Albany citizens first approved with a bond measure in 1993 of \$31.6 million to make facility and seismic upgrades on existing school sites.

Measure A followed in 1994, a coat-tail request that some of the original bond measure monies be used "... to permit the purchase of real property and the construction of public school facilities thereon ..." This measure passed then requiring no additional cost to the taxpayers, but now we are faced with the additional risk of seismic work being delayed far into the future.

We still live within a mile of the Hayward fault. Post-Kobe geological research points to the fact that we are living with similar risks as Kobe did before its earthquake. Common sense is needed to prepare for a major earthquake as soon as the funds are available. With an estimated 3,000 students, Albany schools (1,100 students for the high school alone) host the largest concentration of our most vulnerable community members during any school hour.

Let's collect the facts, retrofit, and then build the best middle school later.

Jacques Berchten
Albany

Annoying emphasis

Editor:

I find your publication useful for local news and appreciate it. However, I am annoyed by the emphasis on the real estate industry as you try to be an editorial vehicle for both industry agents and the buying public. I assume the agents have their own industry medium, so the result seems somewhat puzzling to the average reader.

For example, your July 4 issue had a column by Tarpoff and Talbert ("Number 152 in a series of true experiences in real estate") entitled "Passing effects deep appreciation." Aside from headline writer's apparent misuse of the word "effects," I found the article hardly a "true experience in real estate" in spite of the writer's weak attempt at the end of the article.

While I sympathize with the loss of a mother, I wonder if I am alone in feeling this was in bad taste. What audience are you really trying to reach?

L R Burnett
Kensington

Separate assessments

Editor:

I am writing to oppose the open space assessment district as proposed by the Albany City Council. Contrary to the article in the Aug. 8 *Journal*, the City Council cannot form an assessment district without holding public hearings and giving property owners an opportunity to protest the formation of the district.

In September, property owners will be given notice of hearings on the proposed district to be held at the city council meetings of Oct. 7 and Oct. 21. If the owners of more than 50 percent of the land area of Albany protest the formation of the assessment district, the city cannot proceed with the \$69 per year tax levy regardless of the vote, in November.

Albany is seriously depleting its reserves. Unless new sources of revenue are found, we, like El Cerrito, will be considering additional assessment districts to augment the general fund. Before we commit to tax ourselves \$8.1 million over the next 20 years for superficially attractive projects, we better take a hard look at what we will be asked to do in the next few years in order to maintain our present level of essential city service.

As a property owner, I oppose the decision to lump the three proposed assessments together in one vote (\$35 per year for open space on Albany Hill, \$17 per year for creek restoration, and \$17 for the acquisition and maintenance of additional playing fields). These are separate assessments and I feel I should have the right to vote on each

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Police Reports

Couple attacked at Memorial Park, purse stolen

By K. Osborn

ALBANY — Shortly before midnight on Aug. 11 Albany officers responded to a call regarding an altercation at Memorial Park. A resident near the park reported that a couple had been approached and attacked and the women's purse had been stolen. There were no serious injuries and the police are investigating.

- On the morning of Aug. 15 a resident on the 1300 block of Marin Avenue reported that his silver 1989 Toyota mini van had been stolen. There were no witnesses.

- A resident on the 1000 block of Evelyn reported that between 9 p.m. on Aug. 15 and 9 a.m. on Aug. 16 thieves had stolen his red 1988 Honda Civic which was parked in front of his house. There were no witnesses.

- Just before midnight on Aug. 12 Albany officers responded to an all night convenience store on the intersection of San Pablo and Marin avenues on reports of a male adult who was bothering customers and asking for money. Officers contacted the man and advised him to leave.

- At about 1:15 a.m. on Aug. 13 Albany officers assisted in re-

sponding to a report of a suspect who had just robbed a service station in El Cerrito at Central Avenue and Pierce Street using a silver hand gun. The suspect was described as a black male, 5-feet, 6-inches tall, with a stocky build, dark complexion and short hair, wearing a brown flowered shirt and dark pants.

- At about 1:30 p.m. on Aug. 13 a man came to the Albany station to report that the window of his 1969 Ford Probe had been shattered while he was driving on the freeway. Officers were unable to determine the cause and filed the report.

- On the afternoon of Aug. 13 Albany officers contacted a transient man known to have outstanding warrants from Albany and Berkeley. He was arrested.

- At about 3:30 a.m. on Aug. 14 Albany officers stopped an Oakland man when he was observed riding his bicycle erratically. He was found to be intoxicated and also had an outstanding warrant from Oakland. He was arrested.

- On the morning of Aug. 14 a woman on the 500 block of Pierce Street reported that she had discovered that someone had stolen her silver GT Power Lite Bike

from the bike garage at the complex. There were no witnesses.

- On the afternoon of a man on the 1100 block of Arlington Avenue reported a child had his his car with a small dachshund mix dog in the back seat. He had already told the child about it but was unable to also talk with the child. Officers advised the child to this type of activity.

- At about 6 p.m. on Aug. 14 a woman reported the previous day she had a small dachshund mix dog in the back seat of her car. She was unable to find the dog. She will check animal shelters.

- On the evening of Aug. 14 a resident on the 500 block of Pierce Street reported that when turned from vacation she had found vandals had broken into her apartment and trashed it. She was not sure if anything was taken. Police are investigating.

- During the week of Albany officers fingerprinted people at their request. Two car, responded to 20 false calls, attended to six lost or damaged, assisted two people who had locked out of their cars and made three reports of barking

Four more cases of stolen mail reported in El

By Dawn Frasier

EL CERRITO — Mail was reported stolen from four more addresses in the city. In one case, checks were mailed to a San Pablo Avenue resident (10900 block) but were stolen sometime between November and August. The checks have been forged and used in other cities.

Two boxes of checks were taken from a box in the 3300 block of Santa Clara between July 1 and 14.

In the other two cases, checks and outgoing mail were clipped or pinned to mailboxes for the mail carrier to pick up. Checks were taken in the 900 block of Elm Street July 15. An adult male was seen taking mail from the 900 block of Norvell between 11 a.m. and noon Aug. 12.

- Just Cheep Gas was robbed at about 12:35 a.m. Aug. 10. A man approached the counter to make a purchase, grabbed the employee's arm after he opened the cash register, and took cash from the drawer. The suspect is described as a black male in his 40s, about 5-feet 9-inches tall, 160 pounds, wearing a black jacket and gray pants.

- A thief hit an El Cerrito man with his fist, took cash from his pocket and fled in a robbery that occurred at Kearney Street and Potrero Aug. 7 at 7:50 p.m.

- Two male suspects threatened two juveniles at Cerrito Vista Park at 11 a.m. Aug. 12 in an attempt to obtain their shoes and cash. The juveniles refused.

- A prowler was seen at a rear door in the 3100 block of Carlson Boulevard at about 1:09 a.m. Aug. 15.

- Four Pinole residents were arrested in drug related charges. A man was arrested at 12:14 a.m. Aug. 12 for possession of a con-

trolled substance and being under the influence; the arrest was made on South 56th between Potrero and Cypress.

A man was arrested for possession of methamphetamines at Mooser and San Pablo at 12:30 a.m. Aug. 13. Two women were arrested for possession of methamphetamines and being under the influence at 3:05 a.m. March 19 at San Pablo and Cutting.

- Seven arrests were made for driving under the influence, three on Aug. 11. A San Francisco woman was arrested at San Pablo Avenue and Conlon at 3:50 a.m.; a Richmond man was arrested at Peerless and San Pablo Avenue at 2:40 a.m.; a Pinole man was arrested at 1:10 a.m., also at San Pablo Avenue and Conlon.

- An El Cerrito man was arrested at Kenilworth and Downey at 2:57 a.m. Aug. 7; a Richmond man was arrested at Kearney and Waldo at 1:48 a.m. Aug. 16.

- Two arrests were made at Eastshore Boulevard and San Pablo Avenue. A Martinez man was arrested at 2:15 a.m. Aug. 13. A Richmond man was involved in a collision and arrested at 9:28 p.m. Aug. 3.

- Someone scaled a wall, removed a window screen, then fled when confronted by the resident of a San Pablo Avenue apartment at 2 a.m. Aug. 11.

- A burglar entered a Kearney Street home (900 block) through a window after attempting to kick in the door during the daytime Aug. 16; electronic and miscellaneous items were reported stolen.

- Someone entered an unlocked, open window in the 1700 block of Lexington on the afternoon of Aug. 7; electronic and miscellaneous items, as well as jewelry, were reported stolen.

- Someone broke a residential window in the 400 block of Lib-

erty Street during the day Aug. 16, but no entry was made into the home.

- Bank cards and cash taken from a retiree's purse at about Aug. 11. The incident occurred on the 6500 block of Gladys.

- Purses were taken from homes whose doors were the 8300 block of Buena Vista at 14 or 15 and the 2800 of Mira Vista Drive between 12 or 13.

- Wooden siding was taken from a garage in the 5000 Albarbar Street at about a.m. Aug. 12; a suspect was fleeing westbound on a carrying the siding in a truck.

- A decorative bell was taken from a porch in the 2800 Arlington Boulevard at about a.m. Aug. 7.

- Fourteen potted plants were taken from a rear yard 1200 block of Norvell between June 1 and Aug. 1.

- Someone set a pool yard plant on fire during the day of Aug. 9; the incident occurred on the 1000 block of Evelyn.

- Two Richmond men were arrested for an auto burglary at Cerrito Plaza. Two bikes were taken from a van after a window was broken for entry; the bikes were then placed in the van and the suspects drove away. An incident occurred between 5 and 5:30 p.m. Aug. 12.

- Ten property thefts were reported. C. phones were taken from parked at El Cerrito Plaza at 3 p.m. and 3:35 p.m. Aug. 12.

- A car parked in the 2500 Tulare Avenue during the morning hours of July 18. A lar phone and camera were

See BLOTTER

The Journal

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Newsline

Final EC Library bagsale set

EL CERRITO — Friends of the El Cerrito Library will hold their final Bag Sale for 1996 at the El Cerrito Farmers Market on Tuesday, Aug. 27, from 9 a.m. to 1 p.m. at the El Cerrito Plaza. The Friends will bring thousands of paperback and hardback books, paperbacks, and hardback books for \$2.75. Attendees can purchase

an empty Friends of the El Cerrito Library book bag and load it with their own choice of thrillers, murder mysteries, romances, histories, textbooks, biographies, references and much, much more!

All sales will be on a first-come-first-served basis, so book lovers should come early to build their best collection.

Senior Day features video journey

ALBANY — Come to the Albany Library, 1247 Marin Ave., for the August Senior Day on Thursday, Aug. 29, at 1:30 p.m. to tour a country of over 160 different nationalities.

"Touring Australia" is an hour-

long video that captures life in eight cities as well as the rugged beauty of Kakadu and Daintree, the Great Barrier Reef, the Gold Coast, captivating Ayers Rock, and much more.

Please join us at the library.

ump household toxics safely

EL CERRITO — Toxics don't hang in your garage. El Cerrito County residents have an opportunity to get rid of old or unwanted paints and pesticides, oven cleaners, varnishes, used motor oil and gasoline. It's free, takes five to ten minutes, and you never have to wait for your car.

You will have to make an appointment, however. The Contra Costa County has scheduled its next Household Toxics Drop-Off for all West County residents for Aug. 24 in El Cerrito. Call 1-800-750-4096. Businesses with small amounts of waste should also call for information, pricing and appointment.

Albany Boosters meet to plan events

ALBANY — There will be a meeting of Albany Music Boosters on Tuesday, Aug. 26, at 7 p.m. at 908 Polk St., Albany.

For information, call 527-8879.

CDC focuses on consumer protection

"Regulating Health Care Business to Protect the Consumer" is the topic of the next meeting of the El Cerrito Democratic Club, with speakers for the two initiatives which will appear on the November ballot. Discussions and endorsement votes on other

ballot measures are also on the program.

The meeting takes place on Tuesday, Aug. 27, 7:30 p.m. at the Northminster Presbyterian Church, 545 Ashbury Ave., El Cerrito, across from El Cerrito High.

USD holding special meeting on class size

ALBANY — A special meeting of the Albany Unified School District Board of Education has been scheduled for Tuesday, Aug. 27 at 7 p.m. to review class size reduction

options for the coming school year.

The meeting will take place in the Cornell School multi-use room at 901 Cornell Ave. For further information call 559-6614.



Resident botanist Barbara Erfter works with other volunteers on the hill.

Volunteers needed to lend a hand

ALBANY — On Albany Hill urban forestry means more than planting street trees. Be a Friend of Albany Hill one Saturday a month August through December 1996 by removing invasive ivy, broom and fire debris. Join with volunteer instructors Dr. Barbara

Erfter, a botanist who has compiled the native plant list for Albany Hill for 11 years and Tom Pehrson, an arborist who completed the tree survey data base on Albany Hill for the city. Also on hand will be eight UC Davis graduate students for a day of work and study on Saturday, Aug. 24

at 10 a.m.

Those interested should meet at Creekside Park, bring garden clippers, rake or garden trowel and wear long pants, long sleeved shirts, work gloves and sturdy shoes. For more information contact Carole Fitzgerald at 528-3236.



Buffalo Bob & Howdy Doody at the stroll

On the eve of their 50th anniversary in show business, Buffalo Bob and Howdy Doody make their first west coast appearance in over 10 years early this September.

Buffalo Bob and Howdy Doody will be in town to host the Solano Avenue Stroll in Berkeley and Albany on Sept. 8.

They will welcome all boys and girls, moms and dads, and any other members of the Pea-

nut Gallery to join in the fun.

March in the Howdy Doody Look-A-Like Parade at 11 a.m. at Solano and Colusa Avenues in Berkeley.

Every impersonator is a winner!

You can bring historic Howdy Doody collectibles for Buffalo Bob's signature.

Buffalo Bob will be at the Grand Stand at Santa Fe and Solano Avenues.

Chamber membership mixer in El Cerrito today

The next membership mixer of the El Cerrito Chamber of Commerce will be hosted by Janet and Gary Wong, owners of Strings Italian Cafe, in Del Norte Place, corner San Pablo and Knott av-

enues, 5:30 to 7 p.m., today, Aug. 22.

The purpose of chamber mixers is to offer the opportunity to becoming better acquainted with one another, to share ideas of in-

terest, to make new contacts for business and to enjoy.

RSVP is not required but always helpful in the planning; call 233-7040.

Farmers' Market on Saturday

EL CERRITO — A Saturday Farmers' Market begins this week at El Cerrito Plaza with a "Grand Opening" Saturday at 9 a.m. The Saturday market will become a year-round event, offering shoppers two days weekly to pick up fresh fruits and vegetables, bakery products, sausages and fresh eggs, along with some crafts and other items. Fresh pasta will join the Saturday line-up.

"This summer has been the best summer ever on Tuesdays," said Judy Blue of the El Cerrito Plaza office. "Now that we're in our third year, the market has really taken off."

According to Blue, customers and "friends of customers who couldn't make it on a work day" have been submitting requests to the Plaza for a weekend market date.

Merchant will also benefit from the second market day, since the event brings hundreds of potential shoppers to the center. She noted that the Plaza market is somewhat unique in the area in offering such convenient parking to customers.

Both days will operate during the same hours, 9 a.m. to 1 p.m.; new banners will soon decorate Plaza light poles to announce the addition. At this week's Saturday kick-off, numerous drawings will be held for market canvas bags (with the official El Cerrito Farmers Market logo), filled with produce.

"Everyone seems very enthusiastic; we expect a great turnout," said Blue.

I-80 on-ramp closed

ALBANY — Caltrans has temporarily closed the westbound Buchanan Street on-ramp while construction crews drive piles under the Buchanan Street Interchange in Albany to seismically strengthen the structure.

The ramp is tentatively scheduled to re-open on Sept. 4.

Top 10 Reasons to Live at El Cerrito Royale:

Reason #5 Cruise Ship Lifestyle

We believe that Retirement Living should be like living on a Cruise Ship that stays anchored in your own community: filled with lots of catered services to pamper you, and fun activities and outings to make each day like a vacation.

Come live at El Cerrito Royale and take a cruise with us!

EL CERRITO ROYALE

FRIENDLY RETIREMENT LIVING

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BACK TO SCHOOL SAVINGS! HALOGEN DESK LAMPS

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Goings on About Town

Events, meetings, classes...

Access to Software for All People. Aug. 23: First annual open house from 5-8 p.m. at 2117C Fourth St. R.S.V.P. 540-7457.

Albany Library. Summer films are at the Albany Library Thursdays at 3 p.m. Aug. 22: *Rescuers Down Under*.

Albany Music Boosters meeting to plan this year's events and activities supporting Albany public school music. Aug. 26 at 908 Polk St., Albany, at 7 p.m. 527-8879.

All Souls Parish, 2220 Cedar St. Aug. 25: "A Concert of French Music: Loeillet to Debussy" at 4 p.m. Suggested donation of \$12. 428-1683.

Avatar Toastmasters. Thursdays: Public Speaking Skills and metaphysics come together. 2515 Hillegass and Dwight, Berkeley, at 6:15 p.m., 643-7645, 848-6510.

Berkeley City Club, 2315 Durant Ave. 848-7800. Aug. 25: Architectural tour of the Berkeley City Club. \$2 per person, under 12 free.

Berkeley Farmers' Market. Center St. at Martin Luther King Jr. Way. Aug. 24: Cajun Festival from 11 a.m. to 4:30 p.m.

Berkeley Garden Workshops, offered by BYA (845-9010). Spiral Gardens (549-9159), and The Ecology Center (548-2220). Aug. 24: *Composting* at BYA (Bancroft and Bonar St.) at 10 a.m. *Culinary Herbs* at Magic Gardens (729 Heinz, below San Pablo) from 9:30-10:15 a.m.

Berkeley Hiking Club. Aug. 25: Mini Hike - Land's End. 654-3675. Aug. 25: Point Reyes. 237-3327.

Berkeley Art Center, 1275 Walnut in Live Oak Park. Events every Tuesday night, 7:30-9:30. Aug. 27: Jessica Overwise, storyteller. 527-7113 or 524-7711.

Black Oak Books, 1491 Shattuck Ave. at Vine. 486-0698. All events are free and at 7:30 p.m. unless otherwise noted. Aug. 22: Susan Landauer, *The San Francisco School of Abstract Expressionism*. 7:30 p.m. Free. 1491 Shattuck Ave., Berkeley. 486-0698; Aug. 25: Paul Liberatore, *The Road to Hell: The True Story of George Jackson, Stephen Bingham and the San Quentin Massacre*; Aug. 26: Douglas Hand, *Gone Whaling: A Search for Orcas in Northwest Waters*; Aug. 28: William Langwiesche, *Sahara Unveiled*; Aug. 29: Elaine Kim, *East to America: Korean American Life Stories*.

Contra Costa Hills Club. Aug. 22: Guided tour of Oakland's historic Mountain View Cemetery. 547-0723. Aug. 25: Hike Southern Marin County hills. 234-5222. Aug. 29: Hike on Shell Ridge of Walnut Creek Open Space. 934-5924.

East Bay Leads Club. Weekly meeting, Wednesdays at 7:45. Kaiser Center Cafeteria, 300 Lakeside Dr., Oakland. 601-6325.

East Bay Heritage Quilters. Aug. 26: Lynn Lewis Young will give a lecture titled "Art/Quilt: The Art of the Quilt, the Making of the Magazine," at First Unitarian Church, 1 Lawson Rd.-Moeser

Lane at Arlington, Kensington. Members \$1/nonmembers \$3. 524-3760.

El Cerrito Community Center, 7007 Moeser Lane. Aug. 25: Barbecue party with team game. Entry fee: \$40 per team. Barbecue for non-unit members: \$4. 525-2516.

Gaia Books, 1400 Shattuck Ave., Berkeley. 548-4172. All events at 7:30 p.m. unless otherwise noted. Aug. 22: Tanya Wilkinson, *Persephone Returns*. Aug. 16-18: *A Conference of Heirs: The Heirs of Ida Rolf*. Registration and info 303-637-6851. Aug. 27: Bonni Goldberg, *Room To Write*. Aug. 29: Helen Ellerbe, *The Dark Side of Christian History*.

International Folk Dance Series meet Fridays from 8 p.m. to 11 p.m. at the Albany YMCA, 921 Kains. \$3. 547-6355 or 769-9759.

Israeli folk dancing 8 to midnight, Wednesdays at El Cerrito Veterans Building, 6401 Stockton, El Cerrito. 231-0959.

Kensington 55-plus Activity Center, open Thursdays, 9 a.m. to 2 p.m. at Arlington Community Church, 52 Arlington Ave., Kensington. 526-9146.

Aug. 22: Huntington Library and Gardens. Virginia Walker shows slides of the gardens. Salad potluck. Aug. 29: Travel. Jackie Hetman shows slides of her trip to Majorca. Eleanor Wharton leads Great Books Discussion on Blake's "Songs of Innocence and Songs of Experience."

KPFA 94.1 FM, 1929 Martin Luther King Jr. Way. Aug. 22: 9 a.m. Democracy Now! We the People with Jerry Brown at 2 p.m. This American Life at 11 p.m. Aug. 23: 9 a.m. Democracy Now! Cover to Cover at 3 p.m. featuring Frances Lief Neer, author of *Dancing in the Dark*, a memoir about being blind. We the People with Jerry Brown at 4 p.m. Aug. 25: Minds Over Matter from 6:30-7:30 p.m. The Golden Age of Radio Revisited from 7:30-8 p.m.

LeConte Elementary School, 2241 Russell Street. 644-6619. Aug. 24: Back To School Fair. Healthy Start Program: All parents and children will be able to receive immunizations and physical examinations from 10 a.m. to 1 p.m.

Les Chanteuses Africaines. African female singers on the air Mondays 3-5 a.m. on KPFA 94.1 FM, KPFB 89.3 FM, KFCF 88.1 FM.

Marmot Mountain Works, 3049 Adeline St. Aug. 22-26: Sale of outdoor equipment and apparel.

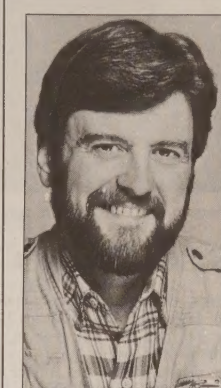
North Berkeley Senior Center, 1901 Hearst. MLK Way. 644-6107. Aug. 22: "U.S. Constitutional History - The 19th Amendment Struggle" with Helen Wheeler at 1:15 p.m. Aug. 23: Video Opera: "Barber of Seville" at 1 p.m. Aug. 26: "Dramatic Literature About Women," with Irja Friend at 1:15 p.m. Aug. 27: "Blood Pressure" from 9-11 a.m. with Alice Meyer and Bea Reed. Aug. 28: Video Movie: "Pack Up Your Troubles" at 1 p.m.

Nyngma Institute, 1815 Highland Place, Berkeley. 843-6812. Aug. 25: Judy Rasmussen will give lecture on "Creating Positive Community."

Pacific Film Archive, 2625 Durant Ave., Berkeley. 642-1412. Aug. 28: *The President Vanishes*, 7 p.m.

REI, 1338 San Pablo Ave., Berkeley. 527-4140. Aug. 22: Orienteering Made Easy, at 7 p.m. Aug. 24: How to Pack Your Bicycle for Touring, at 2 p.m.

Sennin Foundation, 10323 San Pablo Ave., El Cerrito. 526-7518. Through October 1996: free classes for children in Aiki-jujitsu, an authentic Japanese martial art, Mondays through Thursdays



Travel tips

Kelly Monaghan talks about his book *Air Courier Bargains* tonight at Easy Going Travel, 1385 Shattuck Ave., Berkeley. 7:30 p.m. 843-6725.

from 5:45 to 6:45 p.m.

Shotgun Players present Jean Genet's *The Maids* through Sept. 14. \$10 (\$7 students, seniors and Theater Bay Area members.) LaVal's Subterranean Theater, 1834 Euclid Ave. 716-9082.

University Art Museum, 2621 Durant, Berkeley. Aug. 22: Ann Kyle Brown. Aug. 29: HD Moe. Conference Room. Readings from 7 to 9 p.m. 549-3345.

University YWCA, 2600 Bancroft Way, Berkeley. 848-6370. Women's Career Network is free to YWCA members and \$20 for nonmembers.

Women's Cancer Resource Center, 3023 Shattuck Avenue. 548-9286. Aug. 27: Bay Area Water Quality Forum, a panel discussion from 7-9 p.m.

Performances **Ashkenaz,** 1317 San Pablo Ave., Berkeley. 525-5054. Aug. 22: Munkafest, 9 p.m. Ticket range \$5-\$8. Aug. 23: Calabash at 9:30 p.m. West African Highlife Band at 11:30 p.m. \$8. Aug. 24: African Rhythm Messengers at 9:30 p.m. \$8. Aug. 25: Joyful Noise Jazz

Band from 4-6 p.m. \$5. Flamenco Open Stage at 8 p.m. \$6. Aug. 27: Cajun dance lesson at 8 p.m. California Cajun Orchestra at 9 p.m. \$6. Aug. 28: Lindy dance lesson at 8 p.m. Hot Club at 9 p.m. \$7. Aug. 29: Haunted By Waters at 9 p.m. \$6.

Berkeley City Club. 2315 Durant Ave., 848-7800. Aug. 23, 8 p.m. Fund-raising concert: Performances include the works of Mendelssohn, Poulenc, Gluck, Gounod, Bizet, Jacques Ibert and Czech composer Bohuslav Martinu. Tickets \$20 or \$35/two. No-host dinner beforehand with Chef Lars Seebom.

Berkeley Public Library. 209 Kittredge. Aug. 24: Junius Courtney Big Band in the Central Reading Room at 8 p.m. 644-6100.

Brick Hut, 2512 San Pablo Ave., Berkeley. 486-1124. Community Open Mic every Thursday evening. All invited to practice and enjoy music, poetry and performance art. Aug. 15, 7:30-9:30. \$5.

Freight and Salvage, 1111 Addison St., Berkeley. 548-1761. Music at 8 p.m. Sunday through Thursday, and 8:30 p.m. Friday and Saturday. Aug. 22: Alasdair Fraser, Martin Hayes, and Caitra Macdonald. Ticket range \$8.50-\$13.50.

Aug. 23: Phil Kellogg, The Frontmen, Mary Flower, Black Irish Band. \$7.50/\$8.50. Aug. 24: Jo D'Anna, Noon, Bob Daley, The Hanes Family. \$7.50/\$8.50. Aug. 28: Jill Carole and The Contrarians. Album release show. \$8.50/\$9.50. Aug. 29: Bruce Molsky with Beverly Smith. \$9.50/\$10.50.

Jupiter, 2181 Shattuck Ave., Berkeley. Aug. 23: Andre Bush Duo, 5 p.m. Yoboso, 8 p.m. No Cover. 843-8277. Aug. 24: Hiram at 5 p.m. Broun Fellinis at 8 p.m.

Jupiter Jam, Addison St. between Shattuck and Milvia. Aug. 24: Mimi Fox Trio from 12 noon-1:30 p.m. Domingo and Friends from 2-3:30 p.m. Mingo Amungus from 4-6 p.m.

Kimball's East- 5800 Shellmound St., Emeryville. 658-2555. All Shows at 8 & 10 p.m. Aug. 23-Aug. 25: Confunkshun. \$20.

Red Cafe, 1941 University Ave., Berkeley. 843-8607. All performances at 8:30 p.m. No cover charge. Every Tuesday night: Steve Packenham and friends.

Starry Plough Restaurant and Pub, 3101 Shattuck Ave., Berkeley. 841-2082. Music starts at 9:45 Friday and Saturday, 9:30 on Thursday. Traditional Irish music every Sunday starting at 8 p.m. Aug. 22: Tilting at Windmills, Ebola Soup, Mumble & Peg. Aug. 23: Mare Winningham, Patrick Winingham. \$6.

Aug. 24: Buffalo Room, The Jack Mormons with Jerry Joseph. \$5. Aug. 25: Lunchbox, the Burners, the Moons. \$9.

Templebar, 984 University Ave. 548-9888. Aug. 23: Bob Simmons Hawaiian Music and "Maui Style Rhythm and Blues Dance Party." 8 p.m. Aug. 24: Pumeahana Musicians with "The Tropics" and "Kalima" at 9 p.m. Aug. 30: Bob Simmons Hawaiian Music and "Maui Style Rhythm and Blues Dance Party." 8 p.m.

Yoshi's, 6030 Claremont Ave., Oakland. 652-9200. Through Aug. 25: Kevin Mahogany & his Quartet and Larry Goldings Trio. 8 and 10 p.m. \$7-\$18. Aug. 22-25: Kevin Mahogany and His Quartet and Larry Goldings Trio. \$15 Wed, Thurs/\$18 Fri, Sat, Sun. 8 and 10 p.m. Aug. 26: Sherri Roberts with special guest Harvie Swartz. \$8 general, \$6 JIF members. 8 and 10 p.m. Aug. 27-Sept. 1: Gonzalo Rubalcaba All-Star Trio.

Religious activities **Environmentally Safe Buddhist Meditation Group** seeks new members. Please call Barbara at 525-6574.

Nyngma Institute, 1815 Highland Place, Berkeley. 843-6812. Sunday Morning Kum Nye Relaxation from 10 a.m. to noon. \$10. Wednesdays in Aug., 7-9 p.m.: Introduction to Kum Nye, a Tibetan health and relaxation system. \$15.

Sri Chinmoy Meditation Centre offers free meditation workshops in South Berkeley. 540-4114.

St. Alban's Episcopal Church, 1501 Washington Ave., Albany. 525-1716. Aug. 25: Parish Picnic Day. Services at 9 and 11:30 a.m.

Exhibits **Art-On-Site.** 10-week slide-lecture and field trip series to local museums begins Sept. 4. Class meets at Berkeley Richmond Jewish Community Center, 1414 Walnut St., Berkeley. 848-0731.

ACCI Gallery, 1652 Shattuck Ave., Berkeley. 843-2527. Open 10:30-5:30 p.m. Tuesday through Saturday and 12 noon to 5 p.m. Sunday. Aug. 22-25: Aug. Second Sale.

Asian Pacific Heritage exhibit at North Berkeley Library through Aug. 1170 The Alameda. 644-6860.

Albany Community Center Gallery. Through Sept. 30: "Another Day in the Life of Albany." 524-9283.

Berkeley Historical Society, at 1931 Center St., Berkeley. Through October 26: "The Berkeley Literary Scene." 848-0181.

East Bay Women Artists. Through Aug. 25: "New Directions," an exhibit of recent works, at Royal Ground Gallery, 2058 Mountain Boulevard, Montclair District, Oakland.

Fig Tree Gallery, 2599 Eighth Street, #42. 540-7843. Aug. 23-September 20: Paintings, Assemblage and Photography by David Seabury. Reception: Aug. 30.5 p.m.-8 p.m.

Judah L. Magnes Museum, 2911 Russell St., Berkeley. 549-6950. On view through September: Special recent acquisitions, "Liberating the Ghosts: The March of the Living." Through Nov. 24: "Published Every Friday: The 100th Anniversary of the Jewish Bulletin." Also, "Hot off the Press: Children's Hands-On Activities Area."

Kala Institute, 1060 Heinz, Berkeley. 549-2977. Through Sept. 7: Fellowship Exhibition with works by Toru Sugita, Karen Tossavainen, Stephanie Weber. Aug. 22: The artists will give a slide presentation.

La Peña Cultural Center, 1305 Shattuck Ave., Berkeley. 849-2568. Through Aug.: What is an "American?"

New Pieces, 1597 Shattuck Ave., Berkeley. 527-6779. Through Aug. 25: "Kaleidoscope of Quilts" by University YWCA. 848-6370. Aug. 30: "Urban representation, figurative and drawings in many media." Ausschnitt. Weekdays 9-5, some weekend evenings.

Support groups, Self-help **People with Alzheimer's** disorders welcome at Enrichment Program sponsored by Claremont Center, Music & Art, 2727 College Ave., Berkeley. 848-6370.

Catholic, Divorced, Widowed Separated will meet the fourth Thursdays monthly at Baptist community center, 524-7711.

Conscious Connections singles who value personal growth. Second and fourth Thursdays. 6333 Telegraph, Berkeley. 2605.

Consensus Brain Injury Center: Six-week community critical thinking skills classes and Fri. 10:30 a.m. to noon.

Emergency Services Program Easy Does It Emergency Program offers low cost attendants, minor wheelchair emergency wheelchair transportation to individual disabilities within the city. Berkeley. For more information, 5513, 464-8583 (TDD).

North Berkeley Senior Support Groups. Meeting Thursdays 10 a.m.-12 noon. John Hammerman. Low cost. Tuesdays 10:30 a.m.-12 noon. Toru Saito. Women's Group. 1:30 p.m. Leader, Dr. H. Alzheimer's: 1st Wednesday Family Mental Health Support. 6:30-8:30. Chronic Illness Group: 4th Wednesdays, 9:30-11:30. Depression Support: 2nd Wednesdays 10:30 a.m. HIC insurance counseling: First Wednesdays (call for appointment). Diabetic Support Group: co-located by Over 60 Health Center. Counseling: housing, S/S, Income. Rates for phone & PC.

Emotions Anonymous. 5 p.m.: Northbrae Community Center. The Alameda (Near Solano).

The Grief Care Community week bereavement support group loss through death or any kind. New members always welcome. 0830.

Take off the Pounds! Pounds Sensibly (TOPS) meets each Monday at Albany Unitarian Church, 980 Stannage, Albany. at 528-9056 or Karen at 525-4040.

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West County School Watch

By Glen Price

District plans class size reduction

Responding to the availability of new state funds for elementary school class-size reduction, the WCCUSD plans to deploy a team of interns into first-grade classrooms as early as the first day of school through a special arrangement with Cal State-Hayward. According to District Superintendent Dr. Herbert Cole, "The interns are all individuals who have passed the CBEST exam, finished their pre-service, and will be working with a site mentor as part of their student teaching experience."

The district is responding to the new state budget which increased funding for K-12 education and, in particular, approved \$771 million in ongoing funding for class-size reduction for grades K-3 and \$200 million in one-time

funding for facilities to house the new classes.

Under the new state program, schools must begin by reducing class sizes to 20 in first-grade classrooms and then have the option of proceeding with either kindergarten or second grade before moving to third grade classes. Cole called the likelihood that the district would be able to extend the program next year to third grade "remote" although he does foresee implementation of a.m./p.m. kindergarten at some school sites in order to reduce kindergarten class size.

While nearly unanimous in their desire for smaller class size, parents, teachers, and administrators throughout the district are reacting to two potential problem areas with the plan: facilities use and availability of qualified

teachers.

Although the state is providing funding for necessary increases in the number of classrooms needed, the hitch is that districts must first demonstrate that they have utilized all available potential classroom space prior to receiving assistance with new facilities. The "Catch-22" here is that schools will have to give up their libraries, computer labs, science rooms and any other space not currently dedicated to classroom use to make room for the new classes.

Some schools are currently using Federal Title I and other funding sources to use these spaces for "pull-out" programs, which enrich the school's curricula and effectively reduce class sizes during portions of the school day for all grade levels.

The basic qualifications of the interns hired to teach newly formed classrooms is also a concern to some, forcing parents to reflect on whether the tradeoff of smaller class size is worth having inexperienced teachers. According to Cole, the entire plan must also meet with the approval of the teachers' collective bargaining unit, the United Teachers of Richmond (UTR). (In separate action, the district and UTR continued meetings last week to negotiate a new collective bargaining agreement.)

The district's low pay scales in comparison to its neighbors has not only forced it to abandon the hope of recruiting credentialed teachers for the newly opening positions but may also provide incentive for some of its experienced teachers to jump to other districts, many of whom are also scrambling to hire teachers to meet class size reduction goals for September.

In Oakland, for example, class size was a dominant issue in last spring's teacher strike and the district had already

City to hold public hearing on garbage, recycling changes

By Dawn Frasier

EL CERRITO — The El Cerrito City Council will hold a public hearing on changes proposed for garbage and recyclables collection at its Sept. 3 meeting. The proposal will mean an addition to recycling services in El Cerrito and a change in garbage collection services.

The proposed changes are based on recommendations made last year by the Integrated Waste Management Task Force; at that time, the council accepted the recommendations and requested an implementation plan.

The IWM task force was created by the council in December of 1992. Since that time, the group has been charged with evaluating all aspects of the city's waste management services and needs, including garbage collection, recyclable materials collection, processing and sales of those materials, yard waste collection and other current and potential programs.

The task force was created to help the city address compliance with AB 939, the law that mandated California's cities and counties to reduce the amount of its "waste stream" being directed to the landfill by 25 percent by 1995 and 50 percent by the year 2000. Many jurisdictions are looking to residential greenwaste recycling as the way to reach the 50 percent reduction mandate.

Earlier this month, council members held a study session on the implementation plan for the recommendations (some of the simpler recommendations have already been implemented); the plan was developed by the task force and city staff members.

In the study session, the council supported the two main tenets of the current plan, that greenwaste pickup now be offered to residents and that both garbage and greenwaste be picked up curbside, rather than from backyards.

Curbside recycling pickup of mixed recyclables will continue. The council showed no interest in

an earlier recommendation from the task force that mixed recyclables pickup be discontinued by the city's recycling center and be contracted out to a private company instead. That part of the implementation plan has been dropped.

According to Becky Dowdakin, El Cerrito's integrated wastes services manager, the switch from backyard garbage collection to curbside is related to the cost of greenwaste pickup.

"The initiative for curbside garbage pickup came from East Bay Sanitary (the city's garbage franchise)," said Dowdakin. "The Task Force was really strong on greenwaste pickup. East Bay Sanitary said that picking up curbside would allow them to cut down from two employees to one on each truck; those people could then be moved to greenwaste pickup. Since they could use the same number of employees, there would be no (or little) increase in rates to residents."

She said that, under the proposed scenario, both the task force and East Bay Sanitary "are getting what they want for the same cost."

According to Dowdakin, curbside pickup is common in California. Specifically, the task force and staff have studied Berkeley's program and discussed its effectiveness with members of Berkeley's city staff. Berkeley made a similar change from backyard to curbside collections in 1986. The staff considers that change to have occurred fairly smoothly, with a higher participation rate and fewer exceptions than anticipated.

"We know those residents who feel they can't move the cans from the backyard to the curb will be worried," Dowdakin said. "We'll be crafting language for exception policies with the help of the task force. We can well see that certain residents will have difficulties."

At the same time, the city plans to make the process as easy as possible.

Each resident will receive two wheeled carts, a 32-gallon garbage and a 64-gallon cart for greenwaste.

(Cart sizes are still under discussion.) The cost of the carts will be amortized into the garbage rate. Residents will be able to wheel their waste from the rear of their houses to the curb.

"A mini-can will also be available," said Dowdakin. "Theoretically, some people will be able to switch to smaller cans once they can recycle their yard waste rather than throwing it away."

The pickup of greenwaste and garbage would be scheduled for the same day. However, the decision has not been made as to whether greenwaste will be picked up weekly or biweekly.

In another proposed change, semiannual, citywide "bulky waste pickup days" will be eliminated, since it is estimated that over 75 percent of the materials picked up in the semiannual citywide cleanup days is yard waste.

Residents will be allowed to call in once yearly for a special pickup of their extra trash, however.

This past spring, residents were surveyed by phone and by mail regarding a variety of city services. At that time, the majority of residents in each survey "supported" or "strongly supported" the change from backyard to curbside garbage pickup "in order to keep rates down if wheeled carts were provided and the elderly and disabled were exempted."

Support totalled 78.2 percent for the mail survey, 71.2 percent for the phone survey.

As far as the continuing curbside pickup of mixed recyclables is concerned, Dowdakin said the task force had recommended the services be contracted out but did expect the council to consider it in more detail.

"The task force decided the issue was too complex to just say, 'Go ahead and do it,' though members were leaning toward it," she said. "At the city council study session, the council members just didn't see the point in it."

Cost was the main issue, she said. "The staff did not identify a

See GARBAGE, page 16



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See SCHOOL WATCH, page 8

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Multimedia
Notes

BILL MANN

amn the rpedoes, full peed ahead

KPIX Kraziness: About seven eks ago, the Westinghouse intrust who recently acquired s decided that its morning ws show, "CBS This Morning," ich had been beaten up in the ings for years by "Good rning America" and "Today," ded: A) to be completely one, and, B) a stronger lead-in. To address the first part, CBS isoned co-hosts Harry Smith i Paula Zahn. As for B, it lered its owned stations, luding KPIX-TV here, to dduce their own local morning ws to air between 7 and 8 a.m. little time, so much to do. at's why things have been so otic over at already-ferstaffed Channel 5 lately. In t, one CBS affiliate, Chicago's 3BM-TV, several KPIX rces tell me, called the work two weeks ago to say it uldn't have its new local rning show ready in time. Oh, y you will, WBBM was told. "We'd already started building ew news set when we got rd," says Channel 5's energetic rations director, John tchings, who's been putting fires all month. "So we fted a morning-show set onto

I don't know if you happened patch the first couple of shows "KPIX This Morning" last ek, but they were, technically aking, a near-disaster. The y thing that saved Channel 5's it was the ad-libbing abilities of

host and veteran Bay Area news anchor **Marcia Brandwynne**, who learned a thing or two about scrambling making movies with her pal **Carol Burnett** down in L.A.

The day the 7 a.m. show premiered, Brandwynne and her two anchors, newsmen **Bill Schechner** and forecaster **Steve Paulson**, had conducted exactly one rehearsal — their new set hadn't been ready until the previous Friday. And host Brandwynne had no TV monitors to work with: "I was flying blind," she says. Monitors are those TV screens scattered around a set so the person doing a show knows where he or she should turn to look toward the camera.

Aside from the new set, no monitors, little rehearsal and a new show, last Monday was also the day Channel 5's brand-new technical equipment came online. Plus, the station's new graphics and music packages were unveiled. The already-harried technical staff was in danger of overload.

"People had been working right through their lunch hours to get all this in place," says Catchings, who's still working on things. So frazzled were nerves that station general manager **Harry Fuller** called a staff meeting to boost morale and thank his staff, especially the technical people, for the yeoman effort. Even as Fuller spoke, above him, technicians were hanging monitors over the "This Morning" set.

"So many things can go wrong," said Catchings, "and people start blaming co-workers. When we had trouble with a satellite feed, people started yelling at a technician in our control room. But it wasn't his fault at all — it was the satellite service we use."

At one point, Brandwynne had to wait patiently for music to start; names of guests were misspelled in graphics; a technician ran in front of a

■ New York Times Magazine Puzzle

WHAT'S MY LINE?

BY FRAN AND LOU SABIN / EDITED BY WILL SHORTZ

- | | | |
|-------------------------------------|------------------------------|---|
| ACROSS | 44 Bingo-like game | 104 Hawk's home |
| 1 Actress Thompson | 45 Transposition line | 105 Sweat and strain |
| 5 Punk | 50 Dollar alternative | 106 1978 Broadway revue |
| 9 Peggy Wood title role on early TV | 51 Crierhews, e.g. | 107 Tennis event |
| 13 Static | 52 Spot | 108 "Love Song" (1929 hit) |
| 18 Carolina | 53 Words on a Wonderlnd cake | 109 Deco doyen |
| 19 Oh, what a relief it is! | 54 Bled | 110 "A Lesson From" |
| 20 King Harald's predecessor | 55 Goolus | 111 Kind of bog |
| 21 Tee off | 56 "— fan tutte" | 112 Better |
| 22 Assist in malfeasance | 57 Prince Valiant's eldest | 113 Library poster message |
| 23 Powerful voting bloc | 58 Reception line | 114 Low peaty lands |
| 24 Loll | 67 Colonist | 115 Bretons, e.g. |
| 25 Floorer | 68 Bridges of Hollywood | DOWN |
| 26 Picket line | 69 Sounds of indecision | 1 Pundit |
| 30 Brendan Behan's home | 70 Tractor-trailer | 2 Shady spot |
| 31 Side in an all-star game | 71 Dr. or Mr. | 3 Corporation headquartered in Moline, Ill. |
| 32 Horse of a certain color | 74 Henry VIII's sixth | 4 Bushbucks |
| 33 Chances | 75 Row | 5 Consumer selections |
| 34 Something to build on | 78 Council city of 1409 | 6 Leaf part |
| 35 Style | 79 Telephone line | 7 Fukien seaport |
| 36 Horse of a different color | 83 Appropriate | 8 Early trolleys |
| 39 "His face could — clock" | 84 First place | 9 In the dumps |
| 42 Modern kind of room | 85 Model | 10 Storm posting |
| 43 "Them" of the '40's | 86 Buenos — | 11 Captain's — (shipboard hearing) |
| | 87 Prelude to a kiss | 12 Edgar Cayce topic |
| | 88 Years on the Yaqui | 13 Detroit from New York |
| | 89 Hairsplitting | 14 Bretonne sauce ingredient |
| | 90 Greenpeace subj | 15 Ice house: Var. |
| | 92 Smidgen | 16 Psychic networker |
| | 93 Pigeon pad | 17 Goes wrong |
| | 94 "Raging Bull" | |
| | 98 Clothing line | |

camera; and, perhaps worst, KPIX's main studio camera ran over its own cable and died.

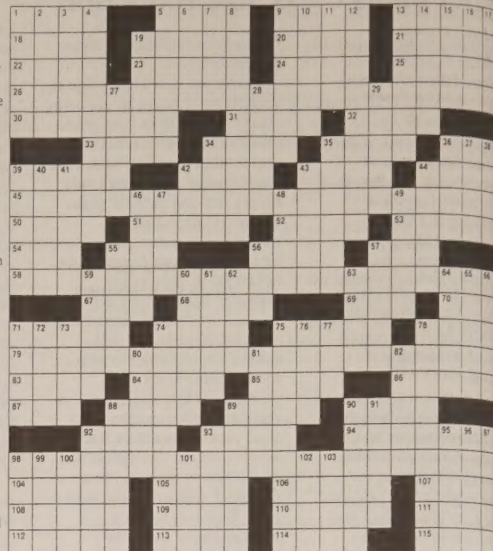
Yet, somehow, Brandwynne & Co. pulled it off. "Channel 5 This Morning" is a fun show with a loose feel to it — and not all the spontaneity is due to technical and logistical problems. Word of mouth and interesting, offbeat guests could make it a ratings contender to Channel 2's more traditional, slicker "Mornings on 2." Brandwynne is bright and the well-informed and she asks

offbeat interview questions.

Someone at CBS in New York should send Channel 5's "Morning" staff a thank-you note. Just don't hold your breath, KPIX staffers.

Mini-Movie Reviews:

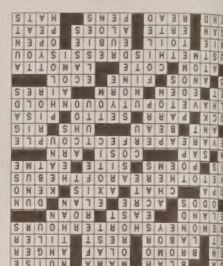
"Lone Star": Three and a half stars. Almost as good as "Fargo," it's a complex, interracial story set in a small Texas border town. **Kris Kristofferson** is first-rate as a racist sheriff who gets shot. The laid-back Chris Cooper should get



- | | | | |
|-------------------------|------------------------------|----------------------------|----------------------------|
| 65 Hosiery thread | 75 Unhearing | 88 Wait on | 96 "The better — you with" |
| 66 "Holy smokes!" | 76 Governess of Thornfield | 89 Villain's lament | 97 Some female reuniters |
| 71 — Valley, Calif. | 77 Nursery rhyme boy | 90 Holmes girl and others | 98 Video |
| 72 Argued, as a claim | 78 Diderot or Voltaire: Var. | 91 Brewery output | 99 Chew out |
| 73 Innkeeper's spread | 80 Mean words | 92 Like the yak | 100 Prompt |
| 74 It picks up the pace | 81 Rightmost column | 93 Tony-winning Rivera | 101 Went lickety-split |
| | 82 Campbell, of fashion | 95 Like some personalities | 102 Decree |
| | | | 103 Sable |

an Oscar nomination for her role as the current sheriff.

"Kingpins": Again, I went to see this because of its star, **Bill Murray**, who, alas, is in very few scenes. It starts off as a deliciously sick movie, a story of a washed-up, amputee pro bowler (Woody Harelson), and I loved the first 20 minutes. Then Murray disappears and the gags get predictable and childish and the story gets a bad case of the stupids.



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✓ Getting started correctly ✓ Dealing with problems with the landlord
✓ Rights & responsibilities of tenants ✓ Ending the tenancy successfully

EVICTIONS IN BERKELEY

Thursday, September 5 - noon
✓ Common misunderstandings ✓ The local requirements
✓ Who decides the issues?

THE "VACANCY DECONTROL" LAW

Wednesday, September 18 - noon
✓ Who is a tenant and what is a vacancy?
✓ When can an increase be taken?
✓ What happens if a "roommate" leaves?
✓ How are potential increases calculated?

TIPS FOR PREPARING A RSB PETITION

Monday, September 30 - noon
✓ What issues can or cannot be addressed?
✓ What evidence is helpful?
✓ What makes a petition "acceptable"?
✓ How is a decision implemented?

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Little Images a new member

For creative portraiture for family, individuals and pets, Little Images Photography, 1247 Solano Ave., can become your favorite photography studio after once visiting the showroom.

Owners and master photographers Kathleen Hogan and Walter Rasmussen have decorated the studio with their imaginative and unusual as well as traditional portraits using Rasmussen's landscapes and Hogan's artistic photographs. Upon entering the showroom you will see photographs in a natural setting, surrounded by flowers and plants.

The photographers chose the Albany location because they liked the storefront, location, and wanted to be near the Albany Art Gallery, which both studios find to complement each other.

Hogan and Rasmussen specialize in commercial photography, advertising, events, portraits and artistic imagery, taking a more creative approach. If one wishes something different in portraiture, these are the photographers to select. With their unusual ideas and the client's hints, the couple will set up portraits never to be forgotten whether it be traditional or not. They share ideas of clients for dress, theme and location to reach the "fine line." Parents will discover that

Hogan has a way of relaxing children, making them feel at ease with a lot of laughter. Both photographers use phrases to relax clients. Many relaxation techniques are used if necessary. Clients bring their favorite toys, clothes, animals, etc., giving a warm and secure feeling to the photo session.

Hogan said the portrait is to be who you are and not just a smiling face. She captures the unique spirit of each individual.

The two photographers will take 15 2-1/4 formats for a sitting. Clients select from all photos taken and not just a few as other studios may offer. They photograph often on weekends and holidays when families gather.

Hogan will be taking an alumni class reunion at Mills College, where she earned her master's degree in fine art photography. She then became a free-lance photographer working in galleries.

Many of the local preschools receive her talent in dancing, as she loves teaching the little ones.

Since Rasmussen was 14, he has been photographing families and working in a dark room. He worked on his school yearbook and local newspapers. Two years were spent learning studio lighting techniques.

The two met at a social function, shared common interests and started working together. Photography is their life, they both concur, as each enjoys what they do.



Little Images Photography is at 1247 Solano Ave.

Hogan also makes jewelry that is sold at the studio. She will soon be selling other artists' jewelry. If you are looking for a three-dimensional frame box, Hogan has them at the studio also.

The studio is open Thursday, Friday and Saturday, noon to 5 p.m., and by appointment. Telephone messages are answered daily. Phone 527-9873.

...

The Albany Chamber of

Albany Chamber of Commerce

By Fern Luoma



choice of marinara sauce or pesto on the pasta.

Something new this year is seating 70 additional people on the Royal Cafe's outdoor patio and there is a hint to have soft background music. Cafe owner Majid Mahani has not only donated the space each year but oversees the dinner, often preparing it himself.

Tickets are available at the co-chairs' place of business and the Chamber of Commerce office, 1108 Solano. Mechanics Bank's address is 801 San Pablo Ave., Albany, and the Farmers Insurance office is 367 Colusa Ave., Kensington. For information and reservations, phone 525-1771, 262-7370 or 527-4640.

Albany Pool employee of the month

Craig Pollack was chosen as July's Employee of the Month, according to Albany Pool Director Peggy McQuaid. He was chosen for his initiative to make signs for the pool and his willingness to be at work at 5:45 a.m. five days a week all summer. Pollack is someone who always wants to help others.

Welcome Mike Morrison

Albany Ford/Subaru's new fleet manager is Mike Morrison,

a soft-spoken gentleman who comes to Albany from Petaluma, where he worked in the auto sales industry for 10 years. Before then Morrison owned an insurance agency.

"I could not be happier with any job. John Nakamura (Agency owner) is a class act. He is the nicest owner I have worked for," Morrison stated. "I expect to help the business grow while representing the fleet and commercial department. Our aim is to help business owners to be able to purchase their cars in Albany, knowing they will receive a great value."

Steve Rochlin to Assist Football Team

Chicago native Stephen M. Rochlin, newly appointed manager of the Albany Branch of Bank of America, is looking forward to assisting Albany High School football coach Anthony Freeman. As a former football star at Berkeley High School, he was voted Most Valuable Player. He is a 1984 graduate of UC-Berkeley, earning his bachelor of arts degree in labor economics. While at Cal Rochlin was a member of the football and rugby teams and later continued his rugby career with the Old Blues.

See CHAMBER, page 8

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SERIES F2	THURSDAYS	5:00-5:30pm 5:30-6:00pm 6:00-6:30pm	September 12th - October 17th Snowball, Beginner 1 & 2 Intermediate 1, 2, 3 & FS Adult
SERIES F3	SATURDAYS	9:30-10:00am 10:00-10:30am	September 14th - October 19th Snowball, Beginner 1 & 2, Intermediate 1 Intermediate 2 & 3, FS, Adult

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Chamber—

Continued from page 7

A member of the Bank of America team since 1988, he worked in the financial services industry since his graduation from Cal. Prior to his promotion to the Albany Branch, Rochlin managed the University Branch near the Cal campus for five years.

He and his wife, Liz, live in Alameda with their one-year-old son, Andrew.

According to coach Freeman, the Albany team is fortunate to have Rochlin bringing his knowledge of football, enthusiasm and desire to help the team, which he will be following closely.



Steven Rochlin, of Bank of America will assist AHS football coach.

School Watch

Continued from page 5

planned to modestly lower class size this fall. The district held a teacher recruitment fair last Saturday as part of an aggressive effort to recruit new teachers to Oakland Unified, where starting salaries are about \$5,000 more than in the WCCUSD.

New funding goes to site councils

The new state budget also provided every school site council (composed of parents, teachers, and community members), with a one-time allocation of a minimum of \$25,000 for non-recurring expenses. Conceivably, elementary school site councils

could use this funding to alleviate the space crunch caused by class-size reduction. In an informal discussion with school parents earlier this year, WCCUSD Facilities Director Gary Freschi said the district could install a portable trailer at most school sites for about this amount.

AB 927 "in suspense"

Rachel Richman, Legislative Aide to Assemblyman Tom Bates, reports that AB 927, Bates' innovative legislation to reduce the WCCUSD's debt through voluntary contributions, was placed "in suspense" by the Senate Appropriations Committee earlier this month. It

may be heard as early as week or next and letters support continue to be welcome.

Write: Assemblyman Tom Bates, Room 5135, State Capitol, Sacramento 95832-428-1599 or (916) 445-4444 with your letter of support. This small but significant reducing the debt's impact on our schools and the children they serve.

West County School is a weekly column exploring and events impacting public education in West Contra Costa County. For e-mail delivery contact me at pakglenn@comcast.net

◆◆◆ SENIOR LIVING ◆◆◆

The Ten Commandments of Retirement Living

By Terry R.

(NAPS)—As a correspondent and expert on aging, people always ask me how they should approach their retirement. After all, most of us spend virtually our entire adult lives working, and the thought of all this spare time can be a bit daunting. Personally, I like to think of retirement as a beginning rather than an ending—a time to explore everything the world has to offer. The right attitude is really the key to enjoying your retirement years. Following are my own "Ten Commandments" for mature living.

• *Thou shalt make plans.* Be bold, be daring. Take up a new hobby; try an evening course at a local community college. Get active in your neighborhood... anything that keeps your body and mind active.

• *Thou shalt look at the brighter side.* Be optimistic. Remember, aging is a positive life experience.

• *Thou shalt travel.* There is no time like the present to see

new sites or visit family and friends. Many travel companies even offer special programs for mature travelers, like Hilton Senior HHonors®. Call 1-800-432-3600, ext. 902, for more details.

• *Thou shalt not whine.* It's a time waster and won't win you any friends. Better to devote your energies to solving problems or scaling new heights.

• *Thou shalt write at least one cheerful letter to someone every week.* Remember, it takes two minutes out of your day to become a highlight of someone else's day, and sharing your thoughts also makes you feel great.

• *Thou shalt laugh often, deeply and loudly.* Laughing is not only good for the heart, but it also reminds others that you still have a sense of humor. And if you can't laugh at what can you laugh at?

• *Thou shalt make a list of 20 things you've always wanted to do and do them one at a time.* Too often we put things off to a lack of time. Consider retirement an invitation to make your dreams a reality.

continued on page 8

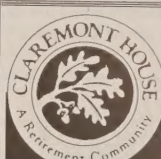
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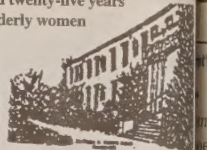
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D'Esta playing her harp in 1969

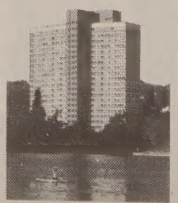
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On The Hill

Barbara Ertter
 Sunday in mid-July: the
 and is scheduled for
 hold chores, with time for
 brief, rejuvenating
 way. Where to go?
 place close, uncrowded,
 Where the cooling
 breeze, carrying the
 ocean, blows across a
 muddled meadow full of
 flowers in peak bloom.
 I can spend a couple of
 wandering deer paths,
 know no one. I've seen an
 crowned buck here
 and know that hawks
 nest among the trees
 monarch butterflies

gather in the winter.

The glory of the spring
 wildflower display is long past,
 but the less-accoladed flowers
 of summer have come into their
 own. Golden-aster is abundant
 among the dried grasses facing
 the bay, where a scattering of
 gumplant, lingering mule-ears,
 and precocious goldenrod add
 their own shades of golden
 yellow to the composition.

Counterpoint is provided by
 the small white globes of wild
 buckwheat flowers, suspended
 on their slender stalks,
 occasional blue funnels of
 harvest brodiaea, the papery
 white flower clusters of

cowweed, pale blue aster, and
 purple bursts of coyote-mint. I
 stop to sniff a leaf of the latter,
 filling my nose with the pungent
 scent of summer.

Light orange flowers still
 cover late-blooming shrubs of
 monkeyflower, although the
 buckeye have already begun to
 drop their leaves. Even the
 poison-oak earns my grudging
 admiration as the leaves turn
 scarlet, providing the Bay Area
 with its home-grown version of
 "autumnal" color.

I keep forgetting how much
 wild land there is here, and stay
 out longer than intended. Even
 so, I'm tempted to return in the
 evening, when the twilight-
 opening star-flowers of amole
 appear to float in mid-air. It
 would be simple to sandwich in
 a return visit, among such

mundane chores as grocery
 shopping or laundry.

This patch of wild is not,
 after all, in the distant
 mountains, or even as far as the
 bountiful open spaces of the
 East Bay hills. Rather, I have
 just spent the last two hours on
 the west slope of Albany Hill, in
 the heart of some of the most
 densely populated land in the
 Bay Area.

When I moved to the East
 Bay over 10 years ago, to
 become a botanist at UC, I was
 lucky enough to find an
 apartment overlooking Cerrito
 Creek and the oak forest on the
 north side of the "cerrito" itself
 (Spanish for "little hill"). Not
 only was I treated to the night
 music of tree frogs and great
 horned owls, but also had the
 opportunity at my doorstep to

begin immersing myself in the
 natural history of the East Bay.

To learn, as the necessary
 first step in loving, the unique
 local character of this part of
 wild California. Where the
 Ohlone once made their homes
 in a mosaic of flower-filled
 grasslands, fertile wetlands,
 impenetrable shrublands, and
 tree-lined ribbons of meandering
 streams; where now spread the
 cities of Albany, El Cerrito,
 Berkeley, Richmond, and
 Oakland.

Though the automobile-
 encased commuter stuck in
 traffic at the I-80/580 split sees
 only eucalyptus and
 condominiums, I've discovered
 that this tiny "island in an urban
 sea" provides a sanctuary for a
 surprising one-fifth of the over
 650 different kinds of trees,

shrubs, wildflowers, grasses,
 and ferns that once
 characterized the coastal hills
 and flats when the Spanish
 explorers first arrived. Several
 species have only a tenuous
 toehold on Albany Hill, and face
 certain eviction if the size of the
 sanctuary is further reduced.

In my view, however, the
 most significant contribution of
 this remnant of open space is
 not toward the long-term
 survival of the various plants
 and wildlife that find a home
 here. Nor is the primary value
 that of providing a convenient
 refuge for dedicated nature-
 lovers such as myself. What
 makes Albany Hill a unique
 treasure is the proximity of
 unpackaged nature to a diverse

See HILL, page 32

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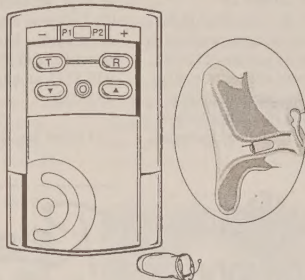
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El Cerritan creates with flowers to spread joy

Alisa A. de Jong-Stout is in the business of floral design. And I had never realized what a specialized and interesting business it is. She calls it *Blommenhus*, and she has recently gone into partnership with Philippa Shenon, a blend of two very talented and knowledgeable women who love their lifelong work with flowers.

Actually, de Jong-Stout had contacted me because they have brought to the area a world-renowned floral designers, Sue Artus, of England, who has won international awards for her work, and who will present demonstrations and workshops in Lafayette in September (see details at end of this column). But I found Alisa de Jong-Stout so interesting that I had to bring her to you. Besides, she is a resident of El Cerrito, and so part of our community.

Alisa, born in Holland and educated there, attended a horticultural college, and worked for "one of the most beautiful shops in Holland," where she did a great deal of visiting royalty work, and where she won her floral design degree. She was enrolled in a master's program when she became engaged and received a visa to come to the United States. "I met my fiance in Holland, but met my husband on Mt. Tam," she tells us, and that is a rather romantic story itself.

At the time Alisa was working for Ah Sam's in San Mateo, one of the most famous flower shops in the Bay Area. She had taken time off to go with friends to hike on Mt. Tam. As they walked and talked, the man hiking behind them heard them speaking in Dutch. Having just returned from a vacation in Holland, he was intrigued. The rest, of course, is history. She laughs as she says her husband tells everyone, "I have a view from my living room of the mountain where all my trouble started." They have been married for 30 years.

Alisa and Loren lived first in Point Richmond, and then moved to El Cerrito, where their sons Ted

and Peter were born and raised.

Alisa de Jong-Stout has a rich experience in teaching since coming to America. She taught for five years at Merritt College, where her class was very popular. With about 41 students in the classroom, she found it fine for lectures but not for hands-on experience. Discouraged, she was encouraged by her husband to try to do something about it. As a result, Merritt has the nicest horticultural facility in the Bay Area.

She has taught everything from high school to advanced design, as well as creative design. She has her own studio at her home, built for people to come and study in small groups. She speaks of a wonderful experience of teaching in Pittsburgh. The call came from a biology teacher who found that students did not really get what she wanted them to know out of books. She talked Pittsburgh into building a greenhouse on school property. The contract stipulated that they would grow all of the plants and flowers for the city of Pittsburgh. She then set up a contract with the students, who did the watering on Saturdays and Sundays.

The school asked her to come back and teach design, which she did for two years. "It was the most moving teaching experience in my life," she says. She taught about corsages and boutonnières to a mixed class. Some of the children had never seen a living rose. She speaks of the response to the flowers and wistfully says she would like to do it again with four or five people to help her. "I would like to see it happen in the Richmond schools," she says, and is trying to make it happen. She notes that in the work the kids were learning about growing plants, about mathematics, economics, botany, chemistry and other subjects.

de Jong-Stout has also taught at the de Young, at Heather Farms and other places. She met "Pip" (Philippa Shenon) while teaching at Heather Farms. Pip's business, in Lafayette, is called "Designs

With an English Accent." The two now work together on floral designs for weddings, for corporate meetings and for other occasions.

Her very full, active life includes leading a trip to France and Belgium last year. She raves about the group she took, which, among other things, was the first American group to visit Formafleur, the International Floral Design School in Lyon. They also visited Florex in Brussels, the largest international gift-related floral trade show.

It was while at Formafleur that they viewed a program of floral design they felt was one of the most beautiful and exciting they had experienced in their many years in the business. The designer was Sue Artus from England, winner of the World Cup for Floral Design, a title to be held from 1993-1997. Feeling that other Bay Areas should share the joy and beauty they had experienced, they began to arrange for Sue's first trip to the western United States. What followed was the plans for the week's events in September: the demonstration on Sept. 18 and the three workshops on Sept. 19, 20 and 23.

Explains de Jong-Stout in her letter: "An exciting demonstration using the wide variety of floral materials available to us in this area. From tropicals to garden flowers, from hot-house to field flowers, we are indeed fortunate,

Community Folk

By Clara Rae Genser



as there are more varieties available to us at the San Francisco Flower Mart than anywhere else in the world." And she adds that "Sue will be using exquisite containers on loan to us from Sloan Miyasota and Living Green from the San Francisco Design Center and some very beautiful family heirlooms."

Unfortunately, the workshops are already completely filled. But the demonstration — which will be followed by a scrumptious English tea with finger sandwiches, fresh strawberries, homemade jam, Devonshire cream and handmade scones — is still open. Also, Don Larson, of "Cake" in San Francisco, an artist in confections for weddings and special occasions, and Carolyn Parke, who published her highly successful "Poetry of Roses," will be on hand.

The demonstration will be held on Sept. 18, from 1 to 3:30 p.m. at the Lafayette Presbyterian Church of Lafayette. Interested people are invited to call Philippa Shenon at 935-5115 or Alisa de Jong-Stout at 235-0220.

I thank Ms. de Jong-Stout for

contacting me. I learn so much from the people I interview. I certainly have from her.

And I invite everyone, as always, to give me your input: interesting people, events, occupations, organizations, etc. Please write to me at 555 Pierce St., #443, Albany 94706, or call 525-4585. You can also reach me at crgenser@aol.com.

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I don't know if President Clinton is still eating those greasy burgers. The First Chef won't tell me. I have absolutely no clue as to what the First Kid eats. Do you even know who the First Kid is?

The First Chef won't even tell me what he fed Hillary when he auditioned for the job of First Chef. The First Chef won't even tell me what the First Chef eats.

All he would tell me last week — when I ask him about the First Guy and the First Cat — and when he comes to the back of the bus to talk to me somewhere between the Anderson Valley and the Carneros, is that "That's above the first floor."

It seems Walter Scheib — the First Chef in the White House — believes himself to be nothing more than "a domestic" who "doesn't speak about his charges".

Scheib, who interestingly enough was born here at Kaiser Hospital 42 years ago, and lived his first two years on Delaware Street in Berke-

THE WINE FILE

ALAN GOLDFARB

ley, was visiting Northern California along with 28 other chefs who cook for the world's heads of state.

They belong to a little exclusive club called *Club des Chefs des Chefs* and since 1977, travel every August to the world's hot food spots when their boss's go on holiday.

This year's busman's holiday took them first to Washington to meet with Walter Scheib's boss — who the next day left for his own vacation in Jackson Hole, thus freeing up the First Chef to come to California.

The Chefs des Chefs include only two women — the head chefs to the presidents of Ireland and Finland — as well as the chef to His Highness the Prince of Monaco, the chef in charge of "Official Receptions" of Malta and Singapore, and the chef to her Majesty the Queen of England.

Even the chefs of the entire European Economic Community and the United Nations were here. Additionally, China is so big that it has two chief chefs.

Once the cheftans make it to San Francisco (they were forced to land in Oklahoma City because of lack of fuel (not of the food variety) before making it to the Fairmont at 2 a.m.

A few hours later they are schlepped three hours north in two buses to visit *Roederer Estate* winery in Mendocino County where Margaret Fox (*Cafe Beaujolais*), John Schmitt (*Boonville Hotel*) and Sally Schmitt, who used to own the

French Laundry, cooks lunch for the cooks.

Then it's back down to southern Napa to *Carneros Alambic Distillery* where three more of our great local chefs — Cindy Pawlcyn (*Fog City Diner, Mustards*), Jan Bimbaum (Catahoula), and Michael Chiarello (*Tra Vigne*) prepare dinner.

There is a great deal of photo shooting of the chefs, who pose in their white tunics — replete with colorful flags of origin on both sides of the collar and with country insignia over their hearts, and foot-high toques.

I can't help but observe that even world-class chefs say "cheese" when posing for pictures. It's almost as if you want them to say "fromage" instead but, of course, the latter would form a frown.

So, it is in the back of the bus that I get to spend 25 minutes, one-on-one, with our First Chef — Walter Scheib.

Accompanied by his wife and father, Scheib is very youthful, very preppy looking with short straight brunet hair, tan Dockers, brown loafers, and ruddy complexion. Kind of reminds me of JFK, whose hand a shook once. The only difference is, the latter couldn't cook.

Having taken my cue from the "above the first floor" retorts, I go down to the cellar and ask the Top Toque of the influence our Alice Waters of *Chez Panisse* may have had on him.

Afterall, it was Waters who, when the position of First Chef became available, apparently attempted to cajole Clinton to hire an American chef for the White House, one who would cook more healthful foods to set an example for the rest of the country.

It was at this moment, somewhere on Highway 101, that Scheib finally becomes animated. Scheib, who told me he actually had "always dreamed about this job", begins to emote when

I mention Alice Waters. "Ms. Waters," "talked to me and was in the White House. I clear what she'd like in some of the believes in. The same ideas. It's reason (in the White House)." (But) they (the not vegetarians, healthfully," Scheib bus bounces toward lot of areas that (with Waters).

"But I want to don't want to over influence. She does enee on water."

"Only three sessions (in the White House) continues." Mydne within the house, side."

Well, at least know. Walter Scheib doesn't take orders

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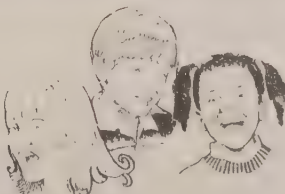
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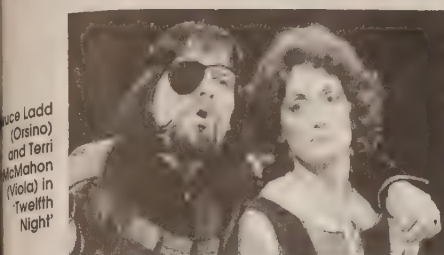


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Cal Shakespeare's '12th Night': Evening of fun in Orinda



Bruce Ladd (Orsino) and Terri McMahon (Viola) in 'Twelfth Night'

By Phyllis Lyon

With golden California hills as a backdrop, the California Shakespeare Festival lived up to its name by putting the festive in Festival in their production of *Twelfth Night, or, What You Will*. Shakespeare's comedy of true lovers gone gaga, directed by artistic director Joe Vincent, plays through Sept. 7 in Orinda.

Starting off on a high note, scene and mood are set with an opening "dumb show". A merry band of clowns, dancers and jugglers (wearing authentic Italian-made masks) celebrate the Feast of Fools, *Twelfth Night* or Epiphany, and gender-bent lovers mime what's to come. Enter Duke Orsino: "If music be the food of love, play on," and the fun begins.

Here we are in the mythical duchy of Illyria,

which the Festival places on the outskirts of Venice complete with gondola. Viola and Sebastian, remarkable lookalike twins, are separated in a shipwreck and believe each other drowned. Sebastian (played by Tim Redmond), accompanied by his friend Antonio, the sea captain, (Martin Kildare) goes into town to see the sights.

Meanwhile, the resourceful Viola, spunky performance by Terri McMahon, disguises herself as a boy, calls herself Cesario and becomes servant to the lovesick, but shy, Duke Orsino (Bruce Ladd). His/her main duty is to woo and win the beautiful Olivia, charmingly portrayed by the beautiful Dominique Lozano, on the Duke's behalf. Saying, in effect, speak for yourself, Cesario, Olivia falls for him/her.

In line with the Feast of Fools custom of servants and masters exchanging places for a day, Shakespeare creates an upstairs-downstairs plot — high comedy for the gentry and lowdown rough-and-tumble fun for the underlings. Below stairs is where the Festival's *Twelfth Night* comes to hilarious, bawdy life.

Festival actors more than do justice to the



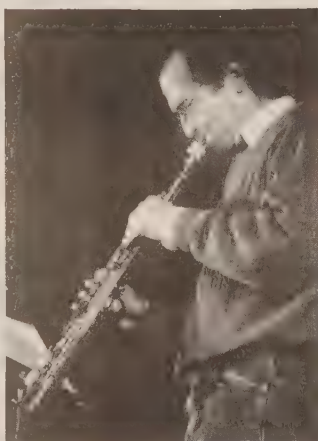
Robert Shampain plays Sir Andrew Aguecheek and Tom Ramirez plays Sir Toby Belch in California Shakespeare's 'Twelfth Night'.

See SHAKESPEARE, page 14

East Bay Events

Maybeck presents

Saxophonist Larry Schneider joins the Dick Whittington trio featuring Harvie Swartz, bass, and Buddy Barnhill, drums, in a tribute to Charlie Parker on Sunday, Aug. 25, at 4 p.m. Schneider played with top 40 rock bands throughout his college career. He later recorded with Bill Evans and soloed at the Berlin, Paris and other European jazz festivals. He records on the Steeplechase Label. Tickets are \$25. Reserve at seat by calling 848-3228.



Dancing at the library

New Orleans-born, Richmond/El Cerrito-based Courtney brings his 15-piece big band to the City Public Library's Central Reading Room for a night of Basie and beyond this Saturday at 8 p.m. Courtney's congregation adeptly recreates the Basie sound and takes spirited excursion into its own arrangements.

The floor will be open for dancing, with limited space available for those needing a breather.

Doors open at 7:30 p.m. There is no charge. For information call 644-6100.

Evening musicale

City Club will be the site of a fundraising concert on Friday at 8 p.m. when Burke Schuchmann, piano, and Mary Sharman, piano, perform Schubert's "Song Without Words" and *Sonata* by Chopin.

Also performing will Anne Shapiro, mezzo-soprano, and Diane Hie, piano. They will perform arias of Gluck, Gounod and Bizet; Bob Claire, flute, Heather Katz, violin, and Joanne DePhillips, piano, perform works by Jacques Ibert; and Jan Roberts, flute, will join Schuchmann and DePhillips in a trio by Czech composer Bohuslav Martinu.

Tickets are \$20 or \$35 for two, and may be purchased at the door one hour prior to performance.

A no-host dinner before hand with Chef Lars Seeborn, formerly of the Santa Fe Bar & Grill, is available with reservations.

The City Club is at 2315 Durant Ave. (between Ellsworth and Dana). Call 848-7800.

Send arts and entertainment listings to 2936 Domingo, Berkeley 94705, or fax to 644-1735.

Berkeley publisher writes his own story

By Mike Harris

■ **NEW MOON** by Richard Grossinger (Frog, Ud.: \$25; 600 pp.)

One can't read Richard Grossinger's 600-page memoir of growing up Jewish and absurd and, later, self-realized in the 1950s and 1960s without being of two minds about it.

The two minds argue:

Grossinger? Wait a minute. Wasn't there a big resort, back in New York somewhere...?

Yes, indeed. Grossinger's in the Catskills, a Borscht Belt landmark for decades. Richard's father ran it. Trouble is, he and Richard's mother were no longer married. The man Richard thought was his dad was a New York City ad executive named Bob Towers.

"Uncle Paul" was just this rich guy who stopped by and took him to Yankees games. Showed him a good time, which he rarely had at home. He was 8 before his psychiatrist, Dr. Fabian, clued him in.

A shrink? At 8? Richard knew something was wrong. His neurotic mother, "a one-woman totalitarian regime" and future suicide, spurned Richard in favor of his younger brother. Towers was distant. Richard suffered from anxiety attacks,

bed-wetting and chronic fears. Tests showed him to be "normal but emotionally disturbed." Dr. Fabian became the first in a long line of father-substitutes. Wow! Sounds like a fairy tale. The prince exiled from the castle, put under a spell, unable to claim his kingdom, though he can visit it on holidays now and



Richard Grossinger: He will read from his work at Cody's Books in Berkeley on Aug. 28.



then.... Pretty heavy archetypal material there.

It struck Richard that way, too. Inspired by the insights of psychoanalysis, convinced that the purpose of life was to "find out who I was," he devoted most of his considerable energies from then on to "interpreting events with symbols as my clues."

But, geez, 600 pages of it....

Don't worry. Grossinger, the author of such experimental and nonfiction works as *Book of the Cranberry Islands*, *Planet Medicine*, *The Night Sky* and *Embryogenesis*, is a fine writer. The first 300 pages, in particular, are fascinating. Grossinger has near-total recall of what it was like to be a kid, plus a mature understanding of what it all meant, plus the honesty not to pretend that

See NEW MOON, page 14

Kansas City '— Should Altman have made a cartoon?

Janeta Polt

Kansas City, the film's press kit tells us, is director Robert Altman's 31st film, following such movies as *M*A*S*H*, *Nashville* and *Three Men and a Cradle*, and flops like *Ready to Rumble*.

But, however, *Kansas City* is a book in the guise of a movie.

An ambitious project, set in the 1930s, it weaves several story lines. In the main plot, a hood named Blondie (Jennifer Leigh) kidnaps Carolyn

Richardson, the gamine-addicted wife of a rich City politico, in order to

Carolyn for Blondie's husband, Johnny (Dermot Mulroney), a thief captured by gambling

boss Tom Pendergast (Harry Belafonte)

after Johnny's failed attempt to rob a client of Seldom's.

Along the way, we also get the story of a pregnant black teenager (Ajia Mignon Johnson) who spends a night with the young Charlie Parker (Albert J. Burnes) at an all-night jam session in Seldom's jazz club. There's also the theme of a municipal election about to take place, with votes engineered by machine boss Tom Pendergast.

Interwoven with this is jazz, including the recreation of a famous "cutting contest"—battling saxophones—among famed jazzmen Coleman Hawkins, Lester Young, and Ben Webster. The jazz sequences are the film's most entertaining, although they have little to do with everything else going on in the picture.

Okay, you're asking: What

makes this a comic book?

For starters, there's Jason Leigh's performance. Her Blondie (for most of the film she's not a blonde) is an admirer of "blonde bombshell" Jean Harlow and supposedly mimics the '20s star's tough-gal style. But Jason Leigh's mannerisms are so exaggerated, her mask-like makeup and stained teeth so caricaturish, that she makes Harlow's style seem a model of subtlety. I've never understood how Jason Leigh manages to talk with her teeth closed and still emit sounds that would etch marble, but she does it here as she has in other films. Her lines, straight out of the funnies, should be in balloons: "Don't try to high-hat me—I got your number, sistah."

Belafonte, his voice growly, seems to be attempting to reprise Brando's Godfather shuck. The rest

of the cast play it more or less straight, mousing Altman's dreadful dialogue: "Anything goes wrong, she's a goner." Cigarettes dangle from lips.

Altman has put a lot of thought, talent, and money into creating the '30s atmosphere: wonderful interiors, a great railway station, fabulous cars, and props ranging from old gas pumps to a box of Lux laundry soap. Talk is about hot '30s topics, such as Amos and Andy, the Lindbergs, Roosevelt.

So why does it all seem so superficial?

In part because none of the subsidiary plots — the "battle of the saxes," the pregnant teenager, the characters based on real people — have anything to do with the main



See KANSAS, page 14

Miranda Richardson in Robert Altman's *Kansas City*

Rep season opens with 'Heartbreak House'

Berkeley Repertory Theatre launches its 1996-97 season with *Heartbreak House*, the 1919 witty comedy by George Bernard Shaw. Berkeley Rep Artistic Director Sharon Ott, who will direct the production, has assembled an outstanding cast, including Jack Axelrod, Francesca Faridany, Lynnda Ferguson, Linda Hoy, Geoff Hoyle, Warren Keith, Kimberly King, Charles Lanyer, Stephen Markle and, making his Berkeley Rep debut, Ken Ruta.

Preview performances for *Heartbreak House* at Berkeley Repertory Theatre begin Sept. 6. The production opens Wednesday, Sept. 11 and closes Oct. 25.

Berkeley Rep is especially noted for its productions of Shaw, and Shaw is especially noted for this play. The playwright called *Heartbreak House* "my greatest play," and noted that the character Captain Shotover was "a modernized King Lear." Subtitled "a fantasia in the Russian manner on English themes," *Heartbreak House* takes place on the eve of World War I.

The play is populated with an unforgettable cast of characters, including Captain Shotover at the helm of his Sussex home that he has built to resemble a ship. Other characters include the young Ellie Dunn, Shotover's daughters Hesione and Ariadne, Hesione's husband Hec-

tor Hushabye, the aging industrialist Boss Mangan, Ellie's father Mazzini Dunn and Ariadne's brother-in-law Randall Utterword.

Making his Berkeley Rep debut, Ken Ruta will play Captain Shotover. His Shaw credits include *Man and Superman* and *Saint Joan* at American Conservatory Theater in San Francisco, and *Doctor's Dilemma* and *Heartbreak House* at the Guthrie Theater in Minneapolis. (He also played G.B. Shaw in Jerome Kilty's *Dear Liar* at the Guthrie.)

Francesca Faridany, making her Shaw debut, will portray Ellie Dunn. Ms. Faridany appeared recently at Berkeley Rep in Marivaux's

Changes of Heart. Stephen Markle, who will play Hector Hushabye, has performed at the Shaw Festival in Niagara on the Lake as Bobby Gilbey in *Fanny's First Play*. Kimberly King will appear as Hesione Hushabye. Her Shaw experience includes roles in *Candida* at the Aurora Theatre Company in Berkeley, *Pygmalion* at the McCarter Theatre Center in New Jersey and *Heartbreak House* at Berkeley Rep, where she played Ariadne in the 1982 production.

Director Sharon Ott has directed more than 20 plays for Berkeley Rep, including the world premieres of Deborah Rogin's adaptation of Maxine Hong Kingston's *The*

Woman Warrior, Philip Kan Gotanda's *Yankee Dawg You Die* and *Ballad of Yachiyo*, Heather McDonald's *Dream of a Common Language*, and Gerry Bamman and Irene Berman's translation of Ibsen's *The Lady from the Sea*. Most recently she directed Anna Deavere Smith in the Berkeley Rep production of *Twilight: Los Angeles, 1992*, and Anne Galjour in Berkeley Rep's production of *Hurricane/Mauvais Temps*. She has guest directed at theatres throughout the country.

Her awards include Bay Area Theatre Critics Circle Awards, both Hollywood and Bay Area Drama-Logue Awards, Los Angeles Theatre Critics Awards, San

Diego Theatre Critics' an Obie Award. Earlier she was honored with Achievement Award from San Francisco Press.

Tickets for *Heartbreak House* are priced between \$25 (for previews) to \$50 (for regular performances). Subsidized group discounts are available as well as student and senior RUSH tickets.

A limited number of tickets—"HotTix"—go on sale Tuesday through Thursday evening's performance may be purchased by public with cash only.

New Moon

Continued from page 13

adult, ironic hindsight is somehow truer than a kid's quivering experience of pain. That's a rare combination.

There are moments when Grossinger speaks to parts of ourselves that we've forgotten. Didn't we all once have a powerful sense of ourselves as naked, vulnerable, unique souls in a universe of surpassing strangeness? Adulthood shamed us out of those feelings, though they are the basis of all the world's religions. Grossinger brings them back.

As a student in a New York prep school, he began the autobiographical writing that, after a 20-year hiatus, became this book. Of the kid who wrote those early stories, he says: "I realize I was his only hope.... He was writing to me as much as to anyone. I alone could rescue him from his empty world, and for that reason I reinvoke him and bring my imagination and healing back to him then, now—even as then, then, I called out to myself in some unimaginable future, to document the desolation and ensure that I survived it."

Indeed, some readers are going to rank this memoir of baseball, summer camp, Latin classes, domestic terrors and enchanted moments at Grossinger's as a spiritual quest in the tradition of Blake, Emerson and the James Agee of *Let Us All Praise Famous Men*.

Other readers are going to call it a self-indulgent glop of New Age rhetoric.

Well, yeah. There's an awful lot about tarot cards in here, for instance. Grossinger has a mind like a vacuum cleaner; it sucks up not just a staggering amount of learning but dust and stray paper clips as well. His search for a father put him under the influence of several of the tin-pot gurus the '60s were so full of, though he seems to have taken what he needed from them and shrugged off the rest.

Sex? Mainly in the interests of love,

meaning and family. Grossinger's courtship of poet Lindy Hough—who is still his wife—is at the heart of the second half of the book. It's a moving and romantic story because it has nothing to do with romantic formulas. It's a collision between two young people who are only beginning to know their own minds, much less each other's. In the best '60s tradition, they try like hell to do it right. (The '60s "as they were later iconized," he says, "seemed decadent to us, even kinky.")

Drugs? Not for these two. < Rock 'n' roll?

More like Bob Dylan and jug bands. At Amherst, where Grossinger was radicalized when jocks set his dorm room afire, he got in on the ground floor of the counterculture. He helped found a noted literary magazine, *io*; made the scene in Aspen; studied cultural anthropology—Hopi ceremonies and Maine fishermen; and hobnobbed with underground filmmakers Stan Brakhage and Kenneth Anger, poets Charles Olson, Diane Wakoski, Gary Snyder and Robert Kelly.

Maybe that's why the last 300 pages fall off a bit. The kid isn't a victim anymore. He's taking charge. We notice that, like a lot of folks who find every moment in life intensely meaningful, he lacks a sense of humor. He's slow to forgive people who were unkind to him or simply uncool. His once-magical father turns out to be just another hard-nosed, womanizing businessman; Grossinger fades into a hangout for "lobotomized crowds" of "Jewish peasants" who have made money. He ducks service in the Vietnam War without a qualm.

Still, this is a success story. Grossinger starts out as a scared, confused child and grows into a knowledgeable and courageous man. That's no small feat. He works his way through more systems of thought than most of us ever get even casually exposed to, and still finds the universe "vast beyond contemplation or redemption." He never loses his sense of how much he doesn't know.

Nor his sense of princely entitlement.

True. Does't Grossinger realize that the '60s are over? All those perceptual doors that he and others pried open then—the American body politic is trying its best to nail them shut. Today, innovation is for corporations only; individuals are supposed to rally around "traditional

values" and thank God they have a job. Where has he been?

In Berkeley, where he's a publisher (of his own works and others), has two grown children and has learned "the rudiments of shamanic practice."

Ah, Berkeley. No wonder.

Shakespeare

Continued from page 13

merry pranksters in Olivia's household. Wilma Bonet, laughing all the way, is a lively Maria, the quick-witted housekeeper; Tom Ramirez, Olivia's drinking cousin, Sir Toby Belch; and Robert Shampain, campy as the perennial houseguest, Aguecheek.

As often played out, the plot hatched up to give the prissy, egomaniac Malvolio his comeuppance seems too cruel a punishment fit the crime. J. Michael Flynn, as Malvolio, tempers the steward's black side with a humorous hauteur and, tied up with red ribbons on stage rather than locked up in the dark as usual, lightens up the otherwise jarring subplot.

Holding the mix-and-match romance together is the wise fool, a favorite Shakespeare character. Bob Greene is outstanding, in motley, commenting on what real fools these mortals be and singing some of the Bard's best songs, set to music with a modern touch by composer Karl Mansfield.

After all the misplaced kisses, pining away and who's-who confu-

sion, the twins at last appear together and, though it takes a while, the intended partners are mutually recognized and united.

Pre-show Festival publicity for *Twelfth Night* called their play "gender-bending." Along with the popular "gender-blind," which may have a similar meaning, the word cannot help but make the fans, who prefer to drink in their Shakespeare neat, nervous in advance.

In "Twelfth" case, gender-bending or -blind seems to mean accepting a woman playing a boy as opposed to a boy, the only sex available in 1600, playing a woman playing a boy, a delicious Shakespearean joke.

Or it may merely mean casting women in traditional male roles as in the Festival's recent "Henry." But it takes the likes of Sarah Bernhardt or Judith Anderson and their Hamlets to get away with that with any credibility.

If it means retrofitting Shakespeare to conform with current notions of political correctness genderwise, forget it. I know William Shakespeare. William Shakespeare is a personal friend of mine and he's no sexist.

Even so, can you expect a man who has undergone such a journey a journey as real, deep, complex and painful as "New Moon"

shows it to have been expect him to turn his life and follow the election No way.

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Kansas

Continued from page 13

story. Atmosphere is fun, but here it's all empty calories.

We're to believe that some sort of bond forms between the hostage and her captor, but the Richardson character is so drugged-out throughout the film that she barely develops any personality. All the more difficult to understand her final unmotivated act.

Save your money on this ersatz Jean Harlow and go rent some of the real thing.

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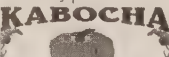
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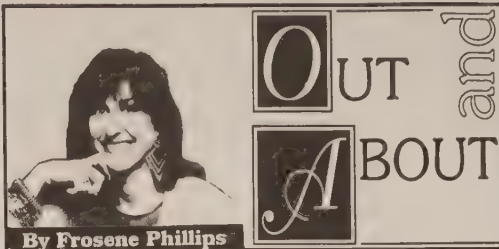
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By Frosene Phillips

Restaurateur Faz Poursohi has once again added to his repertoire of restaurants with his most recent undertaking — Faz America. Located in Pleasanton, Faz America offers a different direction than his previous Mediterranean/Middle Eastern influenced establishments.

As the name implies, Poursohi's sixth restaurant leans heavily on American fare. Opening in June, the restaurant features such favorites as Yankee pot roast served in a cast iron pot and Clam Bake — one pound Maine lobster, little neck clams, black mussels, spicy bier sausage, half chicken, corn, garlic, wine and herbs. The oak wood smoked barbecue prepares ribs, chicken and spicy bier sausage and is served with Faz's BBQ sauce. Grilled and spit-roasted items are also features as well as a variety of noodle dishes.

Faz America is located at 5121 Hopyard Road in Pleasanton, adjacent to the Four Points Hotel. The restaurant is open daily for breakfast, lunch and dinner, seating 250 indoors and an additional 60 outdoors. For reservations call (510) 460-0444.

★ ★ ★ ★

MUSICAL NOTES: Joel Dorham brings his Latin Jazz Octet to downtown Oakland's City Center next Wednesday at noon. The annual "Summer Sounds" concert series presents free weekly concerts in the City Square. Dorham's previous appearances here have always been well received. Next Wednesday should be no exception — lunch and enthusiastic spirit required. Kimball's Carnival in Emeryville is introducing football action in September. College football will be featured on Saturdays, NFL action on Sundays and Monday Night Football can all be captured via a big screen TV and additional monitors.

★ ★ ★ ★

WEEKEND SCENE: ConFunkShun at Kimball's East...Tito Garcia Friday and Julio Bravo Saturday at Kimball's Carnival... "A Tribute to Charlie Parker" featuring Larry Schneider with the Dick Whittington Trio Sunday 4 p.m. at the Maybeck Recital Hall...Bob Schoen Quartet Wednesday at Cafe Caracas...Dave Creamer Duo Friday and Matt Brubeck and Dave Widlock Saturday at Daniel's in Albany...John Turk Thursday and Sunday at the Ramada Inn...Lilli & the Jazz Doctors Friday and Vivian Perry Sunday in the Terrace Room at the Lake Merritt Hotel...Nob Hill Sounds Friday at the Oakland Veterans Memorial Building and Sunday at the Piedmont Veterans Memorial Building.

Kevin Mahogany Quartet and the Larry Goldings Trio at Yoshi's Nitespot...Cami Thompson Thursday and Buddy Conner Friday with the Eddie Pasternak/Roger Glenn at Gertrude Stein...Felonious Monks Friday and Chris Cobb Band Saturday in the Terrace Lounge at the Claremont Resort...Jelly Roll Saturday and The Little Skunk Rhythm Band Sunday at the Pacific Coast Brewing Co...George Glover at Maestro's San Ramon...Ben Marcato and the Mondo Combo Friday and Brenda Boykin Saturday at the Baltic...Body and Soul at Brennan's...Chris Cobb Band Friday and Ron Thompson & the Resistors Saturday at Eli's Mile High Club.

★ ★ ★ ★

COMEDY SCENE: Bobby Slayton and Nick Griffin at Tommy T's San Ramon...SAN FRANCISCO: Dave Chappelle at the Punch Line...Jake Johannsen, Gene Pompa and Arj Barker at Cobb's Comedy Club.

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LINE MASTHEAD PHOTOGRAPH



Four out of six McMurray children can be seen at CCCT.

A family that sticks together

EL CERRITO — Family togetherness is the theme this summer for the McMurray family as four of the six McMurray children are currently appearing the the Contra Costa Civic Theatre's summer production "Seven Brides for Seven Brothers."

Mary, Leslie, Dallas and Alex McMurray have rehearsed for several weeks and appear every weekend in the summer fare. Mary and Leslie play "Ruth" and "Alice," the Brides who eventually get hitched to two of the seven Brothers. Alex plays the suitor and a lumberjack who loses Ruth to one of the brothers. Dallas is a "Town Kid" who dances and sings with the ensemble.

When the four are not appearing in the play they are working in El Cerrito. Alex is a counselor at Contra Costa Civic Theatre's Drama Camp and a third year student at Ricks College in Idaho. Alex has appeared in many plays since he was 10 years old. One of his first roles was as "Kurt" in CCCT's production of "The Sound Of Music." He has also appeared in many Masquers plays in Point Richmond. Alex is majoring in Journalism and Communications.

Mary is a second year student at Ricks College where she is majoring in Dance. Mary works at Fairmont's KinderCamp as a counselor this summer. Mary was head Cheerleader at El Cerrito

High School in her senior year.

Leslie can be found teaching swim lessons and lifeguarding at the El Cerrito Community Swim Center. Leslie is a junior at El Cerrito High School and is following in her sister's footsteps as a Cheerleader. Leslie has appeared in the last three summer musicals at CCCT.

Dallas is a seventh grader at Portola Middle School. Dallas first appeared in "No No Nannette" last summer. Dallas takes dance at Katie's Dance Studio in El Cerrito and has won several local and state dance competitions.

Yes, there are two more McMurrays in the family but the theatre is not their calling. Casey is a Spanish teacher at Milpitas High School and his hobby is Soccer and traveling to Costa Rica where he served a mission for two years.

Bridget is the Educational Coordinator for the American Red Cross in Palo Alto. She worked as a life-guard/swim teacher for the City of El Cerrito for 10 years, during high school and while she was home in the summers from BYU.

No, the parents are not to be seen on stage but can be found regularly watching the performances! Alfred works for the American Cancer Society in Oakland and Janet works for the West Contra Costa Unified School District in the Transfer Office.

Blotter

Continued from page 2
from a car parked in the 900 block of Kearney during the daytime Aug. 5.

Tires were stolen from a vehicle in the 6800 block of Fairmount during the night of Aug. 5. During the next night, auto burglaries were reported in the 6500 block of Hagen, the 1900 block of Junction and the 6400 block of Knott Avenue. An indash CD player, an indash stereo and a portable CD player were taken.

A backpack was taken from a car parked at a service station in the 10600 block of San Pablo Avenue at about 10:30 p.m. Aug. 8. Registration and insurance cards were taken from a vehicle in the 8400 block of Buckingham, date unknown; the incident was reported Aug. 17. Clothing was taken from a vehicle parked at El Cerrito Plaza between 4:15 p.m. and 4:40 p.m.

A vehicle's window molding was cracked in the 10600 block of San Pablo Avenue on the afternoon of Aug. 11.

An organizer and check book were taken from a shopping cart at a grocery store in the 1700 block of

Eastshore Boulevard between 3:15 p.m. and 3:30 p.m. Aug. 7.

Someone stole a backpack from a bench in the El Cerrito Community Center pool area, taking a portable stereo and other items, then dumping the pack. The incident occurred between 3:10 p.m. and 3:45 p.m. Aug. 6.

Honda of El Cerrito was burglarized between Aug. 10 and 11. A fax machine was taken after the burglar(s) broke a window.

A window was broken at Tap Plastics at about 10:56 p.m. Aug. 2; nothing was reported stolen.

Two windows were cracked at the Eye Center building Aug. 8.

An El Sobrante man and a Richmond man were arrested for fleeing from an officer at Yolo and Carlson at 1:28 a.m. Aug. 15.

A Richmond man was arrested for engaging in a speed contest on a highway at San Pablo and Macdonald Avenues at 1:22 p.m. July 30.

One case of domestic violence was reported.

Shoplifters were arrested at Blockbuster (a Richmond woman) and at Target (two Richmond male juveniles).

Letters

Continued from page 2
of them.

The assessment district engineer must make some showing that the proposed assessments will, in fact, raise sufficient revenue to accomplish stated goals. To date, no land on Albany Hill has been identified for purchase. We, therefore, have no idea how much land could be purchased with the \$4 million which the annual \$35 assessment is estimated to raise over the life of the district. Similarly, no property has been identified which we might purchase for new playing fields.

Finally, the creek restoration project is completely open-ended. No representations have been made as to just what work is to be done or even where the five creeks are. Creek restoration is an ongoing and very costly proposition. This work will doubtless extend beyond the 20-year duration of the assessment district and will create a bottomless money pit for our tax dollars, costing much more than the \$2 million tax levy.

Whatever case the assessment engineer may be able to make, I want the right to vote on each of these three proposals. I am told that separating the taxes will "balkanize" the city, pitting the various open space constituencies against each other. I hope that does not happen. The present proposal is, however, nothing more or less than a "pork barrel" purporting to give something to everyone, except the taxpayer who wants the opportunity to choose those projects for which he/she is willing to be taxed.

I urge all property owners to attend the October council meetings to ask whether the \$8.1 million tax levy will buy anything of value. If you do not receive that assurance, I hope you will join me in filing a property owners' protest to defeat this tax prior to the November election.

Anne Haden
Albany



■ Martin Snapp

Underneath The Big Tent: I was watching the Republican convention last week, and all I can say is boy, did I have these guys all wrong!

I'd always thought they were a bunch of pro-business, anti-environment, angry white males. But no-o-o-o-o-o-o-o.

According to what I saw on TV, they're all so moderate and tolerant and understanding, they make Alan Alda look like Ebenezer Scrooge.

Now you might be cynical, remembering things like Willie Horton. But I have it on good authority that they're absolutely sincere.

Take this conversation between a group of party leaders that was overheard in the convention hall:

"How do you guys like this square I just embroidered for the AIDS memorial quilt?" asked Dick Army.

"It's to die for, Dick," said Jesse Helms. "When we pass my bill to build a Robert Mapplethorpe Museum on the National Mall, I hope you'll exhibit it there."

"Get in line, Jesse," said Strom Thurmond. "Before any other proposal is considered, I have first dibs for my bill to make Malcolm X's birthday a national holiday."

"Hey, what about my pet project — more aid for Israel?" said Pat Buchanan.

"Or mine — higher taxes for the rich?" said Robert Novak.

"Or mine — taking prayer out of the public schools?" said Pat Robertson.

"And don't forget about defending a woman's right to choose," added Ralph Reed.

The vibes were so mellow, everyone wanted the meeting to last forever.

But then Newt Gingrich said, "I hate to go, but I'm off to rebuild an abortion clinic that was burned down."

"Wait up, Newt!" they chorused. "We're all coming with you!"

I have to admit, Dole (or, as he keeps referring to himself, Bobdole) gave a pretty good speech. And his wife, Elizabeth, gave a great one. Kemp wasn't bad either, and neither was Colin Powell.

But the guy I really admire is the impresario who created this flimflam, Michael Deaver (known throughout San Diego as "The Man Behind the Curtain").

Deaver used to produce those "It's Morning in America" photo ops for Ronald Reagan, and last week proved he hasn't lost his touch one bit.

Of course, there wasn't a lick of truth in the whole four days. It was all humbug. But what marvelous humbug!

Bobdole would talk about African Americans, and the cameras would focus on all the black delegates in the hall — both of them.

Or that bit about his being a simple country boy from Russell, Kansas, when the truth is that I've been in Russell about as often in the last 30 years as he has.

It reminds me of the time during the Nixon administration when Charles Colson showed a copy of "Triumph of the Will," the propaganda film of the 1938 Nazi rally in Nuremberg, for the other Nixon aides.

They watched the goose-stepping storm troopers in awed silence. After the movie was over someone finally spoke.

"Wow!" he said. "What an advance job!"

Toto, I have a funny feeling we're not in Kansas anymore.

The word from the White House is that they plan to counter Liddy Dole's speech with a one by Hillary Clinton.

Big mistake. Sure, she's smart; but she's lawyer-smart, not politician-smart. Time after time, she's proved she has the political instincts of a stone.

Nobody's asked me, but if I were in charge of planning next week's Democratic conclave, I wouldn't let Hillary speak at all. I'd pick Chelsea, instead.

I'd tell her to her get up there, put on her best Shirley Temple voice, and say, "Those mean ol' Republicans have been saying bad things about my mommy and daddy, and it makes me so mad! I don't care what they say, I have the best mommy and daddy in the whole wide world!"

Pretty shameless, huh? Think I can get a job with Michael Deaver?

Olympic Update: I knew I was going to take a lot of flak about my Olympics column, and I was right.

But I was wrong about one thing: I thought it was going to be for the mean things I said about Kerri Strug. But nary a protest came in defending the plucky (but vocally-challenged) teen.

So guess who everyone is mad at me about? John Tesh!

"You're just jealous because he's a Renaissance Man and you're not!" said one devoted Teshie.

"Get over it!" said another. "I've learned to get over any page in this paper that has your picture on it."

So John, wherever you are, pay no attention to ink-stained wretches like me. The people love ya, Big Guy.

Finally, two items in the news last week:

Yosemite Park: A troop of Boy Scouts, egged on by their scoutmasters, stoned a 2-year-old bear to death.

Brookfield, Illinois: A gorilla named Binti saves the life of a 3-year-old boy who fell into the gorilla cage by cradling him her arms and rushing him to the paramedics.

The next time you call Richard Allan Davis "an animal," ask yourself: Who is more moral — us or them?

Martin Snapp's column appears every Thursday in The Journal. Phone him at 273-9039; write c/o Hills Newspapers, 5707 Redwood Rd., Oakland 94619; or e-mail snapp@BMUG.org or catman1@creative.net

Election

Continued from front page

eral contractor who was appointed to the Planning and Zoning Commission in 1992 and has been chair since 1995. No stranger at City Hall, Feiner is also a member of the Ad Hoc Fiscal Task Force and the Ad Hoc Task Force on Electoral Reform and was one of the point men for the pro-cardroom campaign in 1994.

Also throwing his hat in the ring is Jon Ely, another member of the Ad Hoc Task Force on Electoral Reform and a board member of the Citizens for Responsible Government, the group whose lawsuit has blocked construction of a cardroom at Golden Gate Fields. Although he was a member of No on Casinos in 1994, Ely said he does not plan to make the cardroom an issue in the upcoming election and will run independent of his CRG ties.

Rounding out the list of potential candidates is current School Boardmember Peggy Thomsen. In addition to 16 years on the School Board, Thomsen is a

former member of both the Waterfront and Charter Review committees who once co-chaired the drive for a parcel tax measure to support local schools.

On the Board of Education front, those who follow the board's actions will undoubtedly be tickled to hear that Albany resident Dave McMahon will be among those vying for a seat. McMahon, who has volunteered in the past as a teaching assistant at local schools, found himself in the public spotlight after he was arrested at a School Board meeting in April while protesting the proliferation of trash around Albany High School.

Also running will be former City Councilmember Bill Cain, who was defeated by current Councilmember Bruce Mast in 1994 and was removed from the Planning and Zoning Commission last year after Councilmember Elizabeth Baker's request for all her appointees to resign.

Rounding out the list will be Owen H. Jones, who

should not be confused with Albany resident Jones, currently a member of the Site Council School. Ironically enough, Owen T. Jones considered running for the board and may be the future. Albanians will be spared the Owens for now, however. According to Owen T. Jones, Owen H. Jones is a scholar. Oakland. As his number is unlisted, the is unable to contact Jones prior to press time.

The office of city treasurer will also be seen with current Treasurer Kim Denton facing challenge of her eight-year career from the chair of the Charter Review Committee. First elected in 1988 when her challenger qualify and ran unopposed in 1992. Calling recent months lamented the fact that the enough contested elections for the office, eventually taken the matter into his own hands to run.

Trees

Continued from front page

portions of the city into shady, tree-lined boulevards.

Although the few residents he encountered greeted him with a smile and a friendly nod, Gaskin, a 180-average bowler and jazz drummer who will attend Albany High School this fall, said he found many city residents less than excited by the door-knocking approach he employed on earlier patrols and now simply leaves the flyer and lets people decide for themselves.

On a quiet block of Talbot Avenue where power lines are the only relief to the endless blue sky, Gaskin deposited a flyer inviting residents to pitch in and plant a tree in mailboxes and under doors. Although it is a quiet job which produces no immediate result, the effort is apparently paying off, as 52 applications have already been received.

Gaskin, who joined the Cub Scouts when he was 9 and moved up to the Boy Scouts a year later, said it "feels good" to pitch in and help make his community a greener place to live. In addition to community service projects, Gaskin said the scouts also meet once a week during the school year and take field trips during the summer, some of which involve hikes of up to 50 miles.

"At first I needed something to do," he said of joining the scouts. "But once I got into it, it was fun."

According to Bach, there are currently 1,800 addresses and 2,200 sites in Albany which are potential candidates for the tree-planting program. Residents may choose their tree from the chart Gaskin was distributing, so long as it is one determined correct for the location.

For example, although Pierce Street residents are

more than welcome to plant a maidenhair, it is considered sacred by many cultures. Stannage Avenue may not and must choose shiny-leaved Washington hawthorne or the headed" eastern redbud, which clothes in with rosy pink flowers in the spring, among.

Although the trees grow at different rates, be large enough to form the desired "canopy" within 15 years, said Bach. Watering could take up to three times a week in summer, but during the winter rainy season.

Those who were not paid a visit by the city will pick up a flyer at City Hall or call 528-5716 for information. Although the original deadline is 30, according to Bach it may be extended to Solano Avenue Stroll, where residents may the Urban Forestry booth.

Creek

Continued from front page

Redevelopment Advisory Committee. Raycraft said he expects the city of Albany's planning department to be represented at the meeting. He said staff members from both cities had agreed that getting comments from the city committees was an important first step in bringing "closure" to the creek study process.

"The ideas is to get comments from the various bodies and some direction as to what to recommend to the city council," he said.

According to Raycraft, Brady's company had been chosen primarily because of its experience working with El Cerrito on creek issues. It was Brady who helped El Cerrito develop design concept plans for restoration of Poinsett Creek and the Ohlone Greenway Creek in connection with the city's storm drain restoration program.

The meeting is scheduled for 7:30 p.m. in Council Chambers.

Youth

Continued from front page

ary to brainstorm for ideas and discuss how they might be brought about.

The plan, which is a "living document" subject to change as more meetings are held, will be used to help the City Council fulfill its adopted goal of expanding opportunities for citizens of all ages, with the next two years focused on those under 18.

"It's more than just providing programs and services," said City Councilmember Bruce Mast, who chairs the task force. "It's people taking care of each other."

The plan contains six general goals and more than 65 objectives, many with multiple methods of implementation. Bodies which will implement the objectives are sometimes listed, with some on a short-term timeline and some listed as either long-term or ongoing.

The plan's first goal, community-building, will ensure that activities and events are family-friendly and will provide places for youth to gather and interact. It will also attempt to promote cultural diversity, provide more job opportunities for teens and improve relations between youth and police, among other things.

Also falling under the plan are mental and physical health services, which include providing teens with access to counseling, providing all families with access to medical services, promoting activities which build self-esteem, and supporting the spiritual development of youth and their families.

Social and recreational activities will also be promoted, including a possible teen "cafe" and expanded city programs for youth of all ages. An expanded educational curriculum, smaller class sizes and more after-school programs fall under the goal of education, while parenting classes, activities which promote interaction between youth and adults, and increased day-care opportunities are among the possibilities falling under the fifth.

An increase in communication rounds out the plan's

objectives, which would involve inclusion of boards and planning committees, development of a community newsletter and formation of a Relations Commission to resolve community concerns, among other things.

One theme running strong through all the increasing cultural diversity and awareness community. According to the plan, nearly 2,983 students enrolled in public schools in of an ethnicity other than white.

As part of the plan, task force members viewed youths and their parents so that concerns might be addressed. According toveys, while 38 out of 40 parents of preschoolers they found Albany a safe place to live, children of all ages expressed concerns about it that way.

While elementary school students seemed Albany's small-town environment and the activities geared toward them, middle and high students all desired more places to hang out, possibility of a cafe or teen-centered night at the most popular suggestions.

According to Assistant City Administrator Ritzma, many teens said they went to Berkeley their free time because of the lack of places in their own city. Many were also in favor of a skateboard park.

The task force will hold a community forum 28 in the Edith Stone room at the library residents may comment on the plan and provide more objectives to the list. According to Administrator Daren Fields, who suggested forming last December, the effort will help bring together various programs and services offered to prevent overlaps and fill in gaps.

"My sense was that youth is a priority in the community, and I wanted to ensure that it remained a priority," Fields said.

Funds

Continued from front page

The Metropolitan Transportation Commission will receive \$5.8 million.

In a memo to sponsors of proposed projects, including the city of El Cerrito, MTC project manager David wrote, "While \$5.8 million is less than half of our bid target, it appears that most of the regions in the state were similarly treated due to the large, off the top amount (taken) for statewide projects."

As a result, the MTC can, at the moment, fund only the top 10 among proposals it has ranked in priority. According to MTC information officer Marjorie Blackwell, the El Cerrito project came in "about 15th" of 160 proposals.

Murray held out hope in his letter for funding more projects, however. MTC officials have asked that project sponsors increase their local match, thus reducing the amount of their requests for federal funding. According to Murray, project sponsors have been cooperative, particularly those with larger projects (over \$200,000), who will enhance local matches with private funding.

At the California Transportation Commission hearing in July, several said they would increase their local matches by between one-quarter and one-third, he said. Phone calls have confirmed the sponsors' willingness to raise local matches; more calls are scheduled for the week of Aug. 26.

In addition, the state has for the first time allowed for the "reprogramming" of monies allocated in the first and second cycles of funding and not ultimately used, "a new opportunity offered by the CTC," rather than having those monies "flow back to the state for use in other areas," Murray said.

"Those funds will now be available for reallocation," said Blackwell. "That could mean another \$2.5 to \$2.8 million."

According to Murray's letter, the MTC may eventually be able to contribute enhancement funding "to most, if not all of the projects in the regional priority list."

An MTC meeting is scheduled for Sept. 5. The first 10 project sponsors will be sharing their success in cutting down projects "to the bare bones" so the money can be reallocated to other potential projects, Blackwell said.

The meeting is scheduled for Thursday, Sept. 5 at 1:30 p.m., in the third floor conference room of the MTC, 101 Eighth St. in Oakland and is open to the public.

Garbage

Continued from page 5

clear advantage" to contracting out services now provided by the city's recycling center. Since everyone supports the continuation of the El Cerrito Recycling Center as a drop-off point, separation of services would probably have led to additional costs, she said.

The implementation date for the new program is March 31, 1997. In a second issue, East Bay Sanitary has requested a 20-year extension of its franchise agreement.

"The city has said, 'We have all these things to take care of first (before discussing the request),' " Dowdakin said.

Since several large companies have moved into areas picking up garbage and recycling contracts, she added, "I can't blame them for trying to protect their franchise." The request is being considered separately from the pickup proposals.

Plaza

Continued from front page

Cerrito submitted a list of "minimal design requirements" they would like to see established for development in the area. Members of that working group are listed as Ray Ahearn, Joan Bartulovich, Gina Brusatori, Pam Challinor, Mike Daley, Aarin Harris, Lloyd McGrady, Kathy McKinley, Joann Pavlinec, Jane Phillips, Mary Tyson, Mark Friedman and Price.

Those requirements are stated in terms of both overarching policies — "the needs of pedestrians arriving by transit should be paramount (they should not have to traverse large parking lots or arrive via rear delivery routes)... auto parking should be behind buildings and at the center of blocks" — and of details specific to the Plaza — "windows, not expansive blank walls, must be presented to the Ohlone Greenway... Cerrito Creek must be incorporated as a public gathering place."

The two page list addresses the issues of "building for long term use" rather than for temporary market conditions (e.g., "architecture must be avoided that is designed with only one purpose in mind"), access by public transit, access and circulation for pedestrians and bicyclists (including alignment of new development streets and sidewalks with those in the surrounding neighborhood), vehicular circulation and parking (avoiding inconvenience to neighbors and pedestrians), "design for public safety" (as both buildings and landscape features are concerned), and open space, with recommendations made for uses of landscaping, sunlight and public gathering places.

A desire for a diversified tenant mix and the avoidance of stand alone commercial buildings are among the preferences expressed by the group.

Group member Mark Friedman was one of those instrumental in creating the West Berkeley Area Plan, a very detailed land use plan and zoning map for West Berkeley, "one utilized by the city's Planning and Zoning Departments in considering all proposed permits. The development of that plan also involved a long community process."

"I think the basic principles of making sure that all elements of the community are involved in the planning process hold true for all communities," Friedman said. "In West Berkeley, we got people who started out from very different perspectives to come to consensus, (developing a plan) that everyone could support wholeheartedly."

The Berkeley plan designates different types of land use in the West Berkeley neighborhood for different types of — manufacturing, commercial, mixed use, residential.

"Our initial goal was to protect jobs as well as improve the environment," he said. "We wanted that, and other goals developed along the way."

The plan provided "buffer zones," for example, between different permitted activities in order to ensure harmonious transitions.

While the approach may be the same, the somewhat different in El Cerrito, from Friedman's perspective. Most significantly, "nobody's proposed a transit activity, so the environmental concerns aren't," he said. "Here, we're focusing on environmental sensitivity: development that's transit-friendly toward pedestrians and bicycles rather than toward individual drivers in cars."

Design elements were not included in the plan, but Friedman agrees that El Cerrito's small town area plan should include such details, since "it's going with a much smaller area here."

He also agrees that SEC members are "waiting to see" how El Cerrito's current Regional Study process works itself out.

"In Berkeley, we had a tremendous community process from the city council and city staff. That's one of the things we need to have here. The real key from the SEC's point of view is community take a real proactive role in designing what we want to see happen there."

SEC members have continued to research community-environmental development. Albany Janet Smith-Heimer, the owner of Bay Area Ecology spoke at the group's July meeting, sharing some about El Cerrito Plaza from an economic standpoint.

"We're continuing to get input from people in the field," said Price. "We're hoping that the process is going through... will result in a good proposal also want to be prepared if there isn't a good proposal."

He said the SEC would be looking at "strategic city should take as Plan B" if no appropriate proposal is received, including discussing sign plans and other legal instruments that the city could adopt.

"We're not trying to push any strategy on how the city's going," Price said.

House hunting with wheelchair: challenge with a happy ending

er \$19 in a series of true
es in real estate

born without the use
s. Some years ago Jim
Berkeley and bought a
in the flatlands. A
an elaborate ramp that
around the house and
him to park his van in the
y, unload his chair, get in
house. It wasn't a perfect
ment. The bathroom was
getting to the garden
and he couldn't use the

Jim's dear aunt and
leaving him a small
it was possible to move.
that what his aunt had
wanted was to make his
so he asked us. Other
ing a custom house, is it
to have one that is more

egan to look. It is surpris-
ult to find a house that
adapted easily for someone
wheelchair. Sorting out one-
houses on the Multiple
ould be simple but it
ce you find them, the
doorways are impossible
for the bathrooms are too

small, the hallways too narrow,
the kitchen counters too high.

After watching Jim maneuver
his chair in tight spaces, Anet and
Jim worked out what volume of
space was required for turning
without the scraping of knuckles.
Anet measured this with her body
and legs so she could duplicate it
in the field.

Another kind of measure was
needed for ramping. Every inch of
threshold height equals a foot in
ramp length. Think of it. A six-
inch-high threshold requires six
feet of space in front of the door
for a proper ramp.

Now that she was adept at
measuring with leg pivots, Anet
could be seen on tour days (but
tried not to be) turning stiff-
legged in the bathroom of every
level house we entered. Nothing
so specialized was necessary for
eyeing the ramping possibilities.

One day we found it. It was so
good, so perfect for Jim that it
was a miracle, almost as if it had
been designed for him. We
exclaimed over the level land
with exterior doors only a few
inches off the ground; the level
concrete patios around the house,
the slick wood floors (carpets

hang up wheelchair travel); and
our favorite feature, a marvelous
capper, a rural mailbox on a post
that Jim could open from the
window of his van.

Jim was thrilled. He had never
lived in a space like this one. The
house has two unusually spacious
bathrooms; one even has a phone.
It was possible here — an extraor-
inary luxury for Jim — for him to
get into the bathtub.

Was anything wrong? Of
course. No house is ideal. The
price was more than Jim had
intended to spend. There is
freeway noise in the backyard.
Only the low kitchen cabinets are
available to him.

But we all knew by then that
there wasn't going to be a choice
of three near-perfect houses. This
one was very, very close.

There was a second offer from
another buyer so we sent in the
"A" team: Anet took Jim's offer
and went off to coax the sellers to
sell to him. It helped that she had
her warm smile and the truth —
that the house suited him so well.

But it was the description of
Jim easily reaching out of the van
for his mail that clinched the deal.
Funny how it's the small things in



TARPOFT & TALBERT

**'We still get
phone calls from
Jim telling us
how much he
loves his house.
Once he called
us from the
bathtub.'**

life that matter so much.

We still get phone calls from
Jim telling us how much he loves
his house. Once, he called from
the bathtub. We could hear the
water splashing. Hi, guess where I
am? I love my house.

Pat Talbert and Anet Tarpoft
are licensed agents and area
specialists who also offer hourly
real estate consulting and coach-
ing. They can be reached at 653-
2050.

Coldwell Banker honors Berkeley sales associate

The awards and accolades con-
tinue to pile up for Melissa
Lyckberg, a broker associate with
Coldwell Banker in Berkeley. Mel-
lissa was the #1 one sales associate
with the Berkeley office in 1995,
one of the top offices in Coldwell
Banker's Northern California re-
gion.

She earned the prestigious and
coveted President's Circle award, a
Coldwell Banker national recogni-
tion, and is currently the top agent
in Berkeley real estate, based on the
number of listings sold through June
of 1996.

Melissa is a member of the Floyd
Wickman Sales Academy. She was
recently recognized in front of an
audience of 500 agents and manag-
ers as a Master Sales Associate as
she received the 5/50 Award for
sales of over \$5 million in 1996.

When asked what her secret is
Melissa said, "I believe service is
the key to success and longevity in
the real estate business, and educa-
tion is the key to good service. My
clients deserve the best, so I invest
in my career with continuing edu-
cation."

Coldwell Banker's Berkeley
office manager Steve Dela Pena
said, "Really, the key to Melissa's
success is her positive attitude and
her incredible work ethic. What-



Melissa Lyckberg

**'The key to
Melissa's
success is her
incredible work
ethic.'**

— STEVE DELA PENA,
BERKELEY OFFICE MANAGER

ever the task, she believes she can
get the job done. The phrase, 'I
can't' isn't in her vocabulary."

COLDWELL BANKER

THE PREMIER REAL ESTATE COMPANY SINCE 1906

FIRST TIME OPEN

- 1588 HOLMAN - Pretty Bungalow - It's a cutie, ready to move into! Hardwood floors, new kitchen,
leveling yard. 2BD, 1BA. DONNA CONROY.....\$239,000
- 1965 INDEPENDENCE - Alameda - Marina Village townhouse. 2 bedrooms, 2 baths, charming & level. Wood burning fireplace. Parquet entry. KAY GRUBB.....\$230,000
- 1002 RANDOLPH AVE. - Charming - Sits in prime Glenview. Large living room, formal dining room with fireplace, updated kitchen. 2+BD/2BA. ADRIENNE BROCHE.....\$219,000
- 1580 BROADWAY TERRACE - What a View! - Commanding SF view condo in the desirable Heritage area of Claremont. New carpet and paint. KEVIN McMULLEN.....\$209,000

OPEN SUNDAY 2:00 - 4:30 PM

- 146 FAIRLANE DR.....LOWER MONTCLAIR...4BD, 3BA.....\$549,000.....NANCY DICKEY
- 155 DUBLIN AVE.....WOODMINSTER.....5BD, 4BA.....\$499,000.....JUDY MAHER
- 158 HEATHER RIDGE.....MONTCLAIR.....3BD, 2.5BA.....\$459,000.....EVELYN WALKER
- 159 OAKWOOD DR.....MONTCLAIR.....4BD, 3BA.....\$449,000.....NANCY DICKEY
- 167 STARVIEW.....HILLER HGHLS.....3BD, 3BA.....\$409,000.....OLLIE HAMMEREL
- 175 CHARING CROSS.....HILLER HGHLS.....3BD, 2.5BA.....\$379,000.....OLLIE HAMMEREL
- 180 EUCLID AVE.....ADAMS POINT.....5BD, 4.5BA.....\$359,000.....DONNA CONROY
- 185 MASTLANDS.....MONTCLAIR.....3BD, 2.5BA.....\$359,000.....CHERI HARVEY
- 190 KINGWOOD RD.....KINGWOOD RD.....3+BD, 2.5BA.....\$359,000.....SHERRY BENNINGER
- 195 CHARING CROSS.....HILLER HGHLS.....3BD, 2.5BA.....\$309,000.....OLLIE HAMMEREL
- 197 ASCOT.....PIEDMONT.....2BD, 1BA.....\$259,000.....JOAN ALFORD
- 198 STACY ST.....GRASS VALLEY.....3BD, 2BA.....\$249,500.....PHYLLIS MILENBACH
- 199 RISHELL DR.....CRESTMONT.....3BD, 2BA.....\$239,000.....SHERRY BENNINGER
- 205 TRAFALGAR PL.....MONTCLAIR.....3BD, 2BA.....\$229,000.....ADRIANA GIACOMELLI
- 210 KELTON CT.....OAKLAND.....2BD, 2.5BA.....\$169,000.....RUBY NG

BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

- 1000 MEDITERRANEAN.....\$1,980,000
A rare combination of elegance & livability with
unparalleled architectural detail & quality throughout.
Spacious outdoor living in walled terraced gardens. The
interior offers a fabulous gourmet kitchen,
5 bedrooms & 4 fireplaces. Dian Hymer
- NEW COUNTRY ENGLISH.....\$649,000
Exceptional new light-filled home, architect
designed with high quality finishes. 4BD, 3.5BA.
Claremont Pines location. Dian Hymer
- HEAT BAY VIEW.....\$599,000
New construction in desirable upper Alvarado area.
Spacious with 4BD/3BA, family room, formal
living room. Nancy Dickey/Ollie Hammerel
- MAGNIFICENT VIEWS.....\$569,000
One of the finer townhomes in Hiller Highlands. 4
bedrooms, 3 bath home with unobstructed views
on 3 levels. State-of-the-art throughout with gour-
met kitchen. Ollie Hammerel
- GRACIOUS PIEDMONT HOME.....\$554,000
Remodeled eat-in kit/family, master suite, 3 bdrms
on one level. Huge rec room with frpl. Dian Hymer
- PIEDMONT.....\$535,000
Charming Cape Cod style home in sought after loca-
tion. 3BD/3BA. Separate studio with exterior access
great for home office. George Karsant
- NEW CONSTRUCTION.....\$496,000
Quality home featuring sunny spacious rooms,
gleaming flrs, granite counters & 3 frpls. 4BD/
4.5BA. Each BD has its own bath. George Karsant
- FERNWOOD TRADITIONAL.....\$419,000
Convenient Montclair location. 1/2 block to library
& school. 2 blocks to the Village. 4BD/2BA, bonus
room - great for shared living. Ruby Ng
- ROCKRIDGE MEDITERRANEAN.....\$419,000
Sunny 4BD, 2BA charming Mediterranean with
remodeled kitchen & baths. Huge rec room, eat-in
kitchen, formal dining. Prime location. Dian Hymer
- SPANISH ROCKRIDGE.....\$375,000
Spanish/Med with dramatic SF & G. G. Bridge
view! Level in entry, eat-in kit. Michael Thompson
- PRETTY ROCKRIDGE CHARMER.....\$219,000
Updated kitchen and bath. Master suite. Hdwd flrs,
semi-finished basement w/ workshop. 3BD/2BA.
Walk to College Ave. John Nielsen/Don Coelho
- BUYER FRIENDLY.....\$215,000
3BD/2BA - shown with pride. Includes master BD
ste, fam rm, covered patio, yard & gar. Joan Alfrod
- SCHOOL'S OUT!.....\$174,950
Time to make your move. Large 4BD home. New car-
pet, paint & roof. Plus rear structure. Joan Alfrod
- JUST LISTED!.....\$165,000
Adorable home shows pride of ownership! Updated
kitchen & bath. Hdwd floors, freshly painted. Rear
garden with level patio. Michael Thompson

OPEN SUNDAY 2:00 - 4:30 PM

- 848 SOLANO.....ALBANY.....5BR, 4BA.....\$329,000.....KIM CLEVELAND
- 758 SPRUCE.....BERKELEY.....4BR, 3.5BA.....\$470,000.....SALLY HENDRICKSON
- 1551 BEVERLY PL.....BERKELEY.....2+BR, 1BA.....\$270,000.....MONA THOMPSON
- 1905 BERKELEY WAY.....BERKELEY.....2+BR, 1.5BA.....\$239,000.....THE LONGS
- 1136 FRANCISCO.....BERKELEY.....2BR, 1BA.....\$229,500.....NANCY SILVER
- 2354 HILGARD.....BERKELEY.....2BR, 2BA.....\$158,000.....JOAN BARNETT
- 2538 TULARE.....EL CERRITO.....4+BR, 2BA.....\$279,000.....HENRY CHANG
- 631 COVENTRY.....KENSINGTON.....4+BR, 3BA.....\$439,000.....DIANA KAY
- 295 COLGATE.....KENSINGTON.....3BR, 1.5BA.....\$269,000.....GILDA WALDMAN
- 2860 ALIDA.....OAKLAND.....3BR, 2+BA.....\$329,000.....LINDA GOLDMAN
- 5700 ALPINE.....SAN PABLO.....3BR, 2BA.....\$147,000.....NANCY REICHERT

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

- VIEWS AND SERENITY FROM THE
TOP OF THE EL CERRITO HILLS.....\$935,000
Beautiful surroundings envelope you as you enter
this custom designed and built home. Dramatic and
comfortable, featuring the highest quality construc-
tion throughout. 5BR, 4BA, full in-law, large custom
kitchen, formal dining & a large level yard & deck.
- GRACIOUS NORTH BERKELEY
MEDITERRANEAN.....\$665,000
Bay views, lovely detailing, updated throughout.
5+BR, 3.5BA, remodeled kitchen, splendid living
and dining rooms, deck with views, 2 fireplaces,
plus a lovely garden. A must see!
- LARGE ELMWOOD CRAFTSMAN.....\$465,000
REDUCED! Delightful 4+BR craftsman, plus cottage
in the popular Elmwood area. Beautiful detailing,
wainscoting, beam ceilings, romantic alcoves.
Includes formal dining & family rooms. Quality, size
& location make this a tremendous value!
- KENSINGTON TUDOR CHARM.....\$439,000
JUST LISTED! Fabulous views from this lovely
home in the heart of Kensington. 4 bedrooms, 3
baths with study, possible in-law. Enjoy the peaceful
garden, yard and decks.
- EXPERIENCE THE MAGIC!.....\$359,000
Oasis in park-like setting has sweeping bay views!
Redwood contemp with 4 bedrooms, 2 baths on a
huge lot of approx. 15,000 sq. ft.! A retreat from the
real world!
- RARE ALBANY FARMHOUSE STYLE.....\$329,000
Unbelievable 2-bridge view! Large 3-story home
with 5 bedrooms, 4 baths, formal dining, in-law and
master suite, beautiful original wood detailing, new
floors & counters in kitchen, refinished hdwd floors.
Walk to shops, Albany schools and transportation.
- BREATHTAKING BAY VIEWS
FROM OAKLAND.....\$329,000
Spacious and charming, this one is for you! 3 bed-
rooms, 2+ baths, family room and 2 fireplaces.
Peaceful patio and large yard.
- ENGLISH TUDOR IN EL CERRITO HILLS.....\$279,000
JUST LISTED! Classic Tudor style in quiet neighbor-
hood with partial bay views. 4+ bedrooms, 2 baths
plus formal dining room & breakfast room, possible
in-law set-up.
- DARLING BUNGALOW IN
THOUSAND OAKS.....\$270,000
JUST LISTED! Large sun-filled rooms, all neat as a
pin! 2+ bedrooms, 1 bath. Formal dining and
den/sitting room. Sweet backyard, also immaculate.
This one won't last!
- NORTH BERKELEY CHARMER.....\$258,000
Superb and affordable! Great North Berkeley loca-
tion, walk to Gourmet Ghetto. 2BR, 1BA plus sepa-
rate in-law. Formal dining, hardwood floors and
fireplace. Tremendous opportunity.
- LARGE BAY VIEWS FROM EL CERRITO.....\$245,000
A great view from this move-in condition home.
New kitchen, hardwood floors, 3 bedrooms, 1.5
baths, plus huge, extra room. Yard and deck.
- CUTE BERKELEY BROWN SHINGLE.....\$239,000
Beautiful original interior wood detailing, wood
floors, 2 story with dormer windows, rear deck and
garage/workshop. Walk to BART, convenient to
downtown and campus.
- BERKELEY UTOPIA.....\$229,500
Berkeley bungalow, sunset magazine quality!
Gourmet kitchen with French doors that open to a
garden of blooming flowers, lush green lawns and a
deck with hot tub. Updated with superb taste
throughout! Great commute!
- SUN-FILLED EL CERRITO BUNGALOW.....\$192,000
Gleaming hardwood floors, marble fireplace, 2 bed-
rooms and 1 bath all in a desirable El Cerrito neigh-
borhood. This one won't last!
- REDONE NORTH OAKLAND
BUNGALOW.....\$128,000
NEW PRICE! TOTALLY RENOVATED! Redone
kitchen, new roof, carpets and paint. Wood floors,
formal dining and fireplace. 3 bedrooms, 1 bath and
large backyard.

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DON DUNNING, CRB

WHAT YOU DON'T KNOW CAN HURT YOU

Buyers' Do's and Don'ts

This is the first of an ongoing series of caveats for buyers and sellers. Many of these items have been discussed in my previous articles.

DON'T take the buying process lightly, leaving responsibility for your decisions to someone else, like your agent.

DO consider buying a home as a part-time job. Learn all you can. A quality agent is indispensable in helping you understand what is involved.

I am not suggesting you become a real estate agent (unless you want to). I am saying, however, that I have seen far too many buyers take the path of least resistance by not participating in the process. A number of them get burned financially and emotionally. Those that do not, can consider themselves lucky. Don't rely on luck.

DON'T wait to find an agent until you're "ready."

DO start looking right away for an experienced professional to help you. Some people initiate their search a year or more in advance, to get a feel for the market. Regardless of when you start, if you are taking the time to look at houses (usually open houses), it is to your advantage to begin a relationship with someone in the business. That per-

son can guide you and help use your time more effectively.

DON'T be afraid of getting stuck with a "salesperson" who will not release his or her tentacles until you buy. Understand that there are some excellent agents out there if you make the effort to find the right one for you.

The best agents build long-term relationships. They will be happy to maintain a non-stressful connection and stay in touch until you say it's time to buy. The contacts you have with the agent over time will give you an opportunity to find out whether or not you are comfortable with that individual. If you are not, you can make a change at a time that is a lot less harrowing than when you are in the middle of a transaction.

DON'T work with just any agent you happen to meet.

DO choose your agent with the same care you use for your doctor, tax accountant or attorney. Make sure the agent takes at least an hour to interview you before he or she shows you property. Insist on someone who has done extensive business in the area. Make sure he or she has the technical and communication skills to competently represent and protect you.

DON'T work with more than one agent at one time in the same

area.

DO pick one and stick with him or her. Top, successful agents will not waste their time with buyers who refuse to be loyal. If you want loyalty, you need to give it.

DON'T have other agents show you property once you have selected an agent.

DO call your agent. He or she can show you everything on the market.

DON'T spend much time and energy looking at houses until you have talked with a local lender.

DO get a recommendation from your agent and have a lender "pre-qualify" you. Getting "preapproved" is even better. Preapproved means your finances, available cash, credit and employment have all been checked and approved. Your loan is contingent only upon the appraisal of the home you select. This will make you a stronger buyer when you make your offer.

It is best to use a lender your agent suggests because that person has already been proven to give good service and competitive rates. Most importantly, your agent will work only with lenders who are reliable. Someone who sounds like they have the best rates on the day you ask, may not come through for you when timing is critical.

DON'T underestimate the negative impact of credit problems. Lenders take them very seriously.

DO disclose everything relevant about your credit and financial situation to your lender and agent. Buy-

ing a house is a bit like going to the doctor. You must provide personal information and trust that it will be used only in your best interests.

DON'T make an offer without having a sense of the neighborhood.

DO go to open houses and drive around different locales to get a feel for them. Periodically, I hear stories from buyers who didn't know enough about the area where they were buying and are now unhappy. Usually, they sell for a loss and move to a more desirable location.

DON'T fall into the trap of thinking today's market is permanent.

DO take advantage of soft prices and affordable interest rates when they are available. Keep in mind: nothing lasts forever; the market is always changing.

DON'T overpay because of emotional attachment to a property.

DO consider your purchase as an investment and be clear on today's value of the home you are buying. Although 1996 has not been nearly as frenetic as the late 1980's there have been numerous instances of multiple offers on properties. In a bidding situation, people sometimes lose their perspective.

The increased tempo of our market has induced some buyers to make the mistake of paying too much. They may not realize the problem until they try to sell at some future date. Many sellers who bought between 1989 and 1992, even 1993, are chagrined at the losses they are forced to take when they sell now.

Do not confuse intelligent caution with the paranoia of offering

'The best agents build long-term relationships...and stay in touch you say it's time to buy.'

substantially less than the market value on a home you like. The key is to work with an experienced Realtor who will help you understand values.

DON'T eliminate properties for cosmetic reasons: paint, carpets, etc.

DO look at the house, and surroundings for what they can be with some decorative and, perhaps, minor structural changes. This assumes you are interested in buying the most house for your money. If you don't mind paying top dollar, there are many homes that have been "staged" for sale to buyers who want to just turn the key and move in.

DON'T buy serious "fixer" properties unless you fully comprehend what this will mean for you.

DO ask appropriate questions about all the implications, costs and risks related to the purchase. Remember, there is no "free lunch." People don't sell \$300,000 homes for \$225,000 unless there are expensive problems.

DON'T sign a contract without an inspection contingency.

DO hire a professional home inspector to thoroughly inspect all the

major systems. Don't price of the inspection agent to recommend experienced inspectors. Your Uncle Joe, the inspector for structural foundation, electrical, etc. He may not charge, also may not want to doesn't know everything will be the loser later.

DON'T accept an offer for an underground oil tank.

DO insist in the contract seller remove it before closing.

Have the seller provide written substantiation of any applicable governmental that the tank has not contaminated the soil. Leaked, move on to another property. Although not a don't know what grief have to deal with this new owner.

Final Thoughts

The above are only a sample of issues you should consider. Educate yourself.

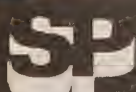
See DUNNING



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Security Pacific Real Estate Brokerage

3223 Blume Drive, Richmond
222-8870

EL CERRITO

PANORAMIC VIEW LOTS!!.....\$149,000-\$219,000
Unobstructed view of 2 bridges. New subdivision with 18 lots. All utilities are ready. Owner will carry! #W35242 Sarah Lo 510-222-9772 ext. 134

LIBERTY AT LAST.....\$205,000
3BR, 2BA. Modern and renovated! Approximately 1,159 sq ft. garage, good area. #W37824 Sarah Lo 510-222-9772 ext. 134

TOO CUTE FOR WORDS!!.....\$189,500
2BR, 1BA. Adorable move-in condition home 1/2 block from Fat Apple's! Attached garage, new light carpet, new paint, clear termite report! #W37774 Geri or Carla 510-234-7808

BAY VIEW WITH STYLE.....\$239,900
3BR, 1.5BA, 2-car garage, contemporary home, cathedral ceilings, hardwood floors. #W38171 John Anderson 510-237-8842

GOLDEN GATE VIEW.....\$288,888
3BR, 2.5BA in hills, family room, formal dining, fireplace, new paint, private backyard with fruit trees. #W37551 John Anderson 510-237-8842

GORGEOUS PANORAMIC VIEW HOME.....\$299,000
Huge custom home over 2600 sq. ft., 4BR, 4BA, 2 car alt'd garage, in-law potential, great location! #W37829 Jason Sangmaster 510-262-5585

INCOME PROPERTY

EL CERRITO 4-PLEX.....\$388,000
1 large owner's unit, 3BR, 1.5BA, and three 2BR units. Panoramic views from every unit, great cash flow! #W37746 Janelle Chiu 510-222-8888

ALBANY TRI-PLEX.....\$329,000
Each unit has 2BR, 1BA and its own garage. New paint in and out. Garden in back. #W38340 Jason Sangmaster 510-262-5585

RICHMOND VIEW

NEW AND WOODSY.....\$139,000
3BR, 1.5BA charmer at the top of N. Arlington. 2 separate parcels, huge yard, some view, Border's Wildcat Canyon. #W38071 Cynthia Burke 800-262-0949

CHARMING, WELL MAINTAINED HOME.....\$189,000
2BR, 1BA, formal dining room, garage, fireplace, almost 1,300 sq ft. #W37783 Howard Triplett 510-245-2334

ALMOST NEW / PANORAMIC VIEWS!.....\$255,000
3BR, 2BA, stylish contemporary near El Cerrito border. Private deck & hot tub, large country kitchen, 2-car garage, loads of storage. #W38142 Magary Abbass 510-233-7329

EL SOBRANTE

NEW LISTING / HEAR THE WIND IN THE TREES.....\$219,000
In the country, 3BR, 2BA, new white Berber carpets, 2-car garage, over 1/3 acre wooded lot! Large living/dining room combo with Tahoe beamed ceilings. Total privacy. #W383647 Geri or Carla 510-234-7808



Elegantly Restored Craftsman

You can enjoy beautiful granite and landscaped grounds, bay and city views, a deck and over 3000 sq. ft. of living space. Two marble fireplaces, white oak hardwood floors, a formal dining room, a library with built-in mahogany book cases, three plus bedrooms and more in this home built circa 1913.

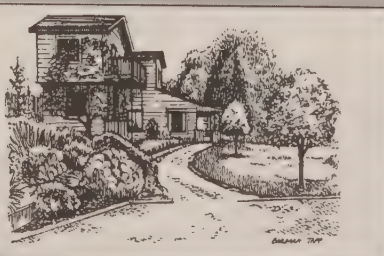
Offered at \$417,000

Randy Morton (510) 452-6295
email: RandyMortn@aol.com

MASON-McDUFFIE
SINCE 1887
(510) 527-9800

MARVIN GARDENS

REAL ESTATE



ROOM TO GROW-KENSINGTON \$209,000

Indulge your Smith & Hawkin fantasies! Lots of room for flowers & veggies, kids & pets! Plus a delightful 3 bedroom, 2 bath home with bay & canyon views...an urban oasis!
Sue Nelson, 273-9510/527-2700



PRIVATE COUNTRY HOME-BERKELEY \$730,000

Sophisticated architecture. Golden Gate bay view, 2 master suites + 2 bedrooms and 2 baths, or in-law. Large private lot in the hills.
Ann Arriola Plant, 287-8761

INVITING SPACES \$249,500

Sparkling, special 3+ bedroom, 2 bath home with a great floor plan. Formal dining room, family room, office, hardwood floors. MORE!
Terry Pedersen, 841-3286

1577 SOLANO AVE, BERKELEY • 527-2700

When it's your move...

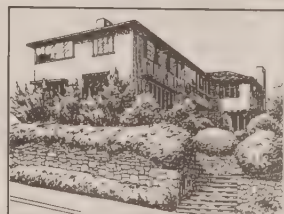


EL CERRITO - Contemporary style 3 bedroom, 2 bath home. Cerrito hills with view of San Francisco Bay and Golden Gate. Family room, beautiful remodeled kitchen. Private deck. Attractively landscaped garden. Double garage. \$330,000.

ALBANY CONDO - Easy living in this immaculate, quiet, 2 bath home near El Cerrito Plaza shopping, restaurants & BART. Well-maintained complex. Enclosed garages. Call for details. \$229,000.



NORM WILLIAMS REALTOR
524-2303
851 Pomona, Albany, CA 94706



458-464 Merritt Avenue

This beautiful triplex, with a charming fourth unit over garages, was designed in 1940 by architect William Wurster. The property is located just a block away from Oakland Lake Merritt. One and two plus bedrooms. Three fireplaces.

Offered at \$415,000

JT-WARD
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Northbrae
1600 HOPKINS ST., BERKELEY 94707
526-4336

NEW LISTING! WARM & GRACIOUS TRADITION

Many Craftsman details such as coved ceilings, built-in cabinets, and hwd floors. This 3 bedroom, 1.5 bath home offers both a formal dining room & sunny breakfast nook, remodeled kitchen, lovely fireplace, plus room for workshop or storage, and 2-car garage. Relax on the deck or in the hot tub. Offered at \$289,000.

JUST 2 BLOCKS TO THE UC CAMPUS

Charming Berkeley bungalow with 2 bedrooms, formal dining room & sunny private patio. Other features include mahogany inlaid hardwood floors, wainscoting, a loaded glass sideboard and built-in bookshelves. Now offered at \$179,000. Lease option possible.

ANITA THEDE • ELLEN JEFFERDS • CAROL FREYER
HEIDI FRIEZE • CLAUDE DELAUBERT • BARBARA DURBIN • GAIL
Berkeley's Most Pleasant Real Estate Office

Area Home Sales

ALAMEDA	2630 Cam'o Lenada - \$287,000
9329 Castlewood - \$190,000	
368 Cavour St. - \$242,000	
5910 Dover St. - \$160,000	
6222 Dover St. - \$175,000	
28 Drury Lane - \$115,000	
1211 E. 23rd St. - \$128,000	
1358 E. 25th St. - \$145,000	
1943 E. 28th St. - \$142,000	
5824 Estates Drive - \$300,000	
1558 Excelsior Ave. - \$133,000	
310 Fairmount Ave. - \$103,000	
5981 Girvin Drive - \$599,000	
1072 Glendora Ave. - \$243,500	
1864 Grand View - \$428,000	
510 Gravatt Drive - \$399,000	
4815 Harbord Drive - \$391,500	
3133 Harrison St. - \$128,000	
6119 Harwood Ave. - \$410,000	
6509 Hillmont Dr. - \$159,000	
127 Ironwood - \$200,000	
4062 Lincoln Ave. - \$285,000	
4192 Maple Ave. - \$167,500	
4430 Masterson St. - \$155,000	
3020 Millsbrae Ave. - \$141,500	
108 Monte Cresta - \$240,000	
7781 Olive St. - \$105,000	
462 Rich St. - \$186,000	
32 Sheridan Rd. - \$120,000	
5347 Thomas Ave. - \$226,500	
2522 Truman Ave. - \$169,000	
17 Windward Hill - \$368,000	
ALBANY	
650 Blair Ave. - \$660,000	
43 Craig Ave. - \$490,000	
1520 165th Ave. - \$185,000	
14537 Birch St. - \$156,000	
190 California Ave. - \$158,000	
381 Cherrywood - \$125,000	
14131 Corvallis St. - \$136,000	
663 Durant Ave. - \$116,000	
268 Farrelly Drive - \$129,000	
1350 Lake Chabot - \$180,000	
443 Lloyd Ave. - \$145,000	
447 Lloyd Ave. - \$152,500	
16250 Lyle St. - \$168,000	
1579 Marybelle - \$140,000	
1222 Montrose - \$220,000	
504 Sterling Drive - \$119,500	
15024 Swenson St. - \$135,000	
14977 Western Ave. - \$155,000	
15452 Wagner St. - \$143,000	
SALES STATS BY CITY	

ALAMEDA	2630 Cam'o Lenada - \$287,000
9329 Castlewood - \$190,000	
368 Cavour St. - \$242,000	
5910 Dover St. - \$160,000	
6222 Dover St. - \$175,000	
28 Drury Lane - \$115,000	
1211 E. 23rd St. - \$128,000	
1358 E. 25th St. - \$145,000	
1943 E. 28th St. - \$142,000	
5824 Estates Drive - \$300,000	
1558 Excelsior Ave. - \$133,000	
310 Fairmount Ave. - \$103,000	
5981 Girvin Drive - \$599,000	
1072 Glendora Ave. - \$243,500	
1864 Grand View - \$428,000	
510 Gravatt Drive - \$399,000	
4815 Harbord Drive - \$391,500	
3133 Harrison St. - \$128,000	
6119 Harwood Ave. - \$410,000	
6509 Hillmont Dr. - \$159,000	
127 Ironwood - \$200,000	
4062 Lincoln Ave. - \$285,000	
4192 Maple Ave. - \$167,500	
4430 Masterson St. - \$155,000	
3020 Millsbrae Ave. - \$141,500	
108 Monte Cresta - \$240,000	
7781 Olive St. - \$105,000	
462 Rich St. - \$186,000	
32 Sheridan Rd. - \$120,000	
5347 Thomas Ave. - \$226,500	
2522 Truman Ave. - \$169,000	
17 Windward Hill - \$368,000	
ALBANY	
650 Blair Ave. - \$660,000	
43 Craig Ave. - \$490,000	
1520 165th Ave. - \$185,000	
14537 Birch St. - \$156,000	
190 California Ave. - \$158,000	
381 Cherrywood - \$125,000	
14131 Corvallis St. - \$136,000	
663 Durant Ave. - \$116,000	
268 Farrelly Drive - \$129,000	
1350 Lake Chabot - \$180,000	
443 Lloyd Ave. - \$145,000	
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SALES STATS BY CITY	

How was that again?
Saying what you mean

As a general contractor specializing in residential remodeling, new construction and historical restoration, we talk with many different people. Clients, subcontractors, suppliers, employees, building department officials and architects are some of the people with whom our company interacts on a daily basis. Sometimes there are several interactions with the same person during the same day with different members of our company's team.

With all this communicating taking place it becomes very important to be clear about what the words we are using mean. In a business such as ours, where we are building something like a custom car in a different living room with every job we to, there are so many traps we can fall into when we are not careful about what we mean to say.

This is always a challenge when we are working with a client to define the scope of work. One of the big pitfalls is "buzzwords". These are the technical terms which a specialist uses without being aware of how foreign they sound to the listener who is quite unfamiliar with what is being discussed.

"R-value" is an example. I use this term very often. It is a measure of resistance to heat flow. It refers to the relative efficiency of different types and thicknesses of insulation in stabilizing the temperature of a space.

A person completely unfamiliar with the term might hear it and have no idea of what is being talked about. Both the client and the service provider benefit from making sure they each understands the meaning of buzzwords.

Commonly used words can mean so many different things to people it is amazing! Let's look at a couple of examples.

"Done!" What an important word in construction. "I am done with that task. What should I do now?" This is a common statement/question combination that one hears on a job site all the time.

In this context what does "done" mean? It might mean that the task is done. Does it also mean that the tools used have been put away? That the work area has been cleaned up? That the unused material has been returned to its proper storage area?

Who knows? Only the people who decide that they want to be clear about what they are agreeing to before they walk away from an interaction.

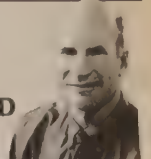
For the client the best part of the project is usually when it is "done". Does this always mean the same thing to the builder that it does to the client? Let's look at some of the possible meanings used for "done" by these different parties.

The client might think that "done" means finished, complete, the builder is leaving— never to have to work anymore on this project and that the completed project can be used for its intended purpose. "Hallelujah, we have our house back to ourselves!"

What might the builder be thinking? The carpenter who has been working on site reports to his supervisor that the project is done. Questions the supervisor and the carpenter might have asked each other before saying the project was done (if they worked in the remodeling company you want to have working on your house!) might include the following:

- Is all the work described in our contract with the client done?
- Has all remaining material been stored in the proper location(s)?
- Has the work area and the rest of the client's home been cleaned as was agreed to in the contract?
- Has the client's list of concerns regarding particular aspects of the work been satisfactorily addressed?
- Has the client been informed that the remodeling company will be in contact with them in the next week or so to find out if there are any additional items that require attention?

That is what "done" means to a

FROM
THE
GROUND
UP

PAUL WINANS

'Commonly-used words can mean so many different things to so many different people.'

good remodeling company.

In some companies it means we can get out of here and go start another project which we will never quite get finished.

Hopefully you can see how taking the time to be clear about what is being discussed can benefit both you and the people you are inviting to work on your home. Such discussions are best when they happen before the project starts, not after there has been a misunderstanding because somebody assumed something!

If the people you are considering working with do not feel it is worth their time to be clear about what they are saying you have learned a very valuable thing with very little time (and money!) invested; don't hire them and keep on looking.

You know what I mean, don't you?

Paul Winans, CR, is co-owner of Winans Construction, Inc., an Oakland-based general contracting firm founded in 1978. He can be reached at 653-7288.

Send news about local real estate professionals to Dennis Evanovsky, Real Estate Editor, Hills Newspapers, 5707 Redwood Road, Oakland, 94619, or call 339-4047. The fax number is 339-4066.

PACIFIC UNION
RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

WALKWAY DRIVE, MONTCLAIR - 3BD/3BA.....\$579,000	33 MELVIN COURT, MONTCLAIR - 2+BD/2BA.....\$298,000
Views from most rms, kitchen rm opens to great patio. Teri Carlisle	Sunny contemp, quiet cul-de-sac, formal DR, family rm. Wendy Gardner
ESTATES DRIVE, PIEDMONT - 3BD/2BA.....\$449,000	1427 BARROWS ROAD, CROCKER HIGHLANDS - 4BD/2BA.....\$289,500
Spacious, rumpus, hwd floors, bay view, near trans. Francis Heath	Best bargain in town! Updated kit & mt BDR/BA. Yd & deck. Dee Knowland
ST JAMES DRIVE, PIEDMONT - 3BD/3BA.....\$425,000	5723 KEITH AVENUE, ROCKRIDGE - 3BD/2BA.....\$269,000
Full lush tree setting, large family room, two decks. Sally Morrison	Just listed! Lovely trad, heart of RR, walk to Market Hall. Robyn Mohr
WILLOWHEAD DRIVE, MONTCLAIR - 4BD/2+BA.....\$419,000	5646 THORNHILL DRIVE, MONTCLAIR - 3BD/2BA.....\$239,000
Updated Level-in contemporary, fam rm, serene setting. Kirk Phillips	Excellent condition, walk to the Village, frpl, 2-car garage. Chuck Corwin
VALMAR AVE., CROCKER HIGHLANDS - 3BD/3BA.....\$409,500	658 JENNY STREET, GRAND LAKE - 3BD/1BA.....\$229,000
1st flr, master suite, office, family room, large yard. Tom Anthony	Cute, with curb appeal, move-in condition, near Rose Garden. Pat Dedekian
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	3107 KINGSLAND, MAXWELL PARK - 3BD/1BA.....\$159,500
Beautiful new paint & carpet, family rm, yard, near schools. Ann Nichols	Bright bungalow, great condition, hwd floors, frml DR. Vicki Woodhead
VAL SALLE AVENUE, MONTCLAIR - 3BD/2BA.....\$320,000	2903 CARMEL STREET, LINCOLN HEIGHTS - 2BD/1+BA.....\$155,000
Spacious, formal DR, beautiful hwd floors, new paint. Brooks Anderson	1300 sq ft townhouse, separate entry, frpl, in-unit laundry. Nancy Chew
WILLOW ROAD, OAKMORE - 3BD/3BA.....\$299,000	1210 HEARST STREET, BERKELEY - 2BD/1BA.....\$152,000
Charming Colonial, rumpus, fam rm, large cook's kit. Dick Cohen	New listing! Move-in condition, 6 yrs old, eat-in kit, yard. Roselle Woods

BY APPOINTMENT

PIEDMONT

WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	GEORGIAN COLONIAL - PIEDMONT.....\$775,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	Sunny 4BD/3+BA home with spacious rooms, filtered bay views, formal DR, large party room with frpl, level yard. Helen Danaheld
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	NEW LISTING - PIEDMONT.....\$729,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	Lovely vistas from this 6BD/4BA home in excellent condition. Large rumpus opens to nice level yard. Helen Danaheld: 547-5750
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	UNIQUE AND SOPHISTICATED.....\$650,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	Architect designed with charm and elegance. 3BD/2+BA, family room arranged around a secluded patio/garden. Sally Morrison
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	ALL ONE LEVEL - PIEDMONT.....\$545,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	Elegant 3BD/1+BA home in a private setting. Family rm with wet bar & frpl, large master suite, new paint & carpets. Martha Holstlaw
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	SUPERB OUTDOOR LIVING - PIEDMONT.....\$495,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	Enjoy summer living pool side in a lovely garden setting. 3BD/2+BA, family room, French doors open to deck. Martha Holstlaw

OAKLAND

WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	COUNTRY IN THE CITY.....\$289,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	Great separation of space! 3BD/2BA including master suite, updated kitchen, stunning LR, frpl, huge back yard. Kathy Flynn
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	PEACEFUL AND PRIVATE.....\$274,900
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	2BD/1+BA, family room with separate entry, hot tub. Updated with automatic irrigation, deluxe drainage & alarm system. Kathy Flynn
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	SEQUOYAH HILLS FAMILY HOME.....\$255,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	Lots of light, spacious rooms and a great floor plan! 3BD/2BA, family/rec room, remodeled kitchen, formal DR. Thomas Wurst
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	REDWOOD HILLS TOWNHOME.....\$245,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	Unique and charming! 2BD/2+BA, updated kitchen, family room, den, master suite w/luxurious bath, 2-car garage. Sandi Klemmer
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	FLEXIBLE OPPORTUNITY.....\$165,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	REDUCED! 3BD/1+BA conveniently located above 580 near shops and trans. Currently rented as 3 sep offices. Thomas Wurst
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	BROWN SHINGLE CHARMER.....\$145,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	2BD/2BA, formal dining, hardwood floors, large kitchen, fireplace, alarm system, secluded level back yard. Kathy Flynn
WILLOW AVENUE, PIEDMONT - 4BD/3BA.....\$405,000	PRIVATE WOODED RETREAT.....\$145,000
Spacious home on 1/2 acre, 7+BD/5+BA, rich architectural detail, formal kitchen/family room, library, pool. Georgia Cornell	Near Mills College. 2BD/1BA, large open living and dining rooms. Wall of glass, deck and Japanese gardens. Lee Jacobson

TEMPLETON

BERKELEY • OAKLAND • ALBANY • PIEDMONT • KENSINGTON • EL CERRITO

BERKELEY

STUNNING REMODEL WITH PANO VIEWS! NEW PRICE! 4BR, office, family room, 3 full baths, gourmet kitchen! Bebe McRae ext. 145.....\$780,000	NORTH BERKELEY DUPLEX. Attractive 2BR home with attached 1BR income unit or stunning home office or studio! Bay views! Private patio! Walk to U.C. & Chez Panisse! Bebe McRae ext. 145.....\$400,000
PRIVACY & LUXURY Amazing Price! Henry Gutenson design! Large double lot, views, 4BR, 4.5BA, study, level-in! au pair Bebe McRae ext. 145.....\$695,000	HOME PLUS INCOME ON WARM & FRIENDLY ACTON STREET. 3 & 1.5 home w/basement & garage access plus 2 unique flats and lg storage rm in lovely garden setting. Gini Erck ext. 133.....\$285,000
J. H. THOMAS BEAUTY! Romantic Inglenook, clearheart Redwood detailing in LR & DR. 4+BR, 2 full baths, 2 half baths, family room, study, teenage attic! Landscaped garden with hot tub, and unique play structure by Barbara Butler. Close to shops, U.C., and Claremont Spa. Susie Schevill ext. 144.....\$519,000	2619 PARKER STREET. Open Sunday 2-4:30. NEW LISTING. Julia Morgan shingle, 3BR, 2BA. Paul Templeton ext. 131.....\$273,500 "As-Is"
2652 SHASTA ROAD. Open Sunday 2-4. The "tenBroek Gothic". The ultimate in the unusual. Vast two-level studio room with soaring roof, wood, beams, lintels. Views. Privacy. 5+BR, 4BA. Marlene Leverette ext. 121.....\$495,000	CHARMING & WONDERFUL 2BR, 1BA. Remodeled kitchen & bath. Nancy Noman ext. 124.....\$269,000
SPECTACULAR VIEWS. Archt designed 4+BR, 2.5BA in pvt setting. Nancy Lee Noman ext. 124.....\$479,000	2919 WHEELER STREET. Open Sunday 2-4. Lovingly restored Victorian on a quiet street. Remodeled kitchen, 3+BR, 2BA, landscaped garden. Susie Schevill ext. 144.....\$265,000
30 HILL ROAD. Open Sunday 2-4 Unequaled view. 4BR, 4BA. Bring all offers! Leslie Avant ext. 122.....\$469,000	BEST BUY NEAR GOURMET GHETTO. Charming 2BR, 1BA. Deep yd deck. Nancy Noman ext. 124.....\$209,000
	FABULOUS OPPORTUNITY. Excep. value! 3BR, 2BA great flr plan, beaut gdn. Anne Van Dyke ext. 142.....\$195,000
	HUGE 3+BEDROOM CONDO ready to move in! Leslie Easterday ext. 134.....\$183,500

OAKLAND

5038 COCHRANE AVENUE. Open Sunday 2-4:30. Stately, serene, satisfying, 5+BR, 3BA, VIEWS, LAND, STUDIO. Incredible value. Gini Erck ext. 133.....\$719,000	4508 PLEASANT VLY CT. Reduced! 3BR bungalow. New bath, level out yd & deck. Jan ext. 138.....\$249,000
CROCKER HIGHLANDS RESTORATION. Distinctive architecture, delightful garden, dynamite kitchen, 3+BR, 3BA. Gini Erck ext. 133.....\$599,000	1447 E. 38TH STREET. Price slashed. 2+BR, 1BA. Glenview bungalow. Jan Fougner ext. 138.....\$199,000
5681 OAK GROVE AVENUE. Open Sunday 2-4:30. Wonderful remodeled 4BR. 2.5BA Rockridge Craftsman. Two-story, MBS, lots of wood, level yd, only 1 blk to BART. Jan Fougner ext. 138.....\$369,000	LOFT LIVING NEAR PIEDMONT AVENUE. Call Leslie Easterday ext. 134.....\$149,000

PIEDMONT

7 LA SALLE AVENUE. Open Sunday 2-4:30! Spacious rooms, family room w/fireplace, sunny private deck. Au-pair office w/separate entry. Big house for this price. Mary Montal ext. 132.....\$389,000

EL CERRITO

START OUT HERE: NEW LISTING! Good Kitchen. Outdoor living, 3BR, 1BA, with a huge double garage. Excellent condition! Susie Schevill ext. 144.....\$200,000
--

LOT

LAFAYETTE DOUBLE LOT. 2.5 acres in prime area, approved for 2 lots! Soils, survey, subdivision plan. Swimming pool and bath house. Bebe McRae ext. 145.....\$220,000
--

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	2nd Quarter 1996	2nd Quarter 1995
California (sf)	\$180,070	\$178,110
California (condo)	\$139,570	\$139,810
Region		
Central Valley	\$107,740	\$107,850
High Desert	\$ 98,730	\$ 96,200
Los Angeles	\$172,370	\$177,160
Monterey	\$231,320	\$226,740
Nor. California	\$137,870	\$135,990
Nor. Wine Country	\$181,020	\$191,070
Orange County	\$216,790	\$211,070
Palm Springs/Lwr. Desert	\$114,490	\$112,310
Riverside/San Bernardino	\$117,560	\$122,570
Sacramento	\$117,060	\$117,170
San Diego	\$173,560	\$169,980
San Francisco Bay	\$269,920	\$256,370
Santa Barbara	\$212,940	\$197,330
Santa Clara	\$273,590	\$255,690
Ventura	\$215,470	\$207,130

Source: California Association of REALTORS®

A comparison of median home sale prices by region shows the San Francisco Bay Area has taken the 1995 lead from Santa Clara.

LOOKING FOR A NEW HOME? TURN TO HILLS NEWSPAPERS

Existing home sales climb to highest level in over six years

California existing home sales climbed 31.2 percent during the second quarter from a year ago, registering the largest quarterly sales increase in nearly 10 years and the highest quarterly sales level in more than six years, the California Association of Realtors (C.A.R.) reported today.

"Looking at sales activity, this clearly has been the best spring homebuying season we have experienced since the late 1980s," said C.A.R. President Rick Snyder. "We also are particularly encouraged to see home prices finally turning the corner throughout much of California," said Snyder, a San Diego Realtor. "The statewide median home price, for example, increased during the second quarter, experiencing its sharpest quarter-to-quarter jump in five years and its first year-to-year increase since the first quarter of 1992," said Snyder.

Among highlights of C.A.R.'s second-quarter resale housing figures:

- Statewide, 516,400 existing, single-family detached homes closed escrow during the second quarter on a seasonally-adjusted, annualized basis — up 4.1 percent from an annualized rate of

496,240 sales in the first quarter of 1996.

- Second quarter sales soared 31.2 percent from the second-quarter 1995 pace, when 393,740 homes were sold on an annualized basis.

The annualized figure represents what would be the total number of homes sold during 1996 if sales occurred at the second quarter pace throughout the year. It is adjusted to account for seasonal factors which influence home sales.

- Statewide, the median sales price of an existing, single-family home was \$180,070 in the second quarter, up 3.0 percent from \$174,770 in the first quarter. The median price increased 1.1 percent from \$178,110 in the second quarter of 1995.

"The California economy is without a doubt picking up steam — incomes are growing, job growth is outpacing the nation, and consumer confidence in the Pacific Region exceeded the national confidence level during July," said Leslie Appleton-Young, C.A.R.'s vice president of economics and public policy. "Given all of California's strong economic fundamentals, it is not

'This has been the best spring homebuying season since the late '80s.'

— RICK SNYDER

surprising that the nation's housing market is showing its biggest upswing in a decade," said Appleton-Young. "Fixed mortgage rates averaged 8.11 percent in the second quarter, compared with 7.29 percent in the first quarter and 7.92 percent in the second quarter of 1995, according to the Federal Home Loan Mortgage Corp. Adjustable mortgage rates averaged 5.49 percent during the second quarter and 6.1 percent during the second quarter of 1995. The inventory of detached homes declined in the second quarter, as did C.A.R.'s Unsold Inventory Index. The Index indicates the

See C.A.R.



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VINTAGE VIEW ESTATE-NOW OPEN! \$1,450,000
Line up Sunday at 2pm for public viewing of landmark 330 Pershing Drive. Level 1/2 acre bay-view gated estate, 5000 sq ft villa with Architectural Digest kitchen.

D. C. HODGES 339-8400



PRIVATE PANO-VIEW RETREAT \$650,000
Spectacular rustic contemporary with explosive 4-bridge view from double master suites. 3 story great room, sound studio, detached view cottage, extra lot!

STEVEN BIASATTI 339-8400x239



BRAND NEW ARCHITECTURAL DESIGN \$498,000
Beautiful contemp w/4BR plus rumpus room, 2.5BA, over 3300 sq ft. Unobstructed SF/Bay views. Gorgeous eat-in kitchen/French combo. Hardwood floors, many decks. You will love it.

NAHID NASSIRI 531-1670



YOU WILL LOVE THIS HOME \$341,000
Lovely home w/2BR, 2.5BA's in Piedmont. Carefully maintained throughout the years. Bay/canyon views. Incredible potential to add. Over 16,000 sq ft lot. Sunny fireplace.

NAHID NASSIRI 531-1670



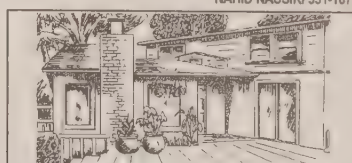
MAGICAL GARDENS W/BAY VIEW \$245,000
Beautiful setting, expansive windows bring outdoors - in, SF view, formal dining, charming cottage makes dream come true, 2 bedroom, 1 bath. Open Sunday

MARTHA SHIN 339-8400



NEW ON THE MARKET \$299,000
3BR, 2BA home in excellent condition. Rebuilt in 1988. Heating/electric was updated in 1995. Private backyard w/huge deck. Sunny atium in center of house Oak floors. 5969 Thornhill Drive

NAHID NASSIRI 531-1670



RUNNERS PARADISE \$265,000
Just steps away from trails, this crisp 3BR/2BA Bay view home awaits new owners.

ANIDA WEYL 339-8400



CAN BE A GREAT MONEY MAKER \$168,000
Fairytale home where miracles happen! Storybook French provincial style, formal dining, sunny yard, hardwood floors 5614 Picardy

PATRICIA BENNETT 482-9000

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

15 UNITS IN CHOICE ADAMS POINT\$925,000
106K GROSS extra nice 1BR units in lovely condition loads of room for growth. A pleasure to show all units. Upgraded. Take a look, make your offer. HAL MARCUS 339-9281

LIKE NEW CONTEMPORARY\$534,000
Piedmont Pines 3000 sq ft family home. Pastoral canyon & Mt Tam views. Loads of light & many extra spaces for home office/au-pairteen retreats. Quality! LYN MURRAY 339-8400

PLENTY OF TLC\$529,000
Is reflected in this gorgeous 4BR, 3BA home. You will love its sun-filled kit, massive fam rm, tasteful living room. In a wonderful Piedmont nighborhood. MORRIE FEIGENBERG 547-6975

MUST SELL NOW!!\$429,000
Build equity as you custom decorate this spacious home on over an acre in the hills! Peek-a-boo bay view, French doors, massive brick fireplace - potential!!

PATRICIA BENNETT 482-9000

SUCH A DEAL IN PIEDMONT\$399,500
4BR, 3BA w/a free-flowing frplc. Built to last w/classic beauty. Spacious FDR, sun-splashed eat-in kit, many built-ins, wrap-around deck, high-arched ceilings. NAHID NASSIRI 531-1670

EXCELLENT TRADITIONAL\$399,500
Crockett Highlands. Sunny 3BR, 2.5BA home. Two stories, hardwood floors, formal dining room, loving room w/fireplace, remodeled kitchen. MARK ATTARHA 339-4000

WATCH THE EAGLES SOAR!\$399,000
From multi decks and windows in this dramatic contempl 4 bedrooms, master suite, 2 frplc, kitchen/fam rm combo, Bay view and huge indoor sports court. PATRICIA BENNETT 482-9000

EXCELLENT INVESTMENT - 6 UNITS\$359,000
Seller will consider all reasonable offers. As 2BR units, near Lake Merritt, low down, assume existing financing, good cash flow, well maintained, call today. CHARLENE CLAYBAUGH 339-8400

SUPER VALUE IN THIS CONTEMP RANCH\$345,000
4BR, 3BA over 2300 sq ft, sunny, skylit LR w/hdwd frs/vaulted ceiling. Rem kitchen, lrg rumpus rm, wooded & SF views. 2-sided brick frplc in LR and DR. Must see. NAHID NASSIRI 531-1670

REDWOOD HEIGHTS\$325,000
Owner will finance this spacious cul-de-sac home with au pair and pool in better school district. ROSEMARY GREENE 635-9842

MONTCLAIR IN A TAHOE SETTING\$275,000
So private! 3BR, 2BA with fabulous land on a cul-de-sac. Great room w/360 degree outlooks. Master suite w/fireplace & sitting room. Filtered bay views! HELEN NICHOLAS 339-8400

YOUR OWN HOME!\$275,000
Finally a home where you can be what you want and do what you want. Creative folks will love this two bed chalet with its exposed beam ceiling & large windows. MORRIE FEIGENBERG 547-6975

SAN FRANCISCO BAY VIEWS!!\$269,000
Luxury personalized in this unique 3BR, 2.5BA townhouse in small exclusive development. Swimming and tennis at your doorstep. CAROL & MARTHA 339-8400

CROCKETT HIGHLANDS TRADITIONAL\$265,000
Open Sunday 2-4:30. 3BR, 1.5BA, LR w/frplc, FDR, plus room, large yard w/deck & childrens play structure, attached gar earthquake retrofitted. CHARLENE CLAYBAUGH 339-8400

CONTEMPORARY BY THE CREEK\$260,000
Just listed! Spacious custom 2BR, 2 full bath plus huge family room. Open floorplan, vaulted ceilings, hardwood floors, deck over creek, level-in. STEVEN BIASATTI 339-8400x239

JUST LISTED\$259,000
Bay view, high ceiling, 2 master bedroom. Tastefully remodeled, very private on a cul-de-sac. Extra large garage, price for quick sale. Open Sun, 2-4:30. 5901 Leona Street

SAM GHADERI 531-6712

PRIME MONTCLAIR LOCATION\$259,000
Grandmas house - warmth & love 3+BR, RR, close to schools & transportation. Easy access Tahoe setting. LOIS C. JOHNSON 339-8400

REDWOOD HEIGHTS 1930'S GEM\$259,000
Invitingly traditional on large corner landscaped lot. Gleaming hardwood floors, spacious sunny rooms, formal dining eat-in kit. 3BR, 2BA bargain price! HARRIET SCHOEN 339-8400

LOW DOWN DUPLEX\$254,000
Will make you the owner of this spik & span 3BR, 2BA duplex with 2+BR, 2BA rehab unit, enjoy lavish large LR w/frplc, country kit, ample closets, gar & more. ARNOLD MUELLER 530-6099

CLEAN, SHARP, CUSTOM HOME OAKLAND HILL\$249,950
3BR, 2BA with large family room, move-in condition, beautiful yards w/decks & spa all level living, atch'd garage. CHARLENE CLAYBAUGH 339-8400

CHARMING CRAFTSMAN\$249,500
Wonderful old style craftsman home. 4BR, 2BA spacious living room, formal dining room with fireplace, large kitchen, 2 car garage. MARK ATTARHA 287-5674

READY FOR YOU - GLENVIEW\$245,000
AAA-1 condition, charming bungalow, remodeled kitchen w/new appliances, new bath & roof, formal dining room, ample storage, gar, close to everything. MARTHA SHIN 339-8400

SPANISH/MEDEO VIEW HOME\$239,000
3BR, 2BA, sunny & bright remodeled kitchen, matchstick hdwd frs, FDR, frplc, eat-in kit, bonus room, fenced yard. Garage & loads of storage. HURRY! VICTOR FIERRO 339-8400

FIXER DUPLEX, NEW PRICE!!\$235,000
Large 1BR units w/frplc, garage parking, laundry. Just a super value! Units have DR, shows great. Look it over best value around. HAL MARCUS 339-9281

SMASHING VALUE HOME/OFFICE\$230,000
Delightful duplex, 2BR, 1.5BA. Plus 1BR, 1BA rental plus 2 commercial spaces in upcoming area. Great home & office set-up. EZ commute, walking convenience. ARNOLD MUELLER 530-6099

PICTURE PERFECTION\$229,500
Come see this picture perfect home. View, master bedroom suite, 3BR, 2BA, yard. All in Montclair near pool & village. KEVIN BLATEL 339-8400

NORTH BERKELEY - 2 BLOCKS TO UC\$229,000
Walk to campus or Chez Panisse from this spacious 3BR, 2BA updated Victorian. Huge LR, 12 ft ceilings, big kitchen. Park across street. JIM SCHUBERT 339-8400

JUST LISTED IN MONTCLAIR\$229,000
Light & bright 2BR, 1BA. Completely fenced w/lots of privacy. French doors/windows thruout. Kitchen w/bkfst bar, sunny LR w/skylight, remodeled bath, wrap-around deck. Open Sun, 2-4:30. 5730 Thornhill Drive NAHID NASSIRI 531-1670

VICTORIAN PLEASURE\$229,000
Move in condition awaits you plus 4BR, 2 frplc, full attic & basement, 2-car garage, new kitchen, 2 decks & all conveniences of Lake Merritt area! ELAINE JONES 547-5715

GLENVIEW CRAFTSMAN\$224,000
Loads of warm woodwork, built-ins & hardwood floors. Formal living & dining rooms. Plus rm for den/nursery/hm office. Lovely level yard & remod kitchen. LYN MURRAY 339-8400

NEW HADDON HILL LISTING\$219,000
Beautiful 2-story craftsman on a pleasant street. Very large rooms including formal living & dining, kitchen & 3 bedrooms. Level yard & developable attic. LYN MURRAY 339-8400

RARE GLENVIEW CONDO\$195,000
Walk a garden path with fountain and ponds to this spacious EZ care condo in residential Glenview! Mstr ste, FDR, quiet 4 unit building! PATRICIA BENNETT 482-9000

TRI-LEVEL BEAUTY. OPEN SUNDAY\$172,000
Cul-de-sac location w/2+bedrooms, rumpus rm, FDR & random plank floors. Attached garage & sunny yard. 101 Georgia Way, San Leandro's finest. EARLE SHENK 287-9590

UPPER LAUREL EXCLUSIVE!\$169,900
First time on market since 1935. Charm personifies this 2 bedroom home with large level lot. Top location. Separate workshop could be artist studio, home office etc. CAROL COHEN 339-8400

LAUREL DISTRICT DARLING\$169,000
Upper Hill Terrace sunny neighborhood. 3BR, 2BA FDR, huge kit, wonderful fenced backyard. Large basement adjoins garage for ideal workshop. HELEN NICHOLAS 339-8400

HOME PLUS INCOME\$168,000
Add up to a sweet deal in Berkeley's Westbrae. Walk to shops bus Home office/workshop or studio space. ANIDA WEYL 339-8400

ROSE PARK TERRACE CONDOMINIUM\$159,500
One of Oakland's most desired condo, 2BR, 1BA overlooks beautiful Rose garden, spacious living room w/fireplace, updated kitchen, custom bathroom, security building w/underground parking. CHARLENE CLAYBAUGH 339-8400

GLENVIEW BARGAIN\$155,000
Super starter home in Glenview 2+BR w/large closets, kitchen, family room, sunny yard. Freshly painted & more to buy in town. ARNOLD MUELLER 530-6099

SPIC & SPAN\$145,000
Cute 2BR, 2BA bungalow. See pride of ownership in the new paint! shining hardwood floors & newly landscaped front yard! Call Morrie today. MORRIE FEIGENBERG 547-6975

WHERE ARE YOU? HERE IT IS!\$148,000
10,000 sq ft lot w/bay vu & incredible established min-forest w/20's cottage in great area & zoned R-40. Opportunity! Call for details. RACHEL BALLER 339-8400

NEWLY LISTED MAXWELL PARK\$145,000
Traditional on over-sized lot w/great potential for expansion. FDR, breakfast room, hdwd frs, built-ins, window seats complement the charm. SHERDELLA SIMS 287-9590

OUTSTANDING VALUE\$142,500
Move right in to sunny 3BR home. Best price in Maxwells! Fenced yard. New paint, carpets. You'll love it! ANIDA WEYL 339-8400

HOME & OFFICE\$138,000
Seller must sacrifice sale, but needs out. Paid more 5 years ago for Mills College. 2+BR, 1BA, white-washed hardwood floors, enhanced built-ins in LR & DR. SHERDELLA SIMS 287-9590

JUST LISTED! TOTAL FIXER\$135,000
Lower Oakland location, 2400 sq ft. 4BR, 2BA - needs a contractor. Call your agent or...MIKE SULLIVAN 339-8400x239

IF YOU DON'T LIKE CONDOS\$113,000
But want to buy a 2-bedroom home in a good Berkeley neighborhood under \$115K, this is for you! Charming rear unit of a duplex in a rose garden, level-in. JIM SCHUBERT 339-8400

OWN YOUR OWN HOME!\$99,900
Cottage on private lane. 2BR, 1BA random plank hardwood floors, LR w/fireplace, breakfast room overlooks patio garden, laundry room, garage. CHARLENE CLAYBAUGH 339-8400

MOUNTAIN BOULEVARD TOWNHOME\$98,000
Modern split-level 2BR, 1.5BA condo home. Parquet floors, fireplace, in-unit laundry, deck. Patio & garden. Garage. Starter. STEVEN BIASATTI 339-8400x239

Events

The Events Calendar does not accept for-profit listings. Announcements for these events can be made in our classified section by calling 339-8777. Listings are made on a space available basis.

Catherine Teegarden of RAF Mortgage presents the free seminar **How to Make Money Using the FHA 203K Rehab Loan**, 7 p.m. Thurs. Aug. 22, at 3900 Edwards Avenue, Oakland. See how the buyer of this fixer-upper property is using this loan to fund the entire rehab. This loan will fund the entire rehab. Owner occupants can buy a finished property with no money down. Learn how to purchase, rehab and sell properties using this loan prod-

uct. Realtors, contractors and non-profits are welcome. Reservations are required. Call Teegarden at 528-0767 ext. 17.

The Community Development Corporation of Oakland invites you to a free **Community Housing and Information Fair**, 10 a.m. to 2 p.m. Sat., Aug. 24 at the BeeBee Memorial Church Grounds, 3900 Telegraph Ave. The fair will present a first-time home buyer seminar, with employment, job training, as well as senior and youth resource information. Call 426-9345 for more information.

The nonprofit Building Education Center (BEC), 812 Page St.,

Berkeley is the place to plan your dream home or the place to learn to turn your home into a dream. On Sat. Aug. 24 BEC presents Christoph Laurs' **"A Roofing Primer."** The two-day workshop "Hardwood Floor Refinishing: Hands-On" is scheduled for Sat. Aug. 24 and Sun. Aug. 25. Call BEC at 525-7610 for more information.

The Greening Resource Center presents the free workshop **Composting at BYA**, 10 a.m., Sat., Aug. 24 at the BYA, (Bancroft and Bonar), Berkeley. Learn how to build your own pile: what to add, to turn or not to turn, worm composting and more. Call BYA at 845-9010 for information on this and the

other free workshops funded by the Alameda County Waste Management Authority.

Oakland Park's rosarian Ed Wilkinson and Marlene Wilson will lead you on a walk through the **Oakland Rose Garden**, 10 a.m. to noon, Sat., Aug. 24. This new Oakland Heritage Alliance (OHA) presentation will take you through the garden. Ed Wilkinson will talk about its history, the recent restoration and the roses themselves. Marlene Wilson will take you through the Rose Garden neighborhood with its wide range of architectural styles dating from 1896-1912. Meet at the Rose Garden entrance on Jean St., just off Grand Ave. The cost is \$4 for OHA members and \$6 general. Call 763-9218 for more information.

The Oakland Tours Program presents a free walking guided tour of **Preservation Park**, 10 a.m., Sat., Aug. 24. Sites include the First Unitarian Church, the Greene library, the Pardee Home Museum and

See EVENTS on page 22

Sharing her skills is key to top producer's success

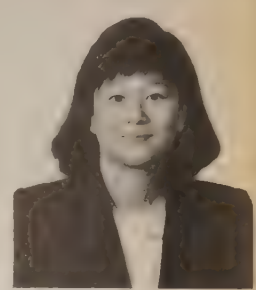
Named top producer in Mason-McDuffie's Berkeley North office for 1995, Wendy Louie has also achieved the company's President's Club for 1996, placing her in the top 2 percent in sales in the company. Her quest for excellence in her professional dealings results in dedicated service to her client's best interests.

"Quality of advice," "forthright," "scrupulously honest," "sense of judgement," "extraordinary diligence," "energetic," "detailed knowledge," are comments heard over and over from Wendy's clients.

Wendy brings a law degree from Harvard and an MBA from USC to her 18 years of real estate and finance experience.

She was a vice president at Bank of America, managing the residential real estate portfolio financial analysis and profitability before joining Mason-McDuffie.

Along with her real estate work Wendy teaches finance, law and



Wendy Louie

computer skills at several Bay Area colleges and Golden Gate University. Wendy is proudest of her work as a parent educator for antidrug education at Oakland's Bentley School.

She has also designed teaching materials for computer basics, the Internet and AT&T Global Communication Center as part of a program to increase the community's computer literacy—reaching areas as far south as Los Angeles.

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TAKE ADVANTAGE OF LOW RATES SHOP FOR A HOME WITH HILLS NEWSPAPERS

The GRUBB Co.

REALTORS
Experience is essential.

PIEDMONT

Open Sunday 2-4:30 p.m.

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| 111 ESTATES DRIVE
Elegant home. 3+1/2 & central garden courtyard. Terrific buy for almost 4000 sq. ft. of luxury living. MINDY SCOTT
314 WILLOW AVENUE
Fully updated with beautiful architectural details. 4/3, formal dining, family room & breakfast room. SHEILA GALLAGHER | 507 MORAGA AVENUE
Terrific buy. 4/2 w/rumpus room & large lush garden with fruit trees and roses. Close to all schools. ELIZABETH DICKSON
202 LINDA AVENUE
NEW EXCLUSIVE \$329,000
Spacious and charming single walk to schools & shopping. 3 bedrooms/1 bath, sun room, breakfast room & large living room. KATHERINE COOPER | \$699,000
\$649,000
NEW EXCLUSIVE \$589,000 |
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OAKLAND

Open Sunday 2-4:30 p.m.

- | | | |
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| 73 BEECHWOOD DRIVE
Beautifully landscaped & designed. Stunning entry. Gorgeous kitchen/great room. 5 elegant bdrms. KATHLEEN CALLAHAN
6111/6101 MAZUELA DRIVE
Oakland's newest estate community. 2 spectacular new homes w/gorgeous panoramic Bay views. Exclusive quality. Large gardens. 4500+ sq. ft. Gorgeous family rooms, media rooms. 5+ bedrooms. Close to Montclair Village. ED KUO | 6299 SKYLINE BLVD.
Price to sell. Montclair Contemporary with 2 bedrooms/3 baths and loft in lovely condition. Room for expansion. Views of trees and San Francisco. Serene setting. MELITTA BEESON
7036 BALSAM WAY
Sunny contemporary with vaulted ceilings & anyone views. 3+ bdrms/1.5 baths w/detached office. JOHN KARNAY
39 RONADA AVENUE
3/2 w/in-law unit. Convenient location within walking distance of shops & trans. Level-in at rear. J. O'SHAUGHNESSY
300 CAPRICORN
Inviting Montclair home w/forest & valley views. 3/2.5, lg deck, vaulted beamed ceilings & detached studio. J. KARNAY | \$949,000
\$899,000/\$999,000
NEW EXCLUSIVE \$329,000
\$269,000
\$269,000
\$264,000 |
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ORINDA

Open Sunday 1-4:00 p.m.

- | | |
|---|-------------|
| 92 ORCHARD ROAD
Exquisite estate-like setting. Gorgeous home with six bedrooms and five baths. Formal living/ elegant dining, family room and wine cellar. Level grounds with security gate and pool. Separate guest quarters. NANCY ROTHMAN | \$1,065,000 |
|---|-------------|

PIEDMONT

By Appointment

- | | |
|--|----------------------------|
| TENNIS COURT & VIEW
Designed by Wm. Wurster. Exquisite home, garden & setting. \$5.5, upair, family rm, study & rumpus. MARION SCHWARTZ
WILLOW AVENUE
Romantic living and sumptuous formal dining creates a warm and intimate atmosphere. Distinguished detailing throughout. Wonderful entertaining. MARION SCHWARTZ | \$1,850,000
\$1,575,000 |
|--|----------------------------|

OAKLAND

By Appointment

- | | |
|---|--|
| SPECTACULAR
Gorgeous Mediterranean. Exquisite detailing. 4 bdrms, 3 baths & dramatic living rm. European garden & courtyard. J. ROACH
CLAREMONT PINES ELEGANCE
Views over fairways to San Francisco & the Golden Gate. 5/4 w/library, lanai & 3-car garage. L. MCCLAIN/J. ROACH
CLASSIC MEDITERRANEAN
A rare find! Gracious & lovely 1929 Claremont Pines 5 bdrms/3.5 bath home. Beautiful city and hill views. LINDA E. MCCLAIN
ABRARD NEW HOME
Upper Rockridge with gorgeous Bay views & family room off st. level out to private grounds. 5/4. DEBRA DRYDEN
CLAREMONT PINES
Sun-filled home with beautifully landscaped separate lot, incredible grounds & huge deck 4/3.5. ROTHMAN/SIMMONS
DRAMATIC CONTEMPORARY
Unique 2-level design in Claremont Pines. 4+ bdrms, family room & designer kitchen. Serene hill view. ELIZABETH DICKSON
MONTCLAIR EXCLUSIVE
New Mediterranean. 4/2.5 incl. mstr ste, home office, library & gourmet kitchen. Level yard & storage. BUCHHOLZ/KUO
MONTCLAIR CONTEMPORARY
Spacious 4/3.5 w/kitchen/family room & huge rumpus w/let bar. High ceilings, skylight, decks & view. MELITTA BEESON
ELEGANT CROCKER HIGHLANDS
Exceptional home w/5 bedrooms. Lovingly cared for & finished throughout. Extensive upgrades. DEBRA DRYDEN
ENGLISH COUNTRY
Glamorous Crocker Highlands home. Artfully updated kitchen, formal living & dining & expanded master ste. 3/2.5. JUDY GAIN | \$1,049,000
\$799,000
\$745,000
\$649,000
NEW EXCLUSIVE \$639,000
\$589,000
\$569,000
\$469,000
\$449,000
\$449,000 |
|---|--|

BERKELEY

By Appointment

- | | |
|---|-----------|
| EXCITING & UNIQUE - CLAREMONT
Spectacular Servais - designed combines traditional southwest elements with incredible architectural details throughout. Three bedrooms and two baths including gorgeous master suite, gourmet kitchen and every amenity. SUSAN VEIT | \$739,000 |
|---|-----------|

Visit us on the Internet at <http://www.grubbc.com>

339-0400



Dunning...

Continued from page 18

with a knowledgeable real estate professional who cares about you more than about a commission. The less you know, the more protection you need. The more you know, the more you will appreciate how much

a good agent will do for you.

My next article will continue with more *Buyers' Do's and Don'ts*. Future articles will be devoted to *Sellers' Do's and Don'ts*. If you would like a package of buyer's or seller's articles, including *How To Interview Agents*, give me a call.

Don Dunning is a 16-year real

estate veteran. He is a full-time Realtor and a Broker Associate with Wells & Bennett Realtors in Oakland. If you need his assistance in selling, buying or hourly consulting, he can be reached at 531-7000 ext. 239.

Classified: 339-8777

MASON-McDUFFIE Welcome Home

OAKLAND / PIEDMONT

ROCKRIDGE BROWN SHINGLE... \$429,000
Plus separate studio/cottage with bath. Home has 4BR, 2BA, formal dining room, spacious living room with fireplace, large yard & off-street parking. Open Sun., 8/25, 2-4:30pm. ANDREA FABER 845-0200

OAKMORE NORMANDY BEAUTY \$339,000
Located on prime Oakmore street. 3BR with mahogany details, grand LR and DR in outstanding condition. Full basement. Open Sun., 8/25, 2-4:30pm. LIZ STEVENSON 845-0200

ROCKRIDGE BUNGALOW \$215,000
Best price in Rockridge! Huge basement with potential for development. Walk to Market Hall & BART. ERIKA CELESTRE 845-0211

LAUREL DISTRICT CHARMER \$195,000
Darling property in mint condition. Remodeled kitchen & bath. Refinished hwd floors. Extra storage. 2-car garage. JIM HEDGES 848-6222, 287-9001

CHARM IN WOODSY SETTING \$174,000
Sunny 3BR, 2BA in move-in condition. Separate in-law potential. Rdwd deck with hot tub. Fireplace/hwd floors. Must see!! Quiet neighborhood. Priced to sell! M. FEINER 524-2526, 525-6261

WELL-PRICED OAKLAND HOME \$159,000
3BR, large living room with fireplace. Updated kitchen. Formal dining room. Near Berkeley border. JIM HEDGES 848-6222, 287-9001

BERKELEY / ALBANY

COME SEE! \$343,500
Legal duplex in gorgeous condition. Great also as single family home. MARY DRESSER 339-9290, 869-4224



GREAT DUPLEX WITH COTTAGE! \$295,000
Well maintained, well located, lots of upgrades, remodeling & so many extras you must come & see! Good income for owner occupant. Beautiful large garden! MONICA ROHRER 273-9328

BAY VIEWS!! \$265,000
From this comfortable 2+BR home in North Berkeley Hills. Office area with a half bath and 2-car garage. CAROL JEKABSON 849-3711, 273-9322

TIME FOR SCHOOL \$230,000
Enjoy both Albany's fine schools and this spacious 2+BR Spanish style. Walking distance to Solano Ave. shopping. Formal dining room. Fireplace in living room. Big kitchen. BILL MCDOWELL 526-5143

FOR THE YOUNG AT HEART! \$214,500
Albany: romantic setting among oak trees, lovely hill views with city lights, stylish & comfortable, like new, 2BR, 2BA, frpl & many decks! CHRIS KAFTZ 526-5143

BERKELEY / ALBANY

A CHARMER! MOVE RIGHT IN \$212,000
Price reduced! Charming craftsman, move-in cond. 3BR, 2BA, hwd flrs, plus rm for home office/study. Foundation/ seismic done. Must see! Open Sun., 8/25, 2-4pm. 2301 Curtis St. Berkeley. M. FEINER 524-2526, 525-6261

STUDENTS: WALK TO CAMPUS! \$189,000
Sunny 2BR condo with view, parking, generous storage. FRAN 849-3711, 273-9319

CHARMING BUNGALOW \$175,000
Located on a tranquil tree-lined street! New roof, fresh paint; large bedrooms; close to BART, UC; shopping & downtown. A well cared for home! JOHN THOMAS 527-9800, 869-2309

ALBANY STARTER \$158,000
A lovely 2BR, 1BA home with patio & deck. Low pest, newer roof and exterior paint. Eat-in kitchen, hwd floors. Must see. KEVIN TANNAHILL 526-5143

STYLISH CONDO! \$145,000
1BR condo in great North Berkeley location! Garage, office, move-in condition! Best buy! CAROL JEKABSON 849-3711, 273-9322

GREAT POTENTIAL... \$135,000
In this vintage 3BR Victorian! Classic details intact & some upgrading! CAROL JEKABSON 849-3711

WEST COUNTY

ELEGANT AND SPACIOUS \$417,000
3+BR, library, formal DR & more in the Mira Vista district of Richmond. Bay & city views & over 3,000 sq ft of living area. Private back deck and yard. RANDY MORTON 527-9800

PEBBLE BEACH EL CERRITO! \$375,000
One level 4BR, 2.5BA, 2800 sq ft, only 16.5 years old, view of golf & Mt. Tam! 1st time on market! Big kitchen & much more! For more info e-mail: lloydjung@aol.com LLOYD JUNG 526-5143, 232-9699

KENSINGTON PANORAMIC VIEW! \$360,000
Contemporary tri-level home, bay views from every rm. 4BR, 4BA, large fam rm/in-law. 2 frpls, move-in cond. Prime location on quiet street. CHRIS KAFTZ 526-5143

PANO VIEW, EXTRA UNIT

Events...

Continued from page 21

grounds and the 16 elegantly restored 19th century homes, now used for offices, meetings and conferences. Enter the Park at Martin Luther King, Jr. Way between 12th and 14th Streets and meet at the Latham-Ducel Fountain in the middle of the Park. Call 238 3234 for more information about this tour or about any of the city of Oakland's seven free walking tours.

The Greening Resource Center presents the free workshop **Culinary Herbs**, 9:30 to 10:15 a.m., Sat., Aug. 24 at Magic Gardens, 729 Heinz (below San Pablo) Berkeley. Get an overview of culinary herbs and learn how to use them with recipes that include "best bets" for cool and hot weather herbs. Call BYA at 845-9010 for information on this and the other free workshops funded by the Alameda County Waste Management Authority.

Betty Thomas and Betty Marvin will lead an Oakland Heritage Alliance (OHA) sponsored tour of **Broadway Auto Row** 10 a.m. to noon, Sun. Aug. 25. With the opening of the Chevrolet plant in 1916, Oakland became the "Detroit of the West." Upper Broadway was referred to as "Auto Row" by the mid-1910s. Tour its historic showrooms dating from the 1910s to the 1940s as well as the fine utilitarian brick and tile garages. Learn the hallmarks of these distinct building types and learn what the City is currently doing to restore the area. Meet at 28th St. and Broadway, at the tip of the Flatiron building (the old Field and Lee showroom). The cost is \$4 for OHA members and \$6 general. Call 763-9218 for more information.

Join the **Berkeley City Club Architectural Tour**, from noon to 3 p.m., Sun. Aug. 25 at 2315 Durant Ave. Designed by architect Julia Morgan in 1929 the Club is a Historical Landmark and is listed in the National Registry of Historical Places. Morgan herself call the building her "little jewel." Enjoy the landmark along with its antique furnishings, grand ballroom and public rooms. Fee is \$2. Children under 12 are free. No reservations required. Call 848-7800 for more information.

Wausau Mortgage Corp. announces Charles Patton's free 33(k) mortgage workshop **Rehabilitate for Profit or Equity with a Proven Product**, 7 to 9 p.m. Tues., Aug. 27 at the North American Title

Company, 20160 Redwood Road, Castro Valley. The workshop, which will show you how to use the 203(k) loan program to purchase, renovate and resell property in a short time, is held on an ongoing basis. Call (800) 801-1320, ext. 240 for other times and places.

Dean Witter Reynolds, Inc. presents **Taking Your Lump Sum Distribution**, 6:30 to 7:30 p.m., Wed. Aug. 28 at 1333 North California Blvd., Suite 133 in Walnut Creek. Associate Vice-president and Retirement Planning Specialist Dana Levy will discuss IRA rollover rules, building wealth with stocks and tax reducing strategies. No solicitation and no obligation. Refreshments will be served. Call 746-2935.

The Oakland Tours Program presents a free walking guided tour of **Oakland's Chinatown**, 10 a.m., Sat., Aug. 31. Walk through this bustling Asian center—the fifth largest Chinatown in the United States. Experience exotic fruits and vegetables, walk through an Asian herb shop, see markets filled with fish and barbecued ducks. Watch fresh noodles being made. Call 238 3234 for more information about this tour or about any of the city of Oakland's seven free walking tours.

Join your Oakland neighbors in the Temescal District at the **Temescal Square Certified Farmer's Market**, every Sunday through November from 10 a.m. to 2 p.m. This neighborhood market at 49th and Telegraph will have a strong organic emphasis and include peaches, plums and nectarines from the San Joaquin Valley. Call the Market Hotline for more information at (800) 949-FARM or visit the market's Web site at <http://www.pcfma.com>.

A free **First-Time Home Buyer Seminar**, sponsored by Red Oak Realty and Mortgage Network, 1891 Solano Ave., Berkeley is held the first Wed. of each month at 7 p.m. Find out about first-time home buyer programs, get tips from a licensed Red Oak agent on how to make an offer, negotiate the best deal, handle home inspections; learn about contingencies that may protect a buyer from adverse conditions, and see if it may be more economical to buy rather than to rent. Get prequalified and receive a listing of homes for sale in your price range. Reservations are required. Call Russell Doi at 526-6554 to register or for more information.

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BankAmerica Mortgage presents **Home Buyer Open House Forum**, at 1322 North Main St., Walnut Creek. Learn how much home you can afford, get preapproved before you start looking and receive a free credit review and analysis. Get the facts on popular 3-, 5-, 7- and 10-year fixed rate loans. Call in your special request and our search panel will provide you with select homes in your price range to preview at the forum. Free home buyers kits will be presented to all those who attend. Call Maura at 295-3205 for more information. This forum is presented on an ongoing basis.

The East Bay Leads Club meets 7:45 a.m. Wednesdays at the Kaiser Center Cafeteria, 300 Lakeside Dr., Oakland. The Leads Club, the largest leads generating organization in the world, is open to all business owners, salespeople, managers and professionals. During weekly 75-minute meetings, each member gives a brief business presentation and exchanges leads collected during the previous week. Call 601-6325 for more information.

Le Tip International, a organization of independent businesspeople devoted to exchanging business leads and helping other members, meets Wednesdays at 7:15 a.m. Guests welcome. Call Lisa Schliff at 236-3002.

The Friends of the Latin American Library hold regular meetings at the Latin American Library, 1900 Fruitvale Ave., Oakland. Join in to support the library as it enters its 30th year of service. For more information call the library at 535-5620.

If you're interested in joining the **Phantom of the Opera Fan Club** or want to receive its newsletter, call Alison Trammell at 682-4793.

For inclusion in Events, send information to Dennis Evanovsky, Real Estate Editor, Hills Newspapers, 5707 Redwood Rd., Oakland, 94619. Phone: 339-4047 Fax: 339-4066. Information must be received one week prior to publication.

Talk to Sallie Mae on the 'Net

Sallie Mae's site on the Internet is a comprehensive source of free information on college financing with interactive calculators to help estimate costs, savings goals and monthly payments.

Sallie Mae's web site address is: <http://www.salliemae.com>. Federally chartered and stockholder owned, Sallie Mae is the nation's leading source of financing for higher education.

Coming Soon!

A gracious Monterey Colonial situated in beautiful Claremont Pines with a traditional floor plan, rich in details and custom quality throughout. There is a lovely country kitchen, delightful master suite with fireplace and view, four bedrooms and a billiard room. Perfect for entertaining! A wonderful landscaped property with classic style and unparalleled craftsmanship. Must see! *Price upon request.*

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*3140 BALI LN. 2 BD, 2 BA, 1-level "A" model with pool. \$207,500
*955 SHOREPOINT #114 - **SOLD** BA condo. As little as \$2700 down, \$2700/mo. income can qualify @ 7.7 % APR P.I. \$610/mo. \$87,500
*20 KILKENNY PL. - **LAGOON SOLD** 2 1/2 BA, family room, Woodbridge home with many custom features. **REDUCED TO \$499,500**

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3BR, 2BA home in excellent condition. Built in 1988, heating/electrical was updated in 1995. Private backyard with huge deck. Sunny atrium in center of house. Oak floors.

30-year rate remains stable ARM start rate 5.81 percent

On Aug. 14 the Federal Home Loan Mortgage Corporation (Freddie Mac) announced that its Primary Mortgage Market Survey showed that the nationwide average for 30-year fixed rate mortgages remained unchanged from last week's 7.88 percent. During the second week of August 1995, 30-year fixed rate was at 7.94 percent.

The starting rate for 1-year Treasury-indexed adjustable-rate mortgages (ARMs) fell eight basis points to 5.81 percent from last week's average of 5.89 percent. A year ago the ARM start rate was 5.95 percent.

The average for 15-year fixed-rate mortgages, a popular option in the refinancing arena, remained stable falling a single basis point to 7.39 percent from last week's 7.40 percent. This time last year this rate was 7.43 percent.

"Stable capital markets kept in-

terest rates calm—and low," Freddie Mac Chief Economist Mark Van Order. "Low rates in a healthy economy make this an excellent market for real estate, especially when you consider that mortgage rates remain in the same territory they were in the '70s."

This year Freddie Mac celebrated the 25th consecutive year of the Primary Mortgage Market Survey, tracked mortgage rates since 1971.

On July 31 the Federal Reserve Bank Board pegged the District Cost of Funds Index for August payments at 4.809 percent, down from the 4.823 percent that was in effect for July payments.

The COFI is the index used by the savings and loan industry for its adjustable rate mortgages. The current rate will remain in effect until Aug. 31.

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BR	BA	LIFE STYLE	CITY	PRICE
2	1	Delightfully pleasant cottage by the park	Alameda	250
2	5	Roomy Victorian!	Alameda	250
2	1	Elbow room and more waits for you here	Alameda	250
4	3	Largest Victorian in Costa Brava development in HBI.	Alameda	260
2	1	Be ready to move when you see this!	Alameda	260
3	2	Accents on details with natural wood and lots of space	Alameda	260
4	3	Casual opulence in this like-new home at Harbor Bay	Alameda	260
4	2.5	Contemporary 9-yr-old Harbor Bay Isle Home	Alameda	260
4	2.5	Showy home that's easy to maintain	Alameda	260
2	1	Restful and beautiful cottage with in-home office	Alameda	260
2/2	2.5/1	Victorian Duplex—live in one & rent the other	Alameda	260
2	1	Cute Spanish bungalow by the park & it's priced right!	Alameda	260
3/3	2/1	Duplex—great for extended family set up.	Alameda	260
4	2.5	Split level with family room at an unbelievable price!	Oakland	260
3	1.5	Big house, big view, in Avenue Terrace neighborhood!	Oakland	260
3	2	Secluded, great view from the unusual contemporary home	Oakland	260
2	1	Walk to Lake Merritt—needs some work	Oakland	260
2	1	Step up to this affordable Glenview home.	Oakland	260
2/1	1/1	Buyer protection from inflation with home plus income	Oakland	260
2/1	1/1	Classic duplex. Many upgrades. Gracious garden.	Oakland	260
3	1.5	Understated elegance, lush landscaping	Oakland	260
2	1	Farmy room, backyard w/lanai for summertime fun	Oakland	260
2	1	Laurel District. Fresh paint, large yard & spa	Oakland	260
3	2	Fabulous floorplan and gorgeous garden! On a Corner	Oakland	260
3	1	Expert the Unexpected! I'm gorgeous inside!	Oakland	260
3	1	Countryside atmosphere with spacious floorplan	Oakland	260
3	2	Outstanding view from this 6-yr-old home. \$219,000	Oakland	260
2	2	Hidden in the hills above Montclair Village	Oakland	260
2	1	Split-level with family room at an unbelievable price!	Oakland	260
3	2	With this you get a home & a cottage to rent	San Leandro	260
3	1	If houses could talk this would say buy me now.	San Leandro	260
2	1	Starter home. Big yard, close to transportation.	San Leandro	260
3	1.5	Opportunity knocks for contractor-type looking for a home	San Leandro	260
3	2	Delightful Bay O Vista home on 1 level	San Leandro	260

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Oakland

\$49,000 199 MONTECITO. Cute remodeled 1 BD condo in a good location! Owner anxious! Marla McIntyre 522-5431

\$63,000 85 VERNON #305. Top floor with view! 1 BD condo in a good location with elevator. Convenient to train, shopping & Lake Merritt recreation! Anna Woo 865-4340

\$68,000 85 VERNON #203. A 1 BD condo in secured building with elevators & convenient to transportation, shopping & lake Merritt recreation! Anna Woo 865-4340

\$70,000 2956 TELEGRAPH. Business opportunity! Lovely cafe in the "Pill Hill" Area! Specialties are salads, sandwiches, desserts & espresso! Terry Lee 521-3352

\$75,000 MONTECITO "A" 1 BD unit with view! 1 BD unit with view! Terry Lee 521-3352

\$69,000 5207 WENTWORTH. One level bungalow! 3 BD 1 BA home that needs your TLC. To be sold "AS IS." Probate Sale. Marla Turner 522-4648

\$94,000 4527 ELLEN ST. Large single-level home! 3 BD, 1 BA home with huge rear yard, needs cosmetic touch such as interior paint. Kitchen remodeled in the '30s. George & Bev Williams 522-7173

\$95,000 1520 DENNISON ST. Business opportunity! Busy cafe with a lot of regular patrons! Some outdoor seating & takeout! Terry Lee 521-3352

\$96,000 TWO UNITS! One - 2 BD unit, one - 1 BD unit. 3 parking spaces. Seller financing negotiable. Anna Woo 865-4340

\$119,000 3486 35th Ave. Centrally located bungalow! This 2 BD, 1 BA home with extra rooms is close to shopping & transportation! Anna Woo 865-4340

\$130,000 2411 FRUITVALE. 1 BD home on a large lot with three bedrooms! Call 521-3352

\$139,000 625 MADISON #206. Spacious & light 2 BD, 2 BA corner unit with 2 balconies! Convenient to shopping & freeway access! Anna Woo 865-4340

\$139,000 5453 HOLLAND. Gorgeous 2 BD, 2 BA bungalow! New kitchen & baths, wood floors, master BD has spa & walk-in closet! Two-car garage! Tim Mori 865-6276

\$180,000 2007 HIGH ST. Three units separately metered! One - 1 BD one - 2 BD & one - 3 BD unit with yard in back & 3-car garage! Terry Lee 521-3352

\$185,000 126 FRISBIE ST. Great 3 BD, 2 BA starter home! Hardwood floors, wood trim, private patio & garage! Russ Grant 814-4713

Oakland

\$249,500 311 CHADBOURNE WAY. A 1-level! 2 BD, 2 BA bungalow with city view! Hardwood floors, patio, deck & 2-car attached garage! Probate Sale. Marla Turner 522-4648

\$279,500 5840 OCEAN VIEW. Charming Craftsman in choice! "PENDING" only! A 2+ BD 2 BA with family room, swimming & remodeled kitchen! Barbara Bolton 521-2101

\$400,000 3923 BROADWAY. Unique corner office building! Featuring kitchen, bar, meeting/party offices, storage rooms, restrooms, plus parking! Elaine Bucka 814-4835

Martinez

\$269,500 171 BRIAR DR. Wonderful family home on cul-de-sac! Spacious 3 BD, 2 1/2 BA home with modern kitchen, breakfast nook, large family room & deck, large yard! Anna Woo 865-4340

San Leandro

\$108,000 894 LEWELLING. Beautifully bright, upper 2 BD unit! Storage on deck & 2 parking spaces, one covered! Anna Woo 865-4340 or Terry Lee 521-3352

\$148,000 14255 SEAGATE DR. A private 2 BD 1 1/2 bath home with wet/bar, storage & laundry upstairs! Terry Lee 521-3352

\$174,500 13737 SEAGATE DR. A cherry move-in condition 3 BD, 2 1/2 BA condo! Formal dining, fireplace, wonderful gated community with pool & spa, close to golf course & mall! Steve Grant 814-4818

\$179,500 2515 OUTRIGGER DR. Wonderful 3 BD, 2 1/2 bath home with tile entry, w/wood carpeting, balcony & garage! Terry Lee 521-3352

\$244,500 170 HARLAN. Unique investment opportunity! Zoned commercial 3 BD, 3 BA Victorian with 1 BD, 1 BA unit underneath! Upstairs only 2 BD, 1 BA split-level house! Great! Kathy Kirsch 814-4706

Albany

\$179,000 709 JOHNSON ST. Immaculate 2 BD starter home in move-in condition! Hardwood floors, new linoleum in kitchen, near shopping & transportation! Connie Hanna 814-4814

El Cerrito

\$257,500 549 COLUSA AVE. Great view! Three BD, 2 BA in move-in condition! Near shopping & transportation! Marla Turner 522-4648



Nahid Nassiri
(510) 531-1670

CAR...

continued from page 20
 it would take to deplete the supply of homes on the market at the current rate of sales. During the second quarter, the Index was down from 9.8 months in the first quarter, and down from 10.7 months in the second quarter of 1995.
 Sales of existing condominiums increased sharply during the second quarter from both the first quarter of 1996 and the second quarter of 1995.

ond quarter of 1995. Condo sales jumped 37.8 percent from the first quarter on a non-seasonally adjusted basis and increased 36 percent from the second quarter of 1995.

• The statewide median price of an existing condominium was \$139,570 during the second quarter, up 2.6 percent from \$136,020 in the first quarter. The median condo price was virtually unchanged from \$139,810 in the second quarter of 1995.

• The condominium Unsold Inventory Index was 10.0 months in the second quarter, down from 13.0 months in the first quarter, and down sharply from 15.3 months in the second quarter of 1995.

Regional sales and price information are contained in the following charts. (Regional sales data are not adjusted to account for seasonal factors which influence home sales.)

C.A.R.'s Housing Affordability Index declined slightly during June, compared with a year ago, the Association

said.

• During June, 37 percent of California households earned the minimum income needed to qualify to purchase a detached home, down slightly from 38 percent in June 1995. Assuming a 20 percent down payment on a median-priced home, which sold for \$183,180 in June, a household needed a minimum annual income of \$51,150 to qualify for a home loan. The monthly mortgage payment on that home — including property taxes and insurance — would be \$1,280.

• Fifty percent of households could qualify for a mortgage to purchase a median priced condominium in June, unchanged from 50 percent in June 1995. Assuming a 20 percent down payment on a \$140,000 median-priced condominium, a household needed a minimum annual income of \$39,090 to qualify for a loan. The monthly mortgage payment on that condominium would be \$980.

C.A.R.'s median price and sales data for detached homes are based on reports from 90 Boards of Realtors around the state. Median condominium price and sales data are based on a survey of 64 Boards. The median price for both detached homes and condominiums is based on closed escrow sales. Sales revisions reflect the reseasonalization of monthly sales data using seasonal factors calculated with the 1979-1995 sales.

Headquartered in Los Angeles, the California Association of Realtors is one of the largest state trade associations in the United States, with nearly 100,000 members dedicated to the advancement of professionalism in real estate.

HUD program seen as 'cure for urban blight'

The HUD 203(k) program is one of the hottest loan programs around. Many Realtors are promoting it as "the cure for urban blight." It does what most lenders don't do. A buyer is given a loan to buy and repair a one- to four-unit property. Mixed-use properties are also eligible.

Most lenders do not allow repairs as a part of the loan amount when purchasing a property. HUD has streamlined the program to eliminate most of the "red tape." The 203(k) can be obtained by typical buyers, non-profits, and income property investors.

The program generally works as follows:

- Prequalify with a 203(k) lender.
- Find a fixer-upper.
- Buy the fixer-upper subject to 203(k) requirements.
- Estimate dollar amount of repairs needed to fix the property.
- Discuss your repair plans with a 203(k) consultant.

— Lender deposits loan proceeds into escrow for purchase and repairs.

— A contractor is hired to do the repair work.

— Payments are made to the contractor from escrow until the repairs are completed.

— Repairs completed. House is ready for occupancy.

Involving an approved 203(k) HUD consultant from start to finish insures a quick closing. Hiring a contractor capable of completing the repairs on time and within budget is essential.

A dedicated 203(k) lender is also necessary for a successful completion. Experience has shown that a "team approach," made up of key professionals, is recommended to achieve timely results.

The program provides affordable homes and profits for investors with very little down.

More information can be obtained by calling Napoleon Forte at 569-4490.

Roofing and flooring on tap at Building Education Center

The non-profit Building Education Center (BEC), 812 Page St., Berkeley is the place to start your dream home or to start turning your home into a dream.

On Saturday, August 24 BEC presents "A Roofing Primer" taught by Christoph Laurs. The two-day workshop "Hardwood Floor Refinishing: Hands-On" is on tap on Saturday, August 24 and Sunday, August 25.

Architect and artist John Larson's class "Architectural Sketching: Hands-On," the seminar "Photovoltaics: Remote Solar Power Systems" will be held on Saturday, August 31.

Of special interest in the month of August is the seminar "Attic Conversions" scheduled for Monday, August 26 as well as the "Hardwood Floor Installation" seminar at Golden State Flooring in South San Francisco on Saturday, August 31. For more information call 525-7610.

To reach the real estate advertising department call 339-4046.

JUNE 1996 HOUSING AFFORDABILITY INDEX

	MEDIAN HOME SALES PRICE	MONTHLY HOUSING PAYMENT*	MINIMUM QUALIFYING ANN. INCOME	PERCENT HOUSEHOLDS QUALIFYING
United States	\$122,700	\$ 860	\$34,260	51
California (sf)	183,180	1,280	51,150	37
California (condo)	140,000	980	39,090	50
Los Angeles	174,450	1,220	48,710	38
Orange County	218,750	1,530	61,090	39
Riverside/San Bernardino	119,730	840	33,440	52
Sacramento	115,000	800	32,110	58
San Diego	179,570	1,250	50,150	36
San Francisco Bay	273,750	1,910	76,440	27
Ventura	206,200	1,440	57,580	44

C.A.R.'s June 1996 Housing Affordability Index shows the lowest percentage of households able to afford a home to be in the San Francisco Bay Area.

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Brown Shingle Condo For Sale in Berkeley

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OPEN HOMES

- 69 BAY FOREST DR. Light-filled new home. Open plan great room. \$448,000
 In desirable Pinewoods P.U.D. Big hills view. Easy S.F. commute. Quiet location
 Peter Nicolopoulos.
- 4811 TRINIDAD. Sweeping bay view, quiet cul-de-sac, cathedral ceilings, gleaming hardwood, 3BD/2BA, deck, 2-c garage. Stan Hammond. \$259,000
- 4727 EL CENTRO. Spanish Mediterranean with vaulted ceilings, refinished hardwood floors, freshly painted, lovely yard. 2BD/1.5 BA, rumpus room. Nancy Novick. \$229,000
- 3034 JORDAN RD. Redwood Hts. value on nearly 1/4 acre. Set up like 2 units. 2BD/1BA up. 1+1BD/1BA and 2nd kitchen down. Privacy. Mary Neuberger. \$229,000
- 3903 LA CRESTA. Glenview 3BD with wonderful new kitchen. Hdwd floors, formal dining, redone BA, lovely garden. Move right in! Don Dunning. \$228,900
- 3924 ROBLEY TERRACE. Grandma's house! 2+BD, large kitchen & bath. Hardwood floors, full basement, yard, view, location! Reports. Frank Hennefer. \$209,950
- 286 COVINGTON. Sheffield Village. Oakland's undiscovered jewel. Immac. 3BD traditional. Gorgeous new kitchen, FDR, S.L. schools. Dutton Exit. Noll Davis. \$209,000
- 4009 ELSTON. Major price reduction! Charming 2BD craftsman. Original detail, built-ins, new kitchen, huge basement, large fenced yard. Jaya Bhimani. \$208,000

SHOWN BY APPOINTMENT

- BAY VIEW CONTEMPORARY. Joaquin Miller Heights, elegant 6 yr. old 4BD/2.5BA with "great room" off gourmet kitchen. Large hillside lot with ground level decking for outdoor living. Wendy Callaghan 839-9197. \$459,000
- LOVELY PIEDMONT PINES 3 YR. OLD. Light-filled 3BD/2.5BA, soaring ceilings, huge master suite, kit/fam combo, wonderful sense of privacy. Mary Neuberger 635-9103. \$425,000
- PIEDMONT PINES CONTEMPORARY. Dramatic 2 story LR begs for large artwork. Flooded with light. Private sylvan setting. 3BD/2BA. New kitchen. Noll Davis 531-9536. \$335,000
- TRESTLE GLEN TUDOR. pristine 2BD/1BA with beautiful yard. Convenient location. A honeymoon cottage! Wendy Callaghan 839-9197. \$264,500
- ROCKRIDGE/BERKELEY BORDER. Excellent duplex, 2BD units with hdwd flrs, fireplaces, new tile baths, garage, yard. Stan Hammond 839-5846. \$259,000
- ORIGINAL WOOD AND LEADED GLASS add the charm of this Craftsman style home in the Grand Lake area. 2+BD/1.5BA and lots of storage, sunny yard and deck. Wendy Callaghan 839-9197. \$255,000
- 2 HOUSES, 1 LOT IN DESIRABLE OAKMORE. Deep, private park-like lot with bay view. Fixers, sold "As Is". Great for contractor. Don Dunning 482-2256. \$250,000
- RESTORED VICTORIAN. Early 1900's. 4+BD/2+BA, hdwd flrs, cove ceilings, new Italian tile and granite kit. and baths. 3-c garage. Legal duplex. Frank Hennefer 654-6461. \$228,000
- TRIPLEX NEAR LAKESHORE. New listing. 2BD, 1BD, 1BD, Low pest. report, view. Frank Hennefer 654-6461. \$220,000

LOTS AND LAND

- BIG BAY VIEW. Scarce Upper Rockridge view lot. Peter Nicolopoulos 339-9780. \$168,000
- TOMORROW'S EXCLUSIVE ESTATE at yesterday's land prices! Package of 3 bay view lots clustered on a promontory above Montclair. Peter Nicolopoulos 339-9780. \$125,000
- MONTCLAIR BAY VIEW DOWNSLOPE. Underground utilities. Motivated seller. Peter Nicolopoulos 339-9780. \$75,000
- OAKLAND HILLS LOT PACKAGES. Variety of slopes and terms. Frank Hennefer 654-6461. \$15,000 up

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Understanding 'pecking order' key to best loan for your money

By H. W. Moss

As a licensed real estate sales person, I am often asked by buyers whether it is better to arrange a loan directly through a bank or to go through an independent mortgage broker.

There is no correct answer. In an ideal world, both should work hard for their clients, the borrowers. A loan officer in a bank or savings and loan is, of course, constrained to quote the daily rates of that institution but may be able to lower the fees for such in-house services as appraisal and document preparation.

The mortgage broker may work with that same lender, as well as numerous others, to find equal or better loan rates and lower fees. One benefit of working with a broker is the client can fill out a single loan application and the broker will take it to the whole world of lending. Most people don't have the time to sort through the 2,000 odd lenders we have in California. "In some ways people like us are in the same boat as travel agents," said Alan Garber, a loan officer with All California Mortgage in Larkspur. "They don't get a better deal for you on the airlines but you like working with them and they provide additional services."

However, this is not an ideal world. Loan officers within an institution and outside mortgage brokers can both take advantage of the

customer. They usually have numerous opportunities to work not in the buyer's best interest but in their own to earn overages, yield spreads and rebates for themselves which a borrower is totally unaware of.

This is not to say these are deceptive practices. Since there are no disclosure laws requiring an explanation of these earnings, often earmarked on closing papers as money paid outside closing, the fees they earn may just as often not be mentioned at all and no one can cry foul.

One example of additional fees a brokerage may earn is a volume rebate. These are usually based on the amount of loans the broker places with a lender. "Sometimes lenders will give an incentive to get brokers to direct as much business as they possibly can in their direction," Garber said.

For example, a lender may give the broker an incentive an extra eighth of a percent on fees or points if they reach a specified dollar amount of loans. Those eights can add up.

The brokerage owner may share that with the agents. Or the owner may not. There are times when a wholesale lender will cut a deal with the brokerage owner for volume rebates which are not disclosed either to the borrower or the agents and the owner of the company does not pass this on to the agents.

The most popular lenders who provide good programs and have

plenty of business often do not offer volume incentives because they don't need the extra business.

Borrowers ultimately make their deal based on their good credit. There are several categories into which a borrower fits depending on their credit history. The best borrower is without a credit blemish and the resulting loan is known in the industry as "A" paper. Most banks, savings and loans and mortgage brokers are called "A" lenders.

Secondary levels of paper fall into the "B," "C" or "D" category. A "B" borrower is someone with current credit problems; the price they are quoted for a loan can be a lot higher in interest rates and points than that quoted to someone with perfect credit.

Worse yet are "C" borrowers who have been involved in a foreclosure, owe back payments, or have other credit problems. Those in the "D" category cannot find a home loan. They are not rare but few mortgage brokers ever deal with them.

Mortgage brokers deal with the wholesale lending arm of a bank, such as Chase Manhattan, which allows the broker to earn a yield spread. The spread between what a lender is asking and what the broker is getting is very small.

In some parts of the market, especially where the borrower can be persuaded of their own bad credit,

See MOSS on page 25

REAL ESTATE FORUM

DIAN HYMER

The first thing to do if your loan is turned down is to find out what it was that the lender didn't like. Then find out if there's anything you can do to turn the situation around.

A lender may refuse to give you a loan because of a bad credit history. Your loan originator (mortgage broker, or loan agent) will order a Residential Mortgage Credit Report (RMCR) when you complete your loan application. So, you should be aware of any credit problems before your loan is submitted for approval. A knowledgeable loan originator can work with you to remove objectionable items from your loan package before it's submitted to underwriting.

But, let's say your loan originator dropped the ball. If your loan is denied because of information supplied by a credit reporting agency, you can get that information if you request it from them within 30 days after receiving a denial notice. Often negative information on a credit report is inaccurate.

If you dispute an item on your credit report, the credit reporting agency has to investigate the disputed item and respond to you within a reasonable time (usually 30 days). If the information is incorrect, or if it can't be confirmed within the 30 days, the disputed item must be

Handling dire words 'Your loan was denied'

dropped from your credit file.

Even if the disputed information turns out to be accurate, you're entitled to have a written 100-word statement explaining your side of the story added to your credit file. Whenever your credit is checked in the future, a creditor will see that you have disputed an item. Be aware that a file with lots of 100-word explanations might be viewed skeptically by a lender.

Adverse credit information is not supposed to be reported after seven years. Make sure that any outdated negative entries are deleted from your credit file. An exception is bankruptcy information, which can be reported for up to 10 years.

Although a lender may not be thrilled to give you a loan if you recently went through bankruptcy, this doesn't automatically keep you from getting a mortgage. However, the lender will want to see court-approved papers confirming that your past creditors are satisfied with your debt-restructuring. The lender will also want to see that you have reestablished credit and are making payments on time.

Sometimes it's possible to get past a loan denial by offering a counterproposal that will increase the lender's comfort level. For instance, let's say that your past credit has been bad on repeated occasions, so the lender denies your application for an 80 percent loan. The same lender might be willing to give you a loan for 75 percent of the purchase price. If you don't have

'Sometimes it's possible to get past a loan denial by offering a counter proposal.'

the additional 5 percent down payment, maybe you will loan you the money to have the deal fall apart.

In cases where you have a credit history, and you can't up your file sufficiently to get most lenders, you might want to find a lender who will approve a loan if you're willing to pay an interest rate or extra loan fees. Ask your loan agent for "B" or "C" rated loans. These loans have the best rates and but they are offered only to qualified buyers with squeaky clean credit.

First-time buyers who have or 95 percent loans may have problems with Mortgage Insurance (MI) approval. Most 90 percent loans require MI insurance to protect the lender in case of default. MI usually involves an approval process. A 90 percent loan might be approved by the lender, but denied by the MI

See HYMER on page 26

YOUR WEEKEND GUIDE TO OPEN HOMES

OAKLAND Open Sunday 2-4:30 pm

- 330 PERSHING DR, Montclair 4+bd/4+ba 1/2 acre Bayview Estate \$1,450,000
Better Homes, D. C. Hodges 331-7667
- 73 BEECHWOOD DR, 5bd, stunning entry, gorgeous kit/great room \$949,000
The GRUBB Company, Kathleen Callahan 339-0400
- 6111 MAZUELA DR, New 4500+sf, 5+bd, close to Montclair village \$899,000
The GRUBB Company, Ed Kuo 339-0400
- 6101 MAZUELA DR, Estate community, new 5+bd, quality, pano vw \$899,000
The GRUBB Company, Ed Kuo 339-0400
- 6414 SWAINLAND RD, Montclair 5bd/3ba, 2/3 acre, 4000 sq ft \$735,500
bay view, spacious, architectural drama, Martin Davis 547-8100 SUNDAY 2-5
- 5038 COCHRANE AV, Stately, serene 5+bd/3ba, views, land, studio \$719,000
Templeton Company, Gini Eck 652-2133 X133
- 6122 ACACIA AV, Claremont Pines 4 1/2, den, level yd off fam rm \$689,000
Mason-McDuffie 428-0900, David Iohikawa 547-8978
- 78 HERMOSA, Upper Rockridge 4bd/4ba
Atkinson & Gallinatti, Dorie 763-9901 SUNDAY 1-3
- 6511 LONGWALK DR, Montclair 3bd/3ba, SF bay views, great patio \$579,000
Pacific Union, Dick Cohen 339-6460
- 6046 FAIRLANE DR, New 4bd/3ba, kit w/cooking island, mstr suite \$549,000
Coldwell Banker, Nancy Dickey 339-1174
- 1011 ASHMOUNT AV, Stately 3+bd/3ba trad, formal rooms, garden \$518,000
The GRUBB Company, John Karnay 339-0400
- 7063 SKYLINE BLVD, Montclair 4bd/3ba, price reduced, GG views \$509,000
Better Homes, Jan Neff 339-4800
- 5055 DUBLIN AVE, Have it all-privacy/space/quality, 5/4, aupair \$499,000
Coldwell Banker, Judy Maher 339-1174
- 6017 OCEAN VIEW DR, Upr Rockridge 4bd/3ba, private gardens \$489,000
Mason-McDuffie 428-0900, Judith Glass/Sheila Sabine 644-5412
- 58 LANE CT, Montclair 3+bd/2ba unique Mod, pano views, location \$479,000
Mason-McDuffie 339-9290, James Garcia 869-4211
- 451 MOUNTAIN BL, Montclair nr 4bd/3b, custom, vaulted ceilings \$459,000
granite counters, main flr MBR suite, level-in, Richard Palmer 559-9134
- 6358 HEATHER RIDGE WAY, Montclair 3 1/2, a lot for the price \$459,000
Coldwell Banker, Evelyn Walker 339-1174
- 6555 OAKWOOD DR, Light-filled new home, open plan great rm, vw \$449,000
Coldwell Banker, Nancy Dickey 339-1174
- 69 BAY FOREST DR, Light-filled new home, open plan great rm, vw \$448,000
Wells & Bennett, Peter Nicolopoulos 531-7000
- 1060 HUBERT RD, Crocker Highlands 6bd/2 1/2ba trad'l, just listed! \$442,500
Mason-McDuffie 834-2010, Dolores Thom 763-1710
- 6642 LONGWALK DR A Frank Lloyd Wright INSPIRED Design home \$430,000
secluded 3bd/2b w/adj lot, sun deck, Will Uher 278-0451 SAT & SUN 12-5
- 6045 CHABOT RD, Rockridge 4/2 brown shingle + studio cottage \$429,000
Mason-McDuffie, Andrea Faber 845-0200
- 5850 PINEWOOD, 4bd/2 1/2ba, quiet neighborhood, new construction \$425,000
Gallagher & Lindsey, Debbie 748-1806 SUNDAY 12-2
- 1635 ARROWHEAD DR, Montclair 4bd/2+ba, cook's kitchen, woodsy \$419,000
Pacific Union, Kirk Phillips 339-6460
- 5917 MARGARIDO, Upr Rockridge 3bd/2+ba trad, garden, patio \$419,000
Better Homes, Vickie Chan Case 339-8400
- 838 CALMAR AVE, Crocker Highlands 3/3, mstr suite, office, lg yard \$409,500
Pacific Union, Tom Anthony 339-6460
- 40 STARVIEW, Hiller 3/3 contemp twnm, open flr plan, mstr suite \$409,000
Coldwell Banker, Ollie Hammer 339-1174
- 2061 BRAEMAR, Upr Oakmore 4 1/2, den, architecturally designed, \$387,000
dramatic bay view, mint condition! Owner 339-0058 SAT & SUN 11-5
- 6679 CHARING CROSS RD, Hiller just listed! 3 1/2, enclosed yd \$379,000
Coldwell Banker, Ollie Hammer 339-1174
- 5681 OAK GROVE, Wonderful 4 1/2 Rockridge craftsman, 2-story \$369,000
Templeton Company, Jan Fougner 652-2133 X138
- 5 ASHMOUNT WAY, 4bd/2ba sophisticated contemporary, bay view \$359,000
Mason-McDuffie 428-0900, Elisabeth Belle 644-5452
- 1054 LEO WAY, Montclair 4/2 tudor w/mstr suite, garden w/wh tub \$359,000
The GRUBB Company, Susanne Paul 339-0400

- 2275 MASTLANDS, Price reduction! sunsplashed 3bd, bay vw, deck \$359,000
Coldwell Banker, Cheri Harvey 339-1174
- 25 KINGWOOD RD, Sweeping SF view, 3+2 1/2, mstr suite, den \$359,000
Coldwell Banker, Sherry Benninger 339-1174
- 280 EUCLID AVE, Home or duplex w/Old World Charm, 5bd/4 1/2ba \$359,000
Coldwell Banker, Donna Conroy 339-1174
- 3231 BRUNELL, 3bd/2 1/2ba contemporary off Butters Rd, view \$339,500
Gadsby & Associates, George 748-5300
- 5147 CROCKETT PL, J. Miller 3/2, view, patio, deck, spa, RV pkg \$337,500
The GRUBB Company, Connie Rogers 339-0400
- 6299 SKYLINE BL, Priced to sell, Montclair 2bd/3ba, loft, SF view \$329,000
The GRUBB Company, Melitta Beeson 339-0400
- 8211 SKYLINE BL, 3bd/2+ba contemporary in the trees, open/airy \$329,000
Mason-McDuffie, J. Himmel 428-0900
- 2860 ALIDA, 3bd/2+ba \$329,000
Coldwell Banker, Linda Goldman 486-1495
- 1362 BARROWS RD, Crocker Highlands 4 1/2, updted trad'l, level yd \$327,000
Better Homes, Helen Nicholas 339-8400
- 5233 BROADWAY TER, Rockridge huge 2+bd/2 1/2ba, style & grace \$325,000
Better Homes, Jody Edmonson 339-4010
- 5940 LA SALLE AVE, Montclair 3/2, formal DR, hwdws, new paint \$320,000
Pacific Union, Brooks Anderson 339-6460
- 4032 BRIGHTON AVE, Glenview fab craftsman, 4bd/2ba, garden \$319,000
Better Homes, Victor Fiero 832-4339
- 6627 HEARTWOOD DR, Montclair charmer, 2bd, nearly level in, deck \$315,000
bay vw, +studio w/sep entry, Owner 531-8382 Principals Only SAT & SUN 1-4
- 6656 CHARING CROSS, Just listed! 3b/2 1/2 townhome, canyon vw \$309,000
Coldwell Banker, Ollie Hammer 339-1174
- 2200 TIFFIN RD, Oakmore 3bd/3ba colonial, rumpus, cook's kitchen \$299,000
Pacific Union, Dick Cohen 339-6460
- 8050 PHAETON, Oakland Hills elegant Eichler remodel 5bd/2ba \$299,000
Mason-McDuffie 339-8888, Elaine Barber 869-4204
- 5969 THORNHILL DR, Montclair 3b/2b, hwdws, sunny atrium, deck \$299,000
Better Homes 339-4000
- 33 MELVIN CT, 2+bd/2ba, quiet cul-de-sac, FDR, family room \$298,000
Pacific Union, Wendy Gardner 339-6460
- 1427 BARROWS RD, Crocker 4/2, bargain! updt kitchen, yd & deck \$289,500
Pacific Union, Dee Knowland 339-6460
- 4396 REDWOOD DR, Affordable 3+bd/2+ba, SF view home \$285,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202
- 3751 VICTOR, 3 1/2, bay/bridge vw, in the Avenue Terrace off 35th \$279,000
Gadsby & Associates, Margaret 748-5300
- 7036 BALSAM WAY, Montclair sunny 3+bd/1 1/2ba, detached office \$269,000
The GRUBB Company, John Karnay 339-0400
- 12 HILLCREST CT, 3bd/2 1/2ba w/SF viewst owner may credit \$269,000
Better Homes, Carol Cohen 339-8400
- 5723 KEITH AV, Rockridge 3bd/2ba, just listed! walk to Market Hall \$269,000
Pacific Union, Robyn Mohr 339-6460
- 849 SANTA RAY, Crocker Highlands 3bd/1 1/2ba, 1st open! FDR, frpl \$265,000
Better Homes, Charlene Claybaugh 644-5426
- 300 CAPRICORN, Forest/valley views, 3 1/2, huge deck, det. studio \$264,000
The GRUBB Company, John Karnay 339-0400
- 2 STAUFFER CT, Redwood Hts, 3b/2b, family room, view, 2300 sf \$259,500
Agent 569-4746
- 4811 TRINIDAD, 3bd/2ba, cul-de-sac, cathedral ceilings, deck, vw \$259,000
Wells & Bennett, Stan Hammond 531-7000
- 6995 PASO ROBLES, Montclair 3+bd/2b best house in price range \$259,000
Mason-McDuffie 428-0900, Carolyn Jones 644-5426
- 5552 ASCOT, New listing! charm w/a capital "see", Pled Pines 2bd \$259,000
Coldwell Banker, Joan Alford 339-1174
- 5901 LEONA ST, Oakland Hills 5bd/4ba, just listed! view, prv \$259,000
Better Homes, Sam Ghaderi 339-4000
- 4010 BARNER AVE, Lincoln Hts, hwdws, rumpus, frpl, eat-in kit \$251,000
The GRUBB Company, Helen Budy 339-0400

- 4749 STACY ST, A real charmer! 3/2, new listing! hwdws, yard \$249,000
Coldwell Banker, Phyllis Milenbach 339-1174
- 4473 REINHARDT, Redwood Hts gardener's paradise! 2+1, dbl lot, vw \$249,000
Better Homes, Martha Shin 531-8643
- 4300 FAIR AVE, 3 bedroom plus den, 1 1/2 baths, bay view \$249,000
House & Associates, Mich House, Broker 256-9196
- 5406 BELGRAVE, Rockridge 2+bd/1ba, Rockridge deligh! \$249,000
Mason-McDuffie 339-8888, D. A. Hammond 869-4219
- 297 RISHILL DR, Crestmont, updated, bay view, eat-in kit, level yd \$249,000
Coldwell Banker, Sherry Benninger 339-1174
- 1558 HOLMAN, 2bd/1ba pretty bungalow, hwdw flrs, new kitchen \$249,000
Coldwell Banker, Donna Conroy 339-1174
- 4646 REINHARDT, Redwood Hts 3bd/2ba, remodel kit & baths, FDR \$249,000
Coldwell Banker, Fiona McIntyre 678-2019
- 5646 THORNHILL DR, Montclair 3bd/2ba, walk to village, 2-car gar \$249,000
Pacific Union, Chuck Conlin 339-6460
- 3126 CALIFORNIA ST, Laurel 3+bd/1 1/2ba 2-story tudor, view, yard \$249,000
Better Homes, Rachel Baller 530-3860
- 842-842A WALKER, Grand Lake 2bd/1+ba, hwdws, formal DR, plus \$249,000
1/1 in-law/3, 2 garages, 5% down. Owner 834-8768 MONDAY 11-5
- 601 VALLE VISTA, Charming rose garden duplex, 2/1 & 1/1, hwdws \$249,000
The GRUBB Company, Kurt Buchholz 339-0400
- 41 GRAEAGLE, 3bd/2 1/2ba cluster home off Keller just below Skyline \$249,000
with grandest view of SF Bay. Owner 638-7699 SATURDAY & SUNDAY
- 6900 THORNHILL, Montclair 3bd/2ba, view, mstr suite, hwdws, yd \$249,000
Better Homes, Mel Copland 339-8400
- 4727 EL CENTRO, Spanish Med 2bd/1 1/2ba, rumpus, hwdw, lovely \$249,000
Wells & Bennett, Nancy Novick 531-7000
- 2185 TRAFALGAR PL, Montclair, walk to village, 3/2, redwood deck \$249,000
Coldwell Banker Adriana Giacomelli 339-1174
- 658 JEAN ST, Grandlake 3bd/1ba, curb appeal, nr Rose Garden \$249,000
Pacific Union, Pat Dedekian 339-6460
- 4129 MAYBELLE, Laurel 2+bd/3ba, price reduced, secluded, spa \$249,000
Mason-McDuffie 834-2010, John F. Bell 839-3438
- 5730 THORNHILL DR, Montclair 2bd/1ba, sunny, neat as a pin \$249,000
Better Homes, Nahid Nassiri 339-4000
- 3034 JORDAN RD, Redwood Hts, 1 1/4 acre, 2/1 up and 1+1 down \$249,000
Wells & Bennett, Mary Neuberger 531-7000
- 3903 LA CRESTA, Glenview 3bd, grt new kitchen, hwdws, garden \$249,000
Wells & Bennett, Don Dunning 531-7000
- 4011 GREENWOOD, Glenview 3bd/2ba new listing! First open! \$249,000
Mason-McDuffie 339-9290, Margie Wright 869-4251
- 1550 EXCELSIOR AV, Glenview sun-splashed 2/1 bungalow, garden \$249,000
Re/Max in Motion, Randa/Maria 339-4100
- 4002 RANDOLPH AVE, 2+bd/2ba charmer, prime Glenview, frpl \$249,000
Coldwell Banker, Adrienne Broche 339-1174
- 247 4th ST #209, Jack London Sq loft, live/work, extrast \$249,000
Mason-McDuffie 339-8888, Felicia Owens 869-4217
- 3924 ROBLEY TER, Grandma's house! 2+bd, lg kit & bath, bsmt \$249,000
Wells & Bennett, Frank Hennefer 531-7000
- 4009 ELSTON, Reduced! charming 2bd craftsman, bsmt, fenced yd \$249,000
Wells & Bennett, Jaya Bhimani 531-7000
- 5340 BROADWAY TER, What a View! condo in Heritage area \$249,000
Coldwell Banker, Kevin McMullen 339-1174
- 286 COVINGTON, Sheffield Village immaculate 3bd, new kit, FDR \$249,000
Wells & Bennett, Noil Davis 531-7000
- 4814 DAVENPORT, Upr Laurel 3bd/2ba, pano view, frpl, hwdws \$249,000
Better Homes, Rosemary Greene 339-4000
- 5229 SHAFER, Rockridge cute sunny 2bd/1ba, detached garage \$249,000
Mason-McDuffie 834-2010, Richard Mast 287-2501
- 7757 STERLING, King Estates, new listing! 3+2 1/2 total remodel \$249,000
Mason-McDuffie 339-8888, David Otero 869-4239
- 5614 PICARDY DR, Mills College 2bd/1ba just listed, charming! \$249,000
Better Homes, Patricia Bennett 482-9000

To place a listing in the Open Home Guide, please call 339-4046.
4th of July week DEADLINE: Mon. 5 p.m.

Moss...

continued from page 24

companies who deal with the C mortgage market, as hard money lenders, as much as twenty points for

any way lenders earn additional money is by selling their loans in the secondary market. Here, again, the small spread, companies which routinely sell their loans, and not all of them do, the volume and the servicing

to make a profit. The characteristics of the market is that everything is very standardized. There is a secondary market where the loans are sold as soon as they are made. But Fannie Mae and Freddie only the best loans—the "vanilla mortgage"—from creditworthy borrowers. Loans get riskier, the price to lower goes up. That's where the serious tricks are played on the old ladies.

Hymer...

continued from page 24

Many portfolio lenders sell for MISO, for them, separate approval isn't necessary. Portfolio lenders also tend to be more on loan qualification in general. Keep this in mind if you need

Real Estate
Ads:
339-4046

Credit challenged people with lots of credit card debt already have high rates and a short amortization schedule. When they consider debt consolidation, they usually look only at a monthly payment. Even at a high interest rate, this may appear as if they are paying less monthly. They are usually paying more. It's just that the amortization schedule is longer. I find it amazing that as consumers we are uninformed about the borrowing cost of the most expensive things, a house or a car, yet we have unit pricing on 25 cent items in a grocery store.

Keep in mind, any fee charged by a lender or a broker is negotiable. This is especially true in the B and C market. But people are convinced to make this type of loan based on a monthly payment basis, not the interest rate, points and other fees.

H.W. Moss is a licensed real estate associate with TCO in San Francisco. He also writes fiction and has a website. You can visit him at <http://www.netnovels.com>.

to switch lenders.

How a loan is packaged for the lender can make the difference between loan approved, and loan rejection. Make sure that your loan is repackaged to eliminate negative elements if you've been denied and want to try again.

Dian Hymer is a top-producing broker associate with Coldwell Banker in the Monclair/Piedmont office and author of "Buying and Selling a Home in California," (Chronicle Books). Order a copy from Inman News, (800) 775-4662.

Hate pulling weeds? Say 'Grass-B-Gone'

By Buzz Berolero

Q: I have English ivy in front of my house and two to three times a year I have to weed it. Is there something I can spray on the weeds without hurting the ivy?

A: It was not too long ago the only answer was to hand-pull the weeds. Today, you can apply "Poast" or "Grass-B-Gone" to control the grassy weeds, including your problem, Bermuda grass, without damaging ivy, junipers and other ornamental ground covers. It may not kill it completely, but certainly keeps the growth below the ivy foliage and eliminates the hand-pulling.

Q: I planted parsley from seed years ago. Now there is a white foam on the leaves. What is it? What can I do to get rid of it?

A: What you are seeing is a development stage of the spittle bug, also known as the "froghopper." The spittle bug is present year-round but is mostly inconspicuous. It is the nymph stage of its metamorphosis that gets our attention because of the white foamy froth it produces to hide itself. Hence, the name "spittle bug."

Although it can attack woody ornamentals like pines, we normally see it on strawberries, roses, mums and other herbaceous plants. Heavy infestation can produce some tissue distortion but it should never be taken as a serious pest problem. Washing the foamy froth off with water or spray with insecticidal soap will take care of the problem. Spittle bug is a very minor problem.

Q: I have a grape arbor and several fruit trees. We used to get so many grapes we could not eat them all. Now we don't get any and very little of our fruits because the raccoons climb up the grape arbor and eat the grapes. How can I scare them away?

A: Sounds like these critters have worn out their welcome. The safest way to remove raccoons without hurting them is to use a live trap. Live traps are wire cages that you would lure the animals into with some type of bait like grapes. Once trapped, you would transport the animal(s) to another area and release it.

You might check with your local animal control office to see if there are any places where you might rent the traps; otherwise, they can be purchased at a home improvement or hardware store.

Q: Hope you can help us with the ugly ring in our front lawn. In the spring the lawn greens up and then the ring, the dried, brown grass, moves out one width. We have tried raking, thatching and adding extra fertilizer, all with no success. We think it's a root fungus. So, how do we treat it?

A: The ring in your lawn area is a fungus and would suggest Daconil 2787 for control. Daconil is a broad-spectrum fungicide for turf and ornamentals. It is a powder that you mix in water and spray over the area. It is best applied before the problem starts. If applied early enough it should prevent the ring from advancing any further. Once the forward progress has been

checked, you can restore the brown area by reseeding.

Q: Our carrots have black streaks and small wire worms in them. Our potatoes this last season had the same worm, and skins were bumpy and warty. Would fumigating be the answer?

A: No, I would not fumigate the area. Soil fumigants are very dangerous to use; instead, I would treat the area with beneficial nematodes. Beneficial nematodes are very small microscopic insect predators that hunt and seek out soil insects like worms, grubs, and larva. When an insect host is found they penetrate it, releasing a bacteria that begins

killing the host within 24 hours. The nematodes feed on the insect's body, reproducing, and then seek out other hosts.

They are harmless to humans, pets, birds, bees and earthworms. Beneficial nematodes are mixed in water and applied with a tank sprayer or hose-end applicator. They work best when soil temperatures are between 55-100 degrees. They continue working until the food source runs out.

Listen to Buzz Berolero, the Dirt Gardener, Saturdays, 6-8 a.m., on KNBR 68, "The Sports and Gardening Leader."



BABY BROWN-SHINGLE WITH REMODELED KITCHEN & BATH!

1226 Kains Avenue

Berkeley

\$155,000

OPEN SUNDAY
2-4

KATHRYN HILL
Real Estate Broker

THORNWALL
Properties

848-1950 x 242

YOUR WEEKEND GUIDE OPEN HOMES



623 SAN LUIS RD, Very attractive 3bd/1 1/2ba, much privacy
Chateau RE, Robert 527-2525/526-8992 SUNDAY 2-5 \$399,000

701 GRIZZLY PEAK BL, 2bd/1b, pano view, contemporary w/large
backyard & plank floors. Prudential Landmark RE, Phil Fair 287-9999 \$289,000

2619 PARKER ST, New Listing! Julia Morgan shingle, 3bd/2b "as is"
Templeton Company, Paul Templeton 652-2133 X131 \$273,500

1551 BEVERLY PLACE, 2+bd/1ba
Coldwell Banker, Mona Thompson 486-1495 \$270,000

2919 WHEELER ST, Restored Victorian, quiet st, 3+bd/2b, garden
Templeton Company, Susie Schell 652-2133 X144 SUNDAY 2-4 \$265,000

1905 BERKELEY WAY, 2+bd/1 1/2ba
Coldwell Banker, The Longs 486-1495 \$239,000

1136 FRANCISCO, Berkeley 2bd/1ba
Coldwell Banker, Nancy Silver 486-1495 \$229,500

1911 OREGON, Large, charm galore fixer near BART/Berk Bowl
Red Oak Realty 527-3387 X209 SUNDAY 2-4 \$209,000

1635 CEDAR ST, Circa 1910 2bd/1ba brown shingle, back on mkt
Coldwell Banker, Nick Lavrov 525-2727 \$195,000

2424 BYRON, New look for 2bd on great block!
Red Oak Realty 527-3387 X114 SUNDAY 2-4 \$169,500

2354 HILGARD, 2bd/2ba
Coldwell Banker, Joan Barnett 486-1495 \$158,000

1226 KAINS, 2bd/1ba Westbrae brown shingle, 2bd/1ba
Thornwall Properties, Kathryn Hill 848-1950 X242 SUNDAY 2-4 \$155,000

1210 HEARST ST, 2bd/1ba new listing! move in, eat-in kit, yard
Pacific Union, Roselle Woods 339-6460 \$152,000

2029 CHANNING, New 1 & 2bd condos near UC, BART, shops
Red Oak Realty 527-3387 X174 SATURDAY 1-5 \$139,000 to \$179,000

EL CERRITO Open Sunday

1915 DOWNEY PL, Beautifully maintained 3bd/3ba, must see!
Red Oak Realty 527-3387 X174 SUNDAY 2-4 \$299,000

2538 TULARE, El Cerrito 4+bd/2ba
Coldwell Banker, Henry Chang 486-1495 SUNDAY 2-4:30 \$279,000

549 COLUSA AVE, Great view 3bd/2ba, nr shops, transportation
Harbor Bay Realty, Martha Turner 522-4648 SUNDAY 2-4 \$257,500

1337 LAWRENCE, 2bd, study, PLUS spacious bonus room down
Red Oak Realty 527-3387 X132 SUNDAY 2-4 \$219,500

KENSINGTON Open Sunday

641 COVENTRY, Kensington 4+bd/3ba
Coldwell Banker, Diana Kay 486-1495 SUNDAY 2-4:30 \$439,000

77 FRANCISCAN, New listing! a beauty w/superb GG views, 3bd/3b
Red Oak Realty 527-3387 X109 SUNDAY 2-4 \$325,000

295 COLGATE, 3bd/1 1/2ba
Coldwell Banker, Gilda Waldman 486-1495 SUNDAY 2-4:30 \$299,000

LAFAYETTE Open Sunday

765 TANGLEWOOD DR, 4bd/3 1/2ba, all level, elegant, with au pair
walk to K-8, Prudential Landmark RE, Phil Fair 287-9999 SUNDAY 2-4:30 \$408,000

ORINDA Open Sunday

92 ORCHARD RD, Exquisite 6bd/5ba, FDR, guest quarters, pool
The GRUBB Company, Nancy Rothman 339-0400 SUNDAY 2-4:30 \$1,065,000

21 DIAS DORADOS, 5bd/3 1/2ba, great condition and location!
Mason-McDuffie 339-9290, George Millions 869-4233 SUNDAY 2-4:30 \$719,000

261 COURTNEY LN, 4bd tri-level. Views from spa, decks & master,
top Orinda schools. UCB, Shirley Nagle 746-2042 SUNDAY 1-4 \$449,000

PIEDMONT Open Sunday 2-4:30 pm

58 SOTOLE AV, 5bd/3b fab contemp, pool, spa, greenhouse, rumpus,
gourmet kit, w/ Lake Tyson. Coldwell Banker, Jerilyn Hill 845-4385 SUNDAY 1-5 \$875,000

111 ESTATES DR, Elegant 3+bd/5 1/2ba, central garden courtyard
The GRUBB Company, Mindy Scott 339-0400 \$699,000

314 WILDWOOD AVE, Fully updated w/detailed 4bd/3ba, FDR
The GRUBB Company, Sheila Gallagher 339-0400 \$649,000

331 ST JAMES DR, 4 1/4, new listing! ideal frt plan, over 4000sf
Mason-McDuffie 428-0900, Carole Berger 644-5499 \$629,000

120 ESTATES, 4bd/2 1/2ba single level contemporary w/view
Mason-McDuffie 339-9290, Yehuda Ben-David 869-4205 \$598,500

80 WOODLAND WAY, Charming Monterey colonial, patio & garden
The GRUBB Company, Elizabeth Dickson 339-0400 \$569,000

223 ESTATES DR, 4bd/3ba, spotless & ready to move-in!
Better Homes, Morrie Feigenberg 339-4000 \$529,000

100 ESTATES DR, 3bd/2ba, rumpus, hwdw floors, bay vw, nr transp \$449,000
Pacific Union, Francis Heath 339-6460

159 ST JAMES DR, 3bd/3ba, lush tree setting, fam rm, 2 decks \$425,000
Pacific Union, Sally Morrison 339-6460

507 MORAGA AVE, Central Piedmont, terrific buy! 4/2, rumpus, gdn \$419,000
The GRUBB Company, Elizabeth Dickson 339-0400

230 WILDWOOD AVE, 4bd/3ba, fam rm, best buy! new paint/carpet \$405,000
Pacific Union, Ann Nichols 339-6460

324 OLIVE AVE, Charming 4bd/3ba, 3-levels, hwdws, must see!
Better Homes, Mary Jane McConville 339-4000 \$399,500

7 LaSALLE AV, Spacious rooms, fam rm w/frpl, aupair w/sep entry \$389,000
Templeton Company, Mary Montali 652-2133 X132

59 PROSPECT, 3bd/2ba just in time for school! value!
Mason-McDuffie 428-0900, Mavis Delacroix 658-6332 \$385,000

56 NACE, Piedmont 3+bd/2ba w/yard, deck, garage \$349,900
Air Realty, Agent 465-4805 SUNDAY 2-5

202 LINDA AV, Spacious, charming shingle, 3/1, sunrm, brkfst rm \$329,000
The GRUBB Company, Katherine Cooper 339-0400

166 LAKE AV 2/1, FDR, eat-in kit, yd, garage, hwdws, frpl, lowest
price in Piedmont. 162 Lake also open. Classic Prop., Clifford 510-836-0190 \$289,950

39 RONADA AVE, 3bd/2ba w/in-law unit, walk shops, restaurants \$269,000
The GRUBB Company, Josephine O'Shaughnessy 339-0400

RICHMOND Open Sunday

979 36TH ST, 1st open! charming 2/1 bungalow, formal LR & DR \$132,000
Mason-McDuffie 339-9290, Mary Dresser 869-4224 SUNDAY 2-4:30

SAN LEANDRO Open Sunday

2375 EDGEHILL CT, BayoVista, 5bd/4+ba, grt mstr suite, bay vws \$460,000
Pacific Union, Michelle Miller 339-6460 SUNDAY 2-4:30

286 COVINGTON, Sheffield Village 3bd traditional, new kit, FDR \$209,000
Wells & Bennett, Noli Davis 531-7000 SUNDAY 2-4:30

459 DIEHL AVE, 3+bd/1+ba, reduced! split level, new deck, plus rm \$199,000
Pacific Union, Teri Carlisle 339-6460 SUNDAY 2-4:30

101 GEORGIA WAY, Lg 2+bd/1ba, cul-de-sac, tri-level beauty! \$172,000
Better Homes, Earle Shenk 339-4000

SAN PABLO Open Sunday

5700 ALPINE, San Pablo 3bd/2ba \$147,000
Coldwell Banker, Nancy Reichert 486-1495 SUNDAY 2-4:30

★ Now Available! ★
Home Buying Choices!
Find Them in the
Hills Newspapers!!

To place a listing in the Open Home
Guide, please call 339-4046.
4th of July week DEADLINE: Mon. 5 p.m.

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*Prepayment Required
MasterCard and Visa Accepted

TRANSPORTATION

101 Autos

All Autos Wanted. Full Internal Revenue Service Tax Deduction for 1996 for the Homeless Children. Please call us at 415-871-0685. We need Vans, Cars, RV's, Trucks. Thank you.

CADILLAC, Coupe DeVille, 1973. Low mileage, clean, runs well. 547-2889

GMC, 1988, S-15 Pickup truck. Very dependable, 84k miles, \$3500. 655-9158

HONDA 1994 Accord EX. White, 4 door, automatic, CD, new tires, extras, 35K. Excellent condition. \$16,700/best offer. Evenings, 510-836-2720

MUSTANG II, 1974, runs well, good transportation, stock shift, \$2800. Phone 338-0851, 10-5 p.m.

PONTIAC 6000 LE, 1990, white, 63,800 miles. Excellent condition, brand new tires, tilt steering wheel, no accidents, 6 cylinder, 3.1 engine, regular maintenance, power steering, power brakes, very reliable, AM/FM radio, \$6500 or best offer. 510-522-9243, ask for Carol

SEIZED CARS FOR \$175
Porsche, Cadillac, Chevy, BMW's, Corvettes, Acura, 4 Wheel Drives, Your area. Toll free 1-800-898-9778 ext. A-7057 for current listings

BULLETIN BOARD

As a community service The Hills Newspapers is pleased to offer Found, Giveaway and Lost ads free of charge (maximum 15 words for 2 weeks)

201 Announcements

Boy Scout uniforms. Clean out the closet and send them to help youngsters. Leave at The Montclair office, 6208 La Salle Ave., Oakland

CHIPPERS available, 5 hp, 2" for \$40 per day donation to El Cerrito library. 232-0956

202 Events

SOFTBALL pickup game. Variable talent. Located in Berkeley. Call Ken 655-8056

205 Workshops & Classes

CONFLICT management and mediation training. September 7th and 15th. Berkeley, Valerie Spore, Mediator/Trainer. 620-0122.

206 Found

CAT, small, black/ brown tortoiseshell, 3 collars. Located in Caron and Tompkins. 482-4099

FOUND black lab, Montclair, Saturday, August 17. Call 658-0111

207 Giveaway

URGENTLY need temporary foster homes for homeless animals. Need food, cages, litter, traps. Marc 510-444-3204

KITTENS, 8 weeks old. Cute, cuddly, healthy. 524-3169

KITTENS, adults, declawed. Large selection, 10 weeks. First shots. Some fixed. Rescue Group. Chris, 638-0541

BEAGLE Shepherd Mix 1 1/2 years. Beautiful, sweet, playful, housebroken female needs loving, active household. 893-3116

"FIONA" DLH tabby, 1 year, very sweet, affectionate. Needs home immediately. Donation. Marc, 444-3204

"SMOKEY", 1 year, DLH, male, gray/white, very affectionate but shy. Donation. Marc, 444-3204

FREE firewood; pine and redwood. Please call 510-653-6979

CAT, dark male tabby, long hair. White chin and paws. August 16. 40th Broadway. 547-2151

208 Lost

\$100 REWARD. Female, Himalayan, "Molly", collar. Last seen Lake Chabot Golf Course near Skyline. 635-3825

LOST cat, Upper Lakeshore area, Reward. Orange Tabby, white paws. Please help. 444-4370

LOST male, white cat with brown stripes in Diamond District on August 14. Reward. 532-4110

SIMBA, large, orange, fluffy cat, lost north end of Grizzly Peak Blvd. Reward. 482-2972 or 648-1863, Jim Dine. Reward

CAT, male, grey/cream, missing 1 eye. Last seen Aquarius Way. Reward. 547-3457

LOST Tortoise, approximately 12-14" long, brown/gold, olive toes, St. James Dr./Cavanagh Ct. area, needs special care. 482-2972 or 648-1863, Jim Dine. Reward

EDUCATION

302 Children's Schools & Camps

CIRCLE PRESCHOOL
Offers programs for curious children ages 18 months to 6 years. 547-6447

SMILES DAY SCHOOL
Pre-school program 2.5-5 years. Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools. 7:30-6:00. 339-3830

303 Instruction & Tutoring

A LEARNING PLACE
Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/Berkeley. 531-2500

BLOOD Drawing Phlebotomy course by Boston Reed Company. Call 1-800-201-1141. State registered instructor. #2800291

COMPUTER SPECIALIST
We teach Windows 95, upgrade, configure and advise \$300/hour. Call Charlie 565-9680

ART, van der Zanden School. Drawing, figure sculpture, 2-D/3-D stories, found objects, unstructured labs, art business, mold making. 843-9445

PERSONALIZED instruction, grades 1-12. Activate for school. Licensed teacher. Great results! Seena Clark, 568-2336

ENTHUSIASTIC, credentialed teacher available for tutoring. 1st through 6th grade students. Your home. Call 530-5521

INJECTION and IV Certification course by Boston Reed Company. Call 1-800-201-1141. State registered instructor. #2800291

INCREASE learning skills. Credentialed teacher, Master's Degree. K-6. References 655-7544

ROCKENBACH guitar and bass lessons. 25 years experience. Very patient. Ages 9-90. 531-5625 message

VOICE, keyboard, orchestral/instrumental instruction. Private studio of Peggy Bannan. Working with disabilities and adult beginners a specialty. For a free consultation call 654-7349

EMPLOYMENT

401 Help Wanted

ADMINISTRATIVE Assistant, part-time legal/consulting firm. \$10-14/hour. Fax cover letter and resume. 510-352-9132

ADMINISTRATIVE ASSISTANT
Word, Excel, PowerPoint, MS Access, San Francisco and East Bay. Snelling 769-4402.

Help Wanted

401 Help Wanted

ADMINISTRATIVE Assistant. Immediate opening for hourly position at a non-profit residential dining club. Reception, secretarial, reservations, bookkeeping duties. Excellent customer relations/organizational skills. Good references. Flexible Resume. Mary Remy, Women's Faculty Club, UC Berkeley 94720

ADMINISTRATIVE Assistant. Full-time, fast-growing coffee company, San Leandro. Flexible, energetic. Quickbooks a plus. Fax resume. 510-357-1439

ADMINISTRATIVE Assistant wanted. Basic knowledge and interest in bookkeeping. Duties include reliable clerical skills, strong computer skills in Word, Excel, DOS. Pagemaker a plus. Original resume and references to date vital. Full-time, benefits. Call Courthouse Athletic Club, 510-834-5600, ask for Lisa. Fax 510-834-5132

ADMINISTRATIVE ASSISTANT
TRAIN TO BE A LEGAL SECRETARY!
3-4 years solid secretary experience, type 60-65 wpm. MS Word. Small firm, commercial litigation. Call 272-9911, BRADFORD STAFF

ADMINISTRATIVE ASSISTANT
Administrative Assistants/Secretaries
Temporary positions requiring MS Word and Excel skills. Secretaries experience a must. Call Temporary Division, 272-9911 BRADFORD STAFF

AIDE-Music, brass instruments 6 hours/week. Apply: Piedmont Unified Schools, 780 Magnolia Ave., Piedmont. AA/EOE

AIDES-Instructional and Special Ed. Apply: Piedmont Unified Schools, 780 Magnolia Ave., Piedmont. AA/EOE

APARTMENT Manager team for 18 units near Lake. Experience, maintenance skills necessary. Send resume to: Apartment Manager, 3871 Piedmont Ave., Box 3, Oakland 94611

APARTMENT management team, must live on premises, apartment included. Interviews: Thursday and Saturday, 5-7 p.m., 255 41st Street, between Gilbert and Terrace, Apt. 24.

APARTMENT showing, office assistant. Approximately 10 hours per week. Long-term. Evenings and weekends work. Cer essential. 428-1864

ASSISTANT Manager, friendly store, good benefits, 40 hour week. Outgoing personality a plus. Apply Berkeley Natural Grocery, 1336 Gilman St., Berkeley

ASSISTANT Office manager- available in pleasant Berkeley Physical Therapy practice. Part-time 25-30 hours. 510-841-8020

AUTOMOTIVE help wanted. Smog technician. Busy San Leandro shop near Bayfair BART. Bill 510-276-6047

BASEBALL Coach. High energy, teaching ability, knowledgeable. Day camp August 26-29. Piedmont. Date 444-4050

BERKELEY interest seeks part or full-time office manager to start immediately. Fax resume. 524-3169

BINDERY journeyman high level experience required, set up, run large format Broomfield, Polar Cutter, Muller Stitcher. 510-525-3401, ext. 25

BODY repair person, journeyman level position. Call Certified only need apply Dealership 522-9221, ext. 222

BOOKKEEPER, 6-8 hours/week, flexible schedule. Paid Certified, quick. Small office. Fax letter/resume. 510-352-9132

BOOKKEEPER-light duty, part-time 848-1662

BOOKKEEPER, experienced full-charge with strong office support skills for Emeryville manufacturing Co. Excellent phone, computer skills. Full-time, 4 day week. Salary plus benefits. Call 6:30-5 p.m. Thursday. 510-655-4296

CAREER OPPORTUNITY
East Bay Mechanical/General Contractor seeking positions for: Bid coordinator- clerical experience required. Office Assistant- no experience required. Good DMV required. Project Engineer- college degree required. Projects are commercial, public works, medical facility, industrial. Forward resumes to: 510-534-1852 or call 510-534-2943

CARPET CLEANING TECHNICIAN
\$1500-\$2000/month. Good driving record. Will train. 523-3273, attention Mr. Lane.

CHEF, full-time evening position, Hidden City Cafe, one of the East Bay's best. Creative, energetic, food-loving person. Call 232-9738 or fax 232-9112

CHURCH seeks part-time permanent secretary for phones, reception, filing, light typing. 16-20 hours/week. Weekday mornings, long-term commitment required. Experience with Page-maker, internet city but not required. 443-1811

CITY OF OAKLAND OAKLAND FIREFIGHTER TRAINEE

Firefighter Trainees: \$1811 per month, 40 hours per week for 16 weeks
Firefighters: \$3745 monthly, an average of nine 24-hour shifts monthly
Public Safety Public Employees Retirement System (PERS)

Come, meet current Oakland Firefighters and personnel. Office staff and get valuable information about firefighting and the application and examination processes

Minimum requirements include:
• 18 years of age by August 31, 1996
• A valid California driver's license and a good driving record by hire date.
• U.S. citizenship or legal authorization to work in the United States
• High School diploma or equivalent
• Able to read and write the English.

Pick up Firefighter Trainee Application Packets beginning August 5, 1996 through August 31 at the Employment Information Office, 505 14th Street, Suite 101 in downtown Oakland.

Applications must be personally hand-delivered on Friday, August 30 between the hours of 7:30 a.m. and 7:30 p.m. or on Saturday, August 31 between the hours of 9:00 a.m. and 4:00 p.m. ONLY.

For additional information please call the Public Safety Hotline: (510) 238-0465.

CLERICAL, part-time days, 15 hours per week. Informal professional office. Phones, computer and filing. Will train. Start September 1. Send resume to: P.O. Box 18100, Oakland 94610 or fax: 839-5249

CLERK person who is organized, has eye for detail, people-oriented and can work fast-paced. One person office. (20 hours) 2 day shift. Call Joan 766-1100, Wednesday, Thursday, Friday

CNA: Full-time and on-call. Apply Brookside Care Center, 1900 Church Lane, San Pablo. 510-235-5514

COMMUNITY of Harbor Bay Isle is currently accepting applications for the position of Security Officer. This is a career position with full training. Competitive salary and a full benefit package. Mail resume to: Community HBI, 3195 McCarty Rd., Alameda 94502

COMPUTER Graphics: Freelance using your 486 PC. Average \$30 per hour. 3-D software required. 408-45-8625

COMPUTER SYSTEMS ASSISTANT: Long-term part-time position, 20 hours/week in downtown Berkeley. SOA-A company specializing in fund-raising for non-profit organizations, seeks a part-time systems assistant in the Systems Department of our Berkeley Calling Center. Applicants should have experience using Foxpro or dBase. Strong verbal and written communication skills are important considerations. Apply by faxing resume to: 510-540-7048.

Help Wanted

401 Help Wanted

CONTRACTOR-Sharp, organized, licensed general contractor, minimum 15 years experience. All aspects of contracting. Subcontract time and materials on small (2-4 hours) jobs for busy handyman company. 20-40 hours/week. \$22/hour plus materials, 1 year commitment. Must be journey/master level in all trades. Extremely reliable, punctual, responsible, energetic, quality oriented, clean-cut, nonsmoking, excellent people skills, positive attitude. Own tools, truck with insurance. Work region El Cerrito to Castro Valley and Lamondia. Call only if you are licensed, serious about work, live in the work area, and are available some Saturdays. 339-1816

CONTRACTORS
LABOR POOL
Quality Workers for Quality Contractors!
We have work for qualified:
• Electricians
• Carpenters
Competitive salary and benefits.
Valid driver's license and transportation required. (510) 433-7452

CREATIVE home furnishings store, full-time, benefits, management possibilities, nice environment for motivated, detail-oriented, intelligent. Apply: OMNIDESIGN, 3666 Piedmont Ave., Oakland

CUSTOMER service: PC knowledge, inventory and order entry experience, West Oakland service center. Resume. 484 Lake Park Ave., Suite 153, Oakland, CA 94610

CUSTOMER Service for national food company. Data entry experience. Temp-to-hire \$11/hour plus when hired to \$25,000. Call Willborn/Michelson Personnel 510-946-0020

CYBELLE'S Pizza. Mountain view hiring drivers, day/evening shifts. 18 or over. Miles at 482-8157.

DELIVERY DRIVERS
For delivery of delayed baggage from The Oakland Airport. Must have own vehicle/insurance, clean DMV. Good knowledge of Bay Area essential. Positions available include: A permanent weekend day driver and several on-call positions for coverage during periods of peak demand. Call (510) 352-0816

DENTAL Omega Crown and Bridge Dental Lab hiring experienced technicians. All positions available. Good benefits. Full-time/ part-time. 352-2888

DENTAL practice in Oakland Hospital area seeks exceptional person for RDA position. Must be caring, enthusiastic, dependable, team oriented and possess above average assisting and communications skills. Please fax resume: 510-547-7592

DIETARY On-call cooks and aides. Apply: Brookside Care Center, 1900 Church Lane, San Pablo 510-235-5514

Garage & Estate Sales

Clip 'n go

The Berkeley Voice or The El Cerrito Journal Garage Sale ads must be submitted by Monday at 11 a.m. For more information call 432-7877.

ALAMEDA-402 Lagunaria Lane, BFI, Saturday 9-3. Moving sale. Microwave, computer, clothing, bikes, plants, entertainment center. Must go!

ESTATE SALE
Something To Sell About's last sale of the summer brings together a glorious assortment of estates featuring exceptional antiques and fine furniture. Our 7500 sq. ft. showroom is packed to the rafters. Highlights include: 1930's French style down-filled sofa and matching armchair, 20 pieces of Eastlake Victorian period furniture including: longcase clock, rocker, arm and sidechairs, marble top tables, painted oak large glass front bookcase and wall mirror. Carved walnut sideboard with beveled mirror, 8' high 18th Century ornately carved German walnut cupboard, exquisite 1930's 11'x14' hand-painted Persian Kirman carpet, 4 early 1900's room size Chinese rugs plus 10 additional area rugs. Large antique desk, cabinet, chairs, pictures, 1900's oak bar with wicker stools, massive 3-section birch wood armoire with mirrored door, beveled walnut dresser with 5 beveled mirrors, white washed pine hall tree, rare American Victorian pine cupboard with glass-front bookcase and pine Victorian chest, 5 pane Chinese screen, ornately carved antique Chinese chairs, low tables and teak wood tables, antique leather upholstered armchairs, antique clock, game console tables, 1860's American mahogany dresser with mirror, 3 complete 1930's Art Deco bedroom sets, 3 antique pump organs and baby grand piano, 1930's-1940's walnut and mahogany dining room set, 1930's Chinese chest, 1900's oak bar with wicker stools, massive 3-section birch wood armoire with mirrored door, beveled walnut dresser with 5 beveled mirrors, white washed pine hall tree, rare American Victorian pine cupboard with glass-front bookcase and pine Victorian chest, 5 pane Chinese screen, ornately carved antique

401 Help Wanted

**REAL ESTATE SALES
FREE TRAINING!**
Quick Licensing, fee reimbursement, and FREE Training for licensed agents. Positions Available with the Bay Area's most innovative real estate company!

**Call Karen, Mason McQuinn
Monday-Friday, 10 a.m. - 4 p.m.
1-800-499-5551**

REAL estate assistant, part-time, wordprocessing, bookkeeping, Fax information, Rusty Snow, Snow Property Company 530-3040

RECEPTIONIST, Cashier, Good phone voice, spelling, basic math, full-time Tuesday, Saturday. Send resume to: Bill, 611 Heart Ave., Berkeley 94710

RECEPTIONIST/Typist, license preferred. Mail or fax resume: Franklin Ostadi, 411 30th St., Oakland, CA 94608 Fax 510-836-3571. Phone 836-2355

RECEPTIONIST/Clerical, Multi-duty, email office. Organized and motivated need only apply. Full-time. Hiring now. 510-450-1881

RECEPTIONIST for Emeryville company. Full-time. Phones, customer service, light bookkeeping. Mac skills required. Fax resume, salary requirements to: 510-653-3095

RECEPTIONISTS' heavy front desk experience, computer knowledge a plus. Immediate part-time and full-time positions available Apple One 835-0210

RECEPTIONIST, Experienced receptionist, service dispatching, typing, proficient in Windows, Excel, Word, 48 year old Oakland company. Paid retirement, health care, profit sharing. Philip 534-5050

**RECEPTIONIST/TYPIST
Permanent full-time position with Oakland CPA firm located in Lake Merritt area. Punctuality and dependability a must. Salary \$1500/month, benefits. Send resume to: P.O. Box 32388, Oakland, CA 94604-3288**

RECEPTIONIST/Secretary, Professional person with excellent communication skills answering 10 lines. Booking, managing courier shipments, incoming and outgoing mail. Familiarity with e-mail, Excel and Word required. Willing to learn and adapt quickly \$20,000 and benefits. Send resume to: 1035 22nd Ave., Oakland, CA 94606

RECEPTIONIST/ ADMINISTRATIVE ASSISTANT Full-time position for dynamic, flexible, responsible, computer literate individual with heavy telephone experience and good typing skills. Send resume to: G.E.S.I., P.O. Box 2175, Berkeley, CA 94702

RECEPTIONIST part-time, 1-6 p.m. Private year-round school, answer phones, light clerical, computer knowledge a must. Experience with children preferred. Send resume to: Beacon School, attention Ann Graham, 2101 Livingston St., Oakland 94606

RECREATIONAL YMCA after school teachers and aides, full-time with benefits and part-time positions available. Send resume to: Albany YMCA, 921 Kalis, Albany 94705

**RESTAURANT
Manager and Counterperson
PASQUA COFFEE, a growing chain of cafes and coffee bars, offers 5 days/week, benefits, 2 weeks vacation, and full-time and part-time career opportunities to energetic, outgoing food servers. Managers need supervisory experience. Counterpersons need good work record and 1 year customer service experience. Preference in food service. Apply at: 3151/ 20th St., Oakland or 2128 Oxford, Berkeley or come to our interviews on H.R. 23 between 2-4 p.m. 510-333-8661, San Francisco (near Belden). Resumes to: H.R. Pasqua, 75 Broadway, San Francisco, 94111 or fax to: 415-677-8925**

RESTAURANT Food server, day shift Apply in person at Veritas Inc. 9 a.m. to 3 p.m. 2367 South Shore Center, Alameda 523-0833

RETAIL, part-time sales, including weekends. Menphisto Shoes, 548-9500

RETAIL Daytime sales person for gift store, Piedmont Ave., 20-30 hours/week. Mature, responsible, retail sales experience required. 525-2327

RETAIL MCCALLUM'S DEPARTMENT STORE. MONTCLAIR needs part-time sales associates and part-time parking lot attendant. Free parking, employee discount. Convenient, pleasant atmosphere. Apply in person at: 6211 Meadus Place, Oakland 510-428-9329

RETAIL Sales for responsible person in Oakland for under bedding store on College Ave. Part-time, Sunday and Monday. Sales experience preferred 510-428-9329

SALES-Whole Earth Access Berkeley Full-time cashiers, housewares sales, shoe sales. Experience preferred. Call Bridget 510-845-3000 or fax 510-845-0326

SALES Experienced self-starter for Alameda-based voice mail messaging Windows 95 plus technical skills and phone savvy required \$18-\$21k plus commission and benefits. Chas 510-522-3800

**Sales Part-time
ARE YOUR AFTERNOONS FREE?**

UPS is seeking an energetic, outgoing individual to assist driver in picking up packages and selling Next Day Air services to customers in the downtown Oakland and Berkeley business districts. Must be able to work Monday-Friday, 2-6 p.m. This is not a driving position. Sales experience preferred.

**\$8 hourly wage, 3 hours daily
Full time medical benefits
Vacation/Holiday/Stock pay
Please fax resume to (510) 262-2481, attention: Air Walker**

**SALES/SPEAKER
Progressive, established Bay Area seminar/consulting company looking for motivated individuals to sell, conduct sales workshops. \$50+/hr. potential for outside salesperson. Requires aggressive professional attitude, ability to network. Speaking or group sales experience preferred. Mail FAX resume. Breakthrough Dynamics, 180 Grand Ave., #950, Oakland 94612. Fax (510) 814-1966**

SEAMSTRESS, experienced, drapes, curtains, Roman shades. Part-time on demand. Call Hans 678-2734

SECRETARIAL/ Reception/ Data-Entry/ Promotional, Part-time (28 hours), Macintosh, Word 6.0, Fax resume to: 510-428-2232

SECRETARY/ Administrative assistant for landscape company in San Leandro. Detail-oriented, PC skills, experienced, 24 hours plus per week. Please fax resume to: 510-843-1416

SERVICE STATION cashiers, full-time, part-time, all shifts available. Station with snack shop in Montclair. Good pay and benefits. Call 339-1064 for appointment, Tuesday-Saturday.

**SONOMA VALLEY
BAGEL CAFE**

Be part of bagel excellence! We are opening our newest bagel cafe in Berkeley and are seeking energetic counter person with good customer service skills. Morning and day positions full-time, part-time. Apply after 2 p.m. at 1449 Solano Ave., Albany, CA (across street Citrus). EOE.

TAROT readers, experienced only, 25 hours plus per month \$12-\$18 per hour. Responses 209-441-1382, 10-2

TEACHER, experienced, full-time, for family day care in North Berkeley. References required. \$8-10/hour. Call Jennifer Limb 524-8963

TEACHER, Hebrew, Traditional Jewish preschool, developmental curriculum, 31 hours, 12 units, strong Judaica, excellent salary. September start. 504-2146

TEACHER, Preschool, 2 ECE units required. Full-time Benefits. Smiles Day School, Inc. Montclair. 339-3830.

401 Help Wanted

TEACHER/ After School Program developmental K-6 school. Part-time, 10-hour. Resume, letter. Aurora School, 40 Dulwich Rd., Oakland 94618. No calls. Diversity welcome. EOE

TEACHER/ Music K-6 graders, 6 hours/week, \$30/hour. More possible hours. Additional drama/theater/ movement skills. Resume, cover letter. Aurora School, 40 Dulwich Rd., Oakland 94618. No calls. Diversity welcome. EOE

TEACHERS, head teachers, roles before and after school children's enrichment program. Arts, crafts, sports, music, drama. Healthy benefits. Resume to: Adventure Time, Box 5009, Berkeley, CA 94705

TEACHERS- Jobs available. Don't wait until it's too late! Educational Placement Service, 2000 Powell St., Emeryville 94608 510-450-1881

TEACHERS for 3's for Alameda preschool. Structured learning center environment. Degree in ECE or equivalent head teacher experience required. Full-time, salary plus benefits. Apply immediately 769-5437

**TELEMARKETING
Promoting Bay Area major newspapers, part-time. Experienced preferred. Jack London Square office, 9 a.m.-10 a.m. & 8 p.m., Monday-Friday. Ask for Jack, 510-206-8399**

**Tired of Commuting?
Want to work closer to home?
Enjoy working with people?**

Come join our growing Montclair-based newspaper. Located in the heart of Montclair near shopping, schools, restaurants and transportation, our office is the ideal setting for local employment.

Our newspapers have expanded beyond our present staff's capacity and we're searching for that special someone to augment our fast-paced classified advertising department.

Who is that special someone? A friendly, team-oriented individual who loves to communicate, works well with the public and possesses problem-solving skills. (Of course it couldn't hurt if you can type 45 wpm and have a smile in your voice.)

Our present employees come from a variety of backgrounds - customer service, sales, newspaper, secretarial and volunteer experience - including people re-entering the workforce.

Duties range from customer service, word processing, filing and more.

If you can juggle, prioritize, maintain your cool under pressure and have a sense of humor, we've got the job for you!

Fax your resume, handwritten cover letter and salary history to: M. Walden, 510-339-6101

WANTED carpenter/leadperson and helper to work on local remodeling projects. Wage negotiable. Fax resume 832-8882, or call 832-2528

WORDPROCESSING/ Customer Service. Position involves taking phone orders, data entry and general word processing (MS Word). Send resume: HC, 8001 Capwell Drive, Oakland, CA 94621

**402 Independent Employment
Advertisers in this classification offer self-employment opportunities. An investment may be required.**

**\$1,000's POSSIBLE TYPING
Part-time, At home. Toll free 800-898-9778, ext. T-7057 for listings**

**\$1,000's POSSIBLE READING BOOKS
Part-time, At home. Toll free 800-898-9778, ext. R-7057 for listings**

YOU can make up to \$100 cash daily or more. It's a reminder service. 510-347-0176

**403 Salon Opportunities
HAIRSTYLIST Tired of the same old job? New owners looking for imagination and creativity. Not afraid to learn new techniques. Experience preferred with some clientele, but always necessary. Rental or commission. Call 865-4084 for appointment.**

HAIRSTYLIST station for rent, prime Rockridge location. Call for details 834-1444.

NOW hiring hairstylists/ assistants for Panache Hair Salon in Berkeley. 250 new clients available. Salary/commission/ full-time. 510-841-5555

**405 Employment Exchange
ROOM 7 days/week and salary provided for weekend person care for active wheelchair-bound woman in North Oakland Hills home. CDL and car required. 841-4211.**

PIEDMONT: Free room, board, food; exchange 4 hours childcare with light housekeeping. One child, eleven years old, girl, needed. 595-0699 nights 835-1229 day, 444-0521 day.

LIVE/ work in upper Rockridge, seeking Tuesday and Thursday afternoon driving to SF and some driving to learn new techniques. Need energetic with some clientele, but always necessary. Rental or commission. Call 865-4084 for appointment.

**406 Employment Wanted
BERKELEY High Schools available for part-time work. Career Center 548-5627**

CENTRAL American refugees seek employment in housecleaning, gardening, childcare, painting, moving. Skilled and reliable. 864-9011.

**407 Employment Information
RESUME: Make yours clearly reflect the job you want! Susan Urquhart-Brown, Career Counselor, 531-2071.**

**408 Caregiver & Domestic Help Wanted
TWO part-time CNA's wanted, full care for 76 year old woman with Alzheimers. \$48/hour. Call 569-1691**

ATTENDANT/ companion for adult man, Hayward, weekends. Enjoys western music, ball games, outings. 547-2426, Roseale.

HOUSECARE and driving: Montclair family looking for help Thursday/Friday afternoons for 6-12 hours. Responsibilities include: driving, tasks, shopping, light housework, cooking. Need energetic, upbeat individual. Extended hours available in future. 655-8359 evenings/ weekends

**409 Childcare Wanted
NANNIES full-time or part-time or live-in. Child-care work references, car required. No fee. 933-2273. Be In Our Care Nanny Agency**

BABYSITTER needed for after school 3-6 p.m., 2 children. Some cleaning, cooking. Car and German speaking a plus. 841-7550

EARLY evening mother's helper, 3 evenings/week, 3 and 12 year old girls. Kathy 853-2988

**WANTED
Afternoon nanny, Mormon Temple area, 3-6 p.m., Monday-Friday or 3 days you choose. Full reliable, individual with CDL and references. Call 842-9343 or 415-636-3731.**

PART-TIME childcare in my home 3-6 p.m. weekdays, 11 year old twins. Housekeeping, light cooking, homework help. Car, experience, references required. Salary negotiable. 531-4197

CHILD CARE Live-In/ out, Orinda, children-6 and 8 years 2:30-6 p.m. weekdays. Car, clean CDL, references required. Salary. 254-0472

LOVING, experienced person to care for 2 children full-time. Light housekeeping, errands while children at school. California driver's license. English speaking. Evenings 652-9121.

NANNY, live-in/ out, Orinda. Non-smoker, valid CDL 3 1/2 years and 6 months. Experience required. 253-9756

CARE for 2 1/2 year girl, Albany, 7-9 a.m. Monday-Friday. Drive to preschool. Need car, CDL, insurance, experience, references. Salary negotiable. Use 524-1243

**CLASSIFIEDS
339-8777**

409 Childcare Wanted

**Experienced Mother's Helper
Two terrific boys 9 and 14, 20-25 hours/week, afternoons and evenings. School pickup, dinner, shopping/ errands, light housekeeping. English speaking, own car, excellent references. 452-9013**

CHILD CARE/ Housekeeping, Montclair, Wednesday, 3-6 p.m., Piedmont for girl, 12. Have car, references. 654-5341

NANNY/ housekeeper. Join our family, nurturing care 20-30 hours. Car, CPR, English speaking 510-531-3720

NANNY/ housekeeper, 2 year old boy. CDL, non-smoking, live-in. Private quarters, experience required. Weekdays 707-745-7635, after 8 p.m. and weekends 510-530-3366

EXPERIENCED, full-time, live-in Nanny, flexible hours, Piedmont, 14 month girl. Requirements: excellent English, car, CDL, insurance. Duties: cleaning, shopping, laundry, vegetarian cooking. Call 547-6200, 9-5 or fax resume 547-1991

AFTER school care, Mondays and Tuesdays, Montclair. Two children ages 10 and 13. Must have car, references. 339-3319

**EXPERIENCED NANNIES
Berkeley, Full-time 4 kids newborn-6 years excellent salary, benefits. Professional Nanny. Lafayette- Monday, Friday, 10-7, 7 and 10 year olds. Nanny with initiative!**

**OTHER GREAT JOBS
References Required/ No Fee, Top Salaries. MOTHERS-IN-DEED 415-641-7755**

ENERGETIC, loving, full-time nanny for 2 year old. Light housekeeping, non-smoking, references, some travel, CDL. Top dollar for best skills. Beautiful North Berkeley home. 525-1370 evenings

AFTER School, 3 days per week for our 10 year old son in Piedmont. Must have own car. Non-smokers only. Margaret or Don at 510-655-0255

CHILD CARE, boys 8 and 11, late afternoons, early evenings. Rockridge near UC. Driving, own car, light housekeeping. Exchange for room, board, salary. Call 601-0823

CHILD CARE: North Berkeley, 3 children, Monday, Wednesday, Friday. Light housekeeping. English speaking, non-smoking, references. 527-5632

CHILD CARE needed Monday- Friday, 3-6 p.m. for girl, 4. Car necessary, Redwood Heights. 531-1995

SITTER/ Driver, after school, \$8/hour. Piedmont for girl, 10. Need car, CDL, references. 530-4139

NANNY needed Monday- Friday, 2-6 p.m. for girls 6 and 8. Citizen/ green card, clean CDL, own car, fluent English, non-smoking, energetic. Piedmont, 601-1331

**CPR AND FIRST AID CLASSES
Child/ infant or adult, 200/ class. Same day certification. 510-704-5281**

ROCKRIDGE family seeking experienced, English speaking, Nanny, with car, for boys 4 and 1 1/2. Flexible 3-5 days/week. 601-0297

**410 Shared Childcare
OUR great sitter to share, age 15-19 months, part-time, flexible. 237-0266, 528-6523**

SEEKING happy toddler age 1-3 to share wonderful nanny, part-time, Glenview. Prefer our home but flexible. 530-3844

LOOKING for child to share our wonderful, energetic, caregiver with our 2 year old girl, full-time. Montclair 339-7082

SEEKING toddler to share our 22 month old's exceptional, devoted caregiver, Monday- Friday. Montclair 530-7127

SHARE our loving sister, full-time. Our home or yours. Oakland/ Piedmont. 834-0270

FULL-TIME with our 5 month old girl, starting September 3rd. Great babysitter, 510-658-4598 after 6. Prefer Piedmont Ave. area. 521-3223

**411 Childcare - Licensed
LITTLE Ducklings Daycare, nice El Cerrito home, experienced mother, meals provided. Fall enrollment. 807-3400127 528-4161**

CHILD CARE Skyline area, 16 months and older. Preschool activities, structure, Montessori work. License. 01/2026795 530-6930

PRESCHOOL/ Daycare/ Academy- language arts, meals, fun. Near El Cerrito BART. 807-3400546. Caring, experienced. 233-4857

NIN'S Place Childcare has openings. Large and well equipped inside and outside play areas. Home cooked meals and arts, dance, music classes. Ages 12 month-4 years old. Near El Cerrito BART. Call Anita, 524-2903

**412 Babysitting Offered
PROFESSIONAL Piedmont area nanny. Part-time, Monday- Tuesday, Friday beginning September or full-time share with current 3 year old, 30 years experience, CPR, safe driver. Excellent references. 601-0497 days, 653-7548 evenings**

BABYSITTING at your home, good experience, excellent references. Full-time 763-8575 ask for Hagos

AVAILABLE September 1st. Experienced babysitter, excellent references, CPR, 184-7977

OUR loving, attentive, reliable babysitter seeking full-time job. Has car. Excellent references. Audrey 482-5284

FABULOUS babysitter looking for afternoon or evening job. Own car, lots of experience, excellent references. Joy 536-5624

MOTHER- INFANT- CHILD CARE. Experienced birth assistant to support your birth your way, early labor- birth. Practical help for new parents including breastfeeding. Babysitting all ages. Kim 523-8745. References available

GREAT nanny now available for full-time work. Loving, reliable, playful, infant- 5 years. Great references. Call Debbie, 233-5799

MATURE, experienced high school senior. Babysitting, tutoring, piano instruction, light housekeeping, CDL, references, Rockridge/ Montclair. 601-1610

MOTHER with toddler seeks full-time childcare position. Instructional, responsible, car, CPR, great references. Diane, 530-9129

**413 Home Health Care Offered
The following people would like to be hired as Home Health Care Providers. If you are looking for a job as a Home Health Care Provider, please see Categories 401 and 408**

**ABLE CARE INC.
Personal, quality 24 hour live-in care and companionship for the elderly and handicapped in the comfort and security of your/ their own home bonded and insured. 510-685-4704**

**A CARING CONNECTION
Bonded, quality home care includes personal care, housekeeping, companionship. Call Karen, 524-8076**

IRISH home health aide available. Live-in/ out. Good references. Please call Barbara 510-530-3689

RELIABLE, energetic woman with 30 years experience seeks weekend in-home nursing work. Will gladly work with geriatric and/or handicapped. Please call Hilda, 510-433-0785

LICENSED Caregiver/ Companion for elderly, disabled, AIDS. Part-time relief. Experience, competent, reliable. References. Van 510-854-5650

**FINANCIAL
501 Businesses For Sale**

ALAMEDA: Charlie Brown's coffee shop and deli in Harbor Bay Shopping Center. Catering possibilities! \$169,000. Diane 814-4718, Agent.

**SELLING YOUR CAR?
LIST IT ON OUR CLASSIFIED**

502 Business Opportunities & Services

Advertisers in this classification offer self-employment opportunities. An investment may be required

**IS YOUR BUSINESS FOR SALE?
Interested in Acquiring Northern California Manufacturing or Distribution business with a potential for growth. The ideal business should require capital, marketing management and a unique product position**

If you are interested in selling all or part of your business, please send a brief business description and product brochure to: Box K, 8208 La Salle, Avenue, Oakland, CA 94611

TRAVEL Agents Wanted Part-time/ Full-time will train 522-4239

**503 Financial Services
FORCLOSURE/ Trustee Sales Purchases/ Refinance Loans. Porter Investments 510-658-5851**

FOR SALE

**601 Antiques & Art
SWORD: United States Cavalry light, good condition. \$1500. Waterford table \$600. Chandelier \$1000. 707-255-4545**

ANTIQUE pool table, Brunswick, 3/4" steel, regulation size. New felt and bumpers, custom cover and accessories. \$1500. 658-1014

**602 Appliances
LIKE new KitchenAid washer and dryer \$900. Amana refrigerator \$700. Amana gas stove \$250. 524-6364**

**603 Garage & Estate Sales
GARAGE SALE ADS?
See Clip 'n Go on the 1st page of Classified Ads**

**605 Home Furnishings
15th Anniversary SPECIAL
Buy 2 or more custom mini-blinds this year and we will clean them off of charge next year. Call Marsh Interiors at 569-7540 for details**

MATTRESS Sets Twin, \$89. Full, \$109. Queen, \$159. Sofa bed, \$299. Sofa with loveseat, \$399. Bunkbeds, \$228. Chest beds, bedroom sets, roll-aways. Simmons, Sealy, Restonic. 444-1990

SOFA, loveseat, matching chair. Three months old. From condo disposal. Cost \$1195 sell \$295. 886-8127

BLACK, leather, desk chair; 2 padded bar stools; 1 Lazy Boy recliner. Like new. 237-5866

SOLID steel dining set \$450, rattan couch ottoman \$100, antique desk \$300, rebounder, furniture 658-3485

SOFA, six months old, \$375. Forest green, floral. Excellent condition. Firm, comfortable seat cushions. 531-8744

FULL-SIZE futon, blue mattress, light wood frame. Good condition, \$100 or best offer. 528-8022

HANDMADE vertical grain Douglas fir child's loft bed and bookcase, \$900. 531-8283

TWO complete twin bed sets, two twin brass headboards, double mattress/ springs, twin-twin double trundle bed. Excellent condition. 428-1801

TEAK furniture: dining room table, two leaves, 2 bed tables, Parson's table, desk, 6 drawer chest of drawers. Lamps, ceramic/ task, living room/ bedroom. 841-3223

COFFEE table \$60, ladder \$45, wheelchair, porch chairs, \$40. Some tools. Record- turntable \$25. 652-171

717 1 BED. APT. RENTALS
Berkeley

HOME and apartment rentals, free previews, updated daily. Berkeley Connection, best quality since 1975 645-7821.

718 2 BED. APT. RENTALS
Berkeley

\$650 SPACIOUS 2 bedroom apartment, centrally located off-street parking, 236-8912.

\$1500 NORTH Berkeley 2 bedroom apartment, beamed ceilings, hardwood floors, fireplace, basement, garage, yard 254-2510.

720 El Cerrito & North

\$595 RICHMOND 2 bedroom, 1 bath. Plus \$500 deposit. Washer/dryer hookup 805 Humboldt 758-3455.

\$665 TWO bedroom, excellent condition, drapes, parking, yard, laundry, storage. Near shopping, transportation. Richmond 724-3069.

\$700 EL CERRITO: sunny 2 bedroom, 1 bath garden apartment. Appliances, carpets and drapes Covered parking, coin laundry 254-8058.

\$700 EL CERRITO 2 bedroom. Great sun light, sharp, new carpet, garage, quiet, nonsmoking. Agent 526-9661.

\$850 PINOLE 3 bedrooms, 2 bath, 2780-A Estates. Washer/dryer \$500 deposit. 2780-A 524-6443.

\$925 LARGE 3 bedroom, 2 bath, owner's unit. Enclosed garage. Deck. Close to Plaza 524-6443.

722 Lamerinda & East

\$925 MORAGA CONDO 2 bedroom, 2 bath, fireplace, 1000 sq. ft. Most utilities paid 526-0940.

723 Oakland & Piedmont

\$375 STUDIO, kitchen, bathroom, petto, creek setting, new paint. Near Diamond Park. Call Greg, 642-6989.

\$395 STUDIO, old world charm, sunny, spacious, laundry, 428 E. 19th St./Park Blvd. 839-3100.

\$425 IN GLENVIEW Third floor studio! No kitchen but includes refrigerator and microwave 530-3148.

\$430 STUDIO clean, quiet, near BART. Lake Merritt. Hardwood floors, large closets. No pets 465-6454.

\$450 LAKE area, security building, first floor, most utilities, no pets. Parking available 465-2008.

\$455 GLENVIEW very quiet, secluded fourplex. New carpet/paint, mini-blinds. Parking available 833-1558 after 4.

\$480 BRIGHT, clean, quiet studio. Separate kitchen, laundry, security building (intercom), non-smoking. No pets. 659-9822.

\$480 STUDIO. Price includes electric and gas. 144 Grand. Move-in for \$660. Walk to BART and Lake Merritt. 465-6064.

\$475 NORTH OAKLAND 41st St. in quiet fiveplex. Near BART/ Telegraph. East in kitchen, laundry. No smoking, no pets 889-7870.

\$475 1920's CHARM 41st St. Hardwood floors, eat-in kitchen, top floor. Nice backyard. No smoking, no pets. 889-7870.

\$475 1920's CHARM 479 Merritt. Studio with fresh paint. Walk-in, gas stove, common area deck with panoramic Lake view. Call 451-3022.

\$475 SPACIOUS kitchen, living room, extra closets, mini-blinds, carpet. 7th Ave. Near Park Blvd. 465-4284.

\$475 UNFURNISHED, renovated studio in quiet building. Near Jeyne/ Perkins. Laundry. No pets. Day 763-9901 (agent). Evening 465-3070 (manager).

\$495 FUNNY, tiny, Rockridge backyard studio. 4-plex, pet considered 6422 Colby #4 (Alcatraz). 240-1678.

\$500 CROCKER in-law studio. Includes utilities. Eat-in kitchen. Walk to Lakeshore shops. 415-557-5272; 415-668-5242 evenings.

\$510 SUNNY STUDIO. Hardwood floors. Full eat-in kitchen. Rent includes gas and electric. 839-7281.

\$525 1920's CHARM 414 Lee St. - Large studio, hardwoods, sunny, top floor, gas stove, eat-in kitchen, huge walk-in. Must see! Call 531-6018.

\$525 OUTSTANDING STUDIO 427 Wayne - Large studio with all utilities, walk-ins. Quiet! 1920's 7-plex above Lake Merritt. Shared back garden, laundry. Call 531-6018.

\$525 STUDIO, walk-in closet, hardwood floors, secured building, Water, heat and trash included. 465-5423.

\$550 1920's CHARM 479 Merritt. Big studio, great Lake Merritt view. Gas stove, walk-in. Call 451-3022.

\$550 LARGE, quiet, bungalow studio in triplex. Carpet, parking, laundry. 1126 McKinley 339-9825, ext. 243.

\$580 VERY small in-law, great location, family upstairs. No pets, share ours. Bay View 339-3008.

\$595 SECURITY building, pool, sauna, gym, garage, sun deck. Water/garage included. Cats okay 482-2993.

\$600 ROCKRIDGE Manor, condo, secure, all amenities. Non-smoking, no pets. Convenient location. Pleasant Valley near Broadway. Mark 287-1047, 537-7756.

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\$725 1 BED. APT. RENTALS Oakland & Piedmont

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\$490 ADAMS Point remodeled Victorian. Quiet, newly painted, new kitchen, large closets, laundry, 415-863-6390.

\$495 CHARMING Victorian, 9th Ave. near E. 20th St. Hardwoods, yard, laundry. Pet okay. 655-4264.

\$495 REMODELLED small 1 bedroom apartment in Adams Point, near Lake and downtown. New carpet, paint, blinds and appliances, new and responsive management, security parking. 187 Montecito 272-9241.

\$495 SPACIOUS, new carpets, new paints, new blinds, upstairs. Parking included. Sunny, quiet. Laundry. 208-5630.

\$500 ONE bedroom, 675 2 Bedroom Semi-modern, A/EK, laundry, security. One block to Lake 763-3564.

\$510 IVY Hill 1 bedroom apartment with view and hardwood. Attractive, well maintained building, new throughout, quiet street. Landscaped garden and patio area. 419-0449.

\$525 BY PIEDMONT AVENUE 34 Yosemite, 1 bedroom, 1/2 block to Piedmont Ave. QUIET 9-plex. Gas heat and stove. New carpet. Call 547-0904.

725 1 BED. APT. RENTALS
Oakland & Piedmont

\$525-3565 DIMOND Ave., 1 bedroom, spacious, clean, tile, water, gas, parking included. Near shopping/transportation 482-8106.

\$525 ADAMS Point, 407 Vernon. Sunny, quiet, clean, tile, water, gas, parking included. Near shopping/transportation 521-9739.

\$525 ONE bedroom, unfurnished, carpets, drapes, electric, kitchen, dishwasher. Parking. Call ready 834-9610.

\$525 ONE bedroom, 287 Euclid Ave. Quiet location. Heat and clean. Near Grand and Lakeshore and 580. No pets. Call 465-6194.

\$525 UNFURNISHED, renovated 1 bedroom in quiet building. Near Jeyne/ Perkins. Laundry. No pets. Day 763-9901 (agent). Evening 465-3070 (manager).

\$550 PIEDMONT BORDER Also Studio \$480, carpet, drapes, pool, laundry. Parking \$15 254-6065.

\$550 GRAND/ Mandana. Garden view, bright, large closets, tile floors. Excellent location, transportation/shopping 839-3068.

\$550 LOFT style unit in fourplex. Laundry, parking. Water/garage paid. Small pet. 465-9064.

\$550 SMALL, quiet building, 2624 8th Ave. Low move-in. Laundry. Hot water paid. Dale 444-4050.

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\$565 QUIET lower Dimond cul-de-sac. Charming, spacious, polished unit, fourplex. Parking. Laundry. Attentive management. 531-5050.

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\$600 LOVELY 1 Bedroom. Near Lake. Will Consider Rent Reduction For Minimal Maintenance Duties 452-0162.

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\$620 PIEDMONT AVE Light bright top floor, ivory carpeting, ceiling fan, big kitchen, covered parking, laundry. 547-0404.

\$625 ADAMS Point, quiet, clean, 1 bedroom. Dishwasher, elevator, balcony, garage. Near transportation/shopping 763-7376.

\$625 895 IVY Hill English Tudor garden apartment. Old world charm. Hardwoods, large closets 452-0386.

\$625 ONE bedroom. Rent includes parking and pool. Walk to shopping on Grand and Lakeshore. Cat okay 763-9596.

\$625 UPPER Park Blvd., new appliances, carpeted, laundry, backyard and deck access. Storage. Evenings, 839-1199.

\$630 BRIGHT, sunny 1 bedroom in Victorian near Lake. Carpets, pets okay 255 Lester. 834-8042.

\$635 QUALITY BUILDING Upper Grand/ Lakeshore near Piedmont. Balcony, pool, garage, A/EK. New carpet. 465-3648.

\$640 UP, Piedmont border, spacious, quiet, large, private balcony, closets galore. Convenient bus transportation 428-1242.

\$640 NEAR Piedmont, large 1 bedroom, 1 bath. Close to SF transportation. References. 510-654-0772; 415-391-2225.

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\$650 CONDO QUALITY 366 Staten. Spacious 1 bedroom. Top floor with deck. Fresh carpet and paint. A/EK. Must See! Parking available. Call 652-6202.

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\$650-1710 Near Piedmont. Spacious, security entrance parking, laundry, balcony, SF bus. No pets 652-7719.

\$650 ADAMS Point. Quiet, modern, central heat, dishwasher, balcony view, security garage. \$650 deposit. 465-5313.

\$650 SUNNY Spanish style 1 bedroom, hardwood floors, separate dining room, lots of sun-light. Close to Lake, all utilities included 2215 Carroll St 834-6646.

\$655 COZY 1 bedroom, close to Piedmont, with all amenities including sauna, pool, etc. View. Parking. Laundry facilities. Lease. Available now. 465-9064; 351-7963.

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\$675 RAND Avenue. Charming 1920's splex. Hardwood floors, coin laundry. Walk to Lakeshore shopping 839-5341.

\$675 SPACIOUS, sunny, excellent convenient location, 537 Mendana. Patio, coin laundry, modern kitchen 523-5351.

\$690 TRADITIONAL 1920'S Mediterranean-style security building residential. Heddon Hill location. Spectacular top floor corner unit, recently renovated, featuring decorative fireplace, gleaming hardwood floors, includes heat, water, garbage. 510-482-3372; 510-547-4020; 415-459-1307.

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\$700-795 LARGE bright units, beautiful Art Deco building, first/ fifth floor, laundry, parking, garden. 315 Park View Terrace. 832-4782.

\$700 COLLEGE Ave., Rockridge, 1 bedroom, laundry 1 block BART, near shopping. Parking available 652-1778.

725 1 BED. APT. RENTALS
Oakland & Piedmont

\$700 GLENVIEW Victorian, sunny, with charming built-ins, tile kitchen and bath, deck, laundry. 482-5790.

\$700 LARGE, sunny 1 bedroom, elegant Spanish fireplace, hardwoods, beamed ceiling, fireplace, elevator, view. 536-9839.

\$700 PIEDMONT Ave./ Glen New carpets/paint, secure, deck with views, lots of light. Convenient neighborhood. Flexible terms. 916-444-5500.

\$725 ADAMS Point, large 1 bedroom, garden, quiet building, heat included. 279 Vernon. 893-2224.

\$725 LARGE Merritt Ave. apartment, pride of ownership fourplex, fireplace, hardwood, parking 339-9825, ext. 245.

\$725 UPPER Grand, large apartment, petto, parking. Cat okay. Optional separate sunroom. 339-9825, ext. 244.

\$730 DUPLX 1 bedroom, Formal dining, 2-level, washer/dryer. New carpet, paint, detached garage on Rand off Lakeshore. Call Michelle, 531-7006.

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\$795-825 CHINA Hill 1 and 2 bedrooms. Completely refurbished. Hardwood floors, view, new carpet, appliances, parking available. 2201 Carroll 653-6484; 452-0386.

\$795 MONTCLAIR condo, large 1 bedroom, new paint and carpets, security building/parking. Elevator, laundry. Convenient to shops/transportation 525-4886.

\$800 PIEDMONT BORDER Mediterranean building, view, spacious rooms, beamed ceiling, hardwood parquet floors, dining room, gas stove. 1001 Warwick. 547-0404.

\$800 LAKESHORE Ave. 1 bedroom, large sunny unit, 910 sq. ft. Hardwood floors, huge closets, tile kitchen and bath. Laundry, elevator, intercom. Call 451-9062.

\$885 UPPER Glenview on Park. Hardwood floors, yard, garage. Some view of Bay. 547-2929. Lease.

\$850 FULLY furnished 1 bedroom, view, walk-in closet. Parking. Unfurnished \$750. 1 Kellon Court. 273-9899.

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\$970 ROCKRIDGE large 1 bedroom. Bay view, garage, storage. No pets. Heat/ water included 525-0710.

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\$600 LESTER Ave. Carpet, drapes, appliances, laundry, garage. Walk to Lake. Gary 839-5341.

\$800 TWO large bedrooms, wall-to-wall carpet, new paint. Near Hill Hill, off Telegraph. Elpi 510-652-2436.

\$825 MILLS area. Duplex, 2 bedroom, carpets. Water, garbage paid. Carport. Small yards. 465-4571.

\$825 NORTH Oakland. Big kitchen (no living room). 439 49th. Hardwood. Cat negotiable. BART. 655-5890.

\$845 NICE 2 bedroom, Adams Point, Piedmont border. Carpeted, painted, parking, convenient transportation, shopping 658-6658.

\$875 IVY Hill 2 bedroom with view in attractive, well-maintained 1920's building. Huge rooms, airy and sunny, tile bath, tile ceilings, large dining area, closets. 419-0449.

\$875 TWO bedroom, 1 bath, water and garbage included. Above MacArthur, 3701 Coolidge. Call 531-4701.

\$885 TWO bedrooms, 1 1/2 bath townhouse apartment. Off-street parking. 3801 Maybelle Ave. near MacArthur. 531-7514.

\$900 GREENRIDGE Dr., carpets, drapes, stove, refrigerator, balcony, storage, coin laundry, parking. 839-5341.

\$970 TWO bedroom, close to downtown and transportation. Private patio, garage. Drive by 324 Oakland Ave. WMC 893-9380.

\$970 TWO bedrooms. Quiet, small community. Well-kept. Intercom, entry. On Telegraph off of Alcatraz. Laundry facilities 653-2703.

\$970 SPACIOUS townhouse, new paint, carpet and blinds, in fourplex on quiet residential street. Dishwasher, disposal, gas range. Private patio and large yard, off-street parking. 2508 Bartlett, near Deering. 601-1780.

\$975 ADAMS Point, 2 baths, spacious, quiet street. No pets. No cats. 347 Warwick 814-8071.

\$975 LARGE 2 bedroom. Walk to Lake Merritt/ Lakeshore Ave. FREE garage parking. 832-0721.

\$970 QUIET, friendly building above I-580 near Piedmont. Sunny, large living room. Closest! Laundry, secure parking. Available now. 654-6735.

\$970 LAKE Merritt, spacious, fresh paint, large closets, balcony, pool, laundry. Secure entry. Parking 549-6127.

\$970 LARGE unit, 1920's Mediterranean building, kitchen nook, hardwood carpet, many closets, laundry, near Kates/ Summit, 3408 Richmond Blvd., 465-5560.

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726 2 BED. APT. RENTALS
Oakland & Piedmont

\$800 LARGE 2 bedroom overlooking Lake. Balcony, 3 units. Garage, laundry. Water, garbage paid 531-2629.

\$825 LARGE, modern 2 bedroom near Lakeshore, quiet view, balcony, laundry, indoor parking, dishwasher 530-3846.

\$825 MORMON Temple area. New kitchen, tile stone, hardwood floors, carpet, parking, laundry. 482-5077.

\$825 QUIET neighborhood. Two bedrooms, 1 1/2 baths. Laundry, parking. Small pet/ extra deposit. 465-9064.

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\$850 LAKE Merritt. Spacious, secure parking, laundry, 2 baths, freshly remodeled. Convenient location. 452-0386; 653-6494.

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Oakland & Piedmont

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Design, repair, replacement, full service expertise. 20 years experience. Uncle Nick 450-4860.

906 Carpentry

PROBLEM Solvers Construction. Framing, structural changes, plumbing, electrical, drywall, finish work. 523-2106, 521-9163.

HOME Care and Repair. Fences, decks, remodeling, 10 years experience. Estimates. Photographs. Call Frank 465-0532.

CARPENTER 22 years. Kitchen, bathroom, doors, tile, decks, concrete, roofing, sheetrock repairs. 323-1242 leave message.

CONSTRUCTION: Wood fencing contractor, laborer and fence builders. Call 6-7 p.m. only, 338-6371.

909 Chimneys
CHIMNEY sweep, fireplace and chimney repair, chimneys braced, spark arresters, dampers. Albert Collins. License #571164. 534-1577.

910 Computer Services
COMPUTER Counseling. Make friends with your computer. IBM, the Internet IBM and Macintosh. Dan, (510) 339-8392.

913 Electrical
gilly electric
Contractor For Lake Merritt's "Necessity of Lights"
Residential New Construction Tenant Improvements
Remodeling Design/Build
24 hr. Emergency Repairs Computer Installation
Since 1952 451-2929 Lic. #195222

ALPEN ELECTRIC EUROPEAN CRAFTSMAN
Licensed Contractor #37766
25 Years' Experience
Superior Workmanship
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KIMBALL ELECTRIC
Good Work
Good Price
Satisfaction Guaranteed
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Residential, commercial, 220 upgrades, remodel, new construction. All jobs appreciated. License #683648. 521-1387.

HOUSE INSURANCE PROBLEMS?
GOT FUSES, KNOB & TUBE? NEED CIRCUIT BREAKERS?
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All Electrical Needs: Remodeling, New Construction, Upgrades, Cable TV, Phones. Licensed. 510-620-0722, El.

Golden State Electric Service 521-6941
FREE ESTIMATES Unbeatable Rates
All Work Guaranteed 10% Discount
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License #677570 Insured, Bonded
Trade Guild Member CALL SCOTT

ELECTRICAL SERVICE
Excellence in all electrical. Specialist in older house wiring, inspections, reports, upgrades, emergency services. Local. Since 1971. License #590534. Call Sid Sattler 531-4525.

915 Floors & Carpets
CARPET REPAIR
Seams, restretching, installations, new and used. Carpet sales. Serving all areas. 229-2207. References. 25 years experience.

CRAFTCARE HARDWOOD FLOORS
Install, repair, sand, refinish. Craftsmanship work. Competitive rates. Clean. License #576013. 510-645-1828.

A.Y. HARDWOOD FLOORS
Installation, refinishing, small jobs, repairs. Insurance work. Fast, friendly service. 15 years experience. 540-4829; (pager) 419-8486.

916 Furniture Refinishing & Repair
ARTISTS Touch Furniture Refinishing and Antique Restoration. Outstanding craftsmanship. References. Free estimates. Gregory 510-841-8263.

917 Gardening
JOSE'S GARDENING AND TREE SERVICE
Landscaping, tree care and removal. Overgrown yards, brush and lot clearing, retaining walls, drainage, concrete work. Very reasonable, free estimates.
Serving the area since 1983.
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Gardening Services. General clean-up, new lawns, sprinkler systems. Fences, drainage, concrete, driveways, asphalt, bricks, retaining walls, hailing. Free estimates. 16 years experience.
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SPRINKLER REPAIRS Upgrades • New Installations
DRIIP IRRIGATION
Irrigation Specialist Since 1966
Complete • Prepared • Fast
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Providing quality services since 1977, including design, installation, construction, stonework, irrigation, lighting and maintenance. Commercial and residential. License #665032. 261-3585.

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Wonderful cottage, English and drought tolerant gardens, restorations, soil, stonework, water features, drip. Quality maintenance. (510) 482-4419.

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20 years of professional landscaping and maintenance service. We provide extensive local knowledge and references. If it is a part of the garden, we can design, install or repair it. License #670867.

MARTY GROSS
ALL SEASONS
Yard work/ gardening/ fire safety/ new lawns/ fences. Hauling. References. David 697-5334; 653-0445.

COMPLETE yard work/ weeding, brush, tree-pruning, removal. General hailing. 527-8306; 970-0740.

GARDEN renovations, new installations, grading, weed control, drainage, irrigation systems. Reliable, experience, references. 526-2812, Mike.

MIDGARD yardwork, hailing, rough gardening, bush and shrub trimming trees, overgrowth, berries. Bill Scheff 527-6369.

GEORGE'S Complete Landscaping and Gardening. Maintenance on big gardens, clean-ups. Free estimates. 534-8815.

917 Gardening

GARDENER. 16 years local experience, excellent references, reasonable rates, clean-ups and maintenance. Chris 655-0157.

JAPANESE Landscape Contractor. Cleanup, maintenance, installation, tree work. Commercial/ residential. Fully insured. Free estimates. (510) 428-0750.

GARDEN Cleanup, overgrowth cleared. Pruning, ivy, blackberries, etc. removed. Hauling. Free estimates. 848-2095.

FIRE Safety Clearing. Spring clean-up! Poison oak, yard clearing, hailing, insurance, references. Tom Carlson, 527-7536.

L&J Gardening. Affordable, quality, general maintenance, mowing, pruning, clean-up, hailing. Estimates. 769-8919.

LUIS' Gardening. Maintenance and Hauling Service. Brush clearing. Prompt, efficient, friendly. Best rates. Call 339-7128.

LANDSCAPE GARDENING SERVICE INSURED - LICENSE #648997
General Cleanup - Maintenance: Twice \$40 four times \$60. Complete tree service; New lawn, fence, deck, retaining wall, concrete driveway, sprinkler system. 261-5075.

LATIN'S GARDEN SERVICES
New Lawn: Seed-Sod Sprinklers: Installation: Repair, Manual - Automatic. Complete garden care. Free estimates. Adrian Vega 510-436-5142.

PROFESSIONAL gardener, college graduated. Seven years local experience in maintenance and cleanup. Claudio 527-8563.

VIDAL'S gardening maintenance. Landscaping, clean ups. Free estimates. Call 261-8554.

KEEP IT GREEN BUT TRIM
Gardening service. Yard maintenance. Cleanup, hailing, free estimates. (510) 433-2855.

NATURE'S DESIGN
Small landscape design/ build company dedicated to the highest quality of garden installation/ maintenance. You'll wonder how you lived without us! Keith 482-2408.

ROBERT S. CRUIKSHANK
Superior landscape construction and installation. Fine masonry (patios, stairs, walls), woodwork (trellises, fences, walls, decks), planting, irrigation, lighting. Experienced. Reliable. #608865. 527-9181.

EXPERIENCED gardener. Weekly/ monthly maintenance. Mowing, pruning, hailing. 526-1672.

LANDSCAPE DESIGNS will help plan your dream from start to finish questions? Call Emille: 888-1561.

AL'S Yard Work. Yard cleanup, brush clearing, gardening maintenance. Call 527-8563 or 231-0160.

VONG'S GARDENING
and tree service. General yard work, clean-up, basement, hailing, dirt, concrete. 658-0709; 433-7905.

ROOTS 'N' SHOOTS LANDSCAPING
Maintenance/ garden cleanups. Certified arborist. Irrigation repair/ install. Design/ installation. Free estimates. Retaining/ debris disposal. 482-3236.

918 Handyperson
Workshop On Wheels
Electrical, plumbing, carpentry, etc. Small job specialists. Experienced, reliable. Bailyworks 549-1788.

REPAIRS: dry rot, bathroom walls, fences, porches, plumbing, electrical, water heaters. Painting. #661156. Dave 521-7419.

"Always...The Best"
Home Repairs
Electrical • Plumbing • Carpentry
Painting • Drywall • Tile • Doors
Roofing • Decks • Fences & More
24 years experience.
9-7 M-F & 10-4 Sat
Insured 339-1616 Lic #171266
The Friendly, Professional Company

RELIABLE quality home repair, doors and locks, electrical, plumbing, tile, brick, decks. References. 531-1209, Andy.

REPAIR SPECIALIST: Carpentry, drywall, painting, electrical, fences, and more. Excellent references. Low cost. Rebecca 510-568-8599.

HOUSEHOLD REPAIRS
Small jobs. Friendly. References, mature, dependable. Montclair resident. Quick response. Call Mac-Fix 339-6571.

★ ELI-HOME REPAIRS ★
Electrical, Carpentry, Plumbing, Tile, Paint, Windows, Doors, Decks. Responsible. Free estimates. 235-1501.

W.M. HOME REPAIR
Painting, fences, decks, tile, plumbing, electrical, and more. 10 years experience. Call 24 hours. Phone: 452-0616; 614-7607; pager: 542-6063; 819-1368.

"HONEY...DO"
REPAIR, INC.
SMALL HOUSEHOLD REPAIRS
Plumbing • Electrical • Gutters
Doors • Windows • Sprinklers
Employment Positions Available
Bonded • Insured • Lic #720621
Fast Response 839-7800

PROFESSIONAL home repair, doors, windows, drywall, stairs, plumbing, electrical, tile and painting. 15 years experience. Senior citizen and single parent 20% off. Tom 297-4051.

ELECTRICAL Handyman. Trouble-shooting, old wiring, home and office lighting. Light carpentry, unusual repairs. Dan 658-2619.

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One Call Does It All!
Electrical, plumbing and carpentry. Guaranteed and insured. License #53071. Call today: 510-433-0448.

HOME Repair Expert. Fences, decks, carpentry, doors, locks, glass, windows, electrical, plumbing, odd jobs. 464-5934.

919 Hauling
MONTCLAIR district. \$5 loads (minimum). Haul anything daily. Also other light things by truck. Peter Van Deusen, 339-1019.

BRENNAN'S HAULING
No job too large. Dependable and experienced. Low rates - free estimates. Greg 428-5464.

DAVID'S HAULING
Garages, basements, yards. Transport, bobcat, dirt, concrete, demolition. References. Free estimates. 697-5334, 653-0445.

HAULING and removal, yard, garage, relocations, estate clearing, general demolitions, etc. References. 527-8306; pager 970-0740.

BUNN'S Hauling. Dirt, limbs, concrete, old furniture, basement, garage, yard clean-up. Dependable. Free estimate. 638-5929.

\$12/ HOUR: General cleanup, yard, bobcat service. Demolition, concrete, dirt, roof removal. Tree service. Estimates. 215-8866.

COMPLETE Hauling: Garages, yards, estates, relocations, removal of furniture, sheds, etc. For prompt courteous service call Randall, 526-5753.

HAULING, moving, cleanup, yard, garages, furniture moving, tree service, trash. Navas 237-8019; 639-0503.

FRANCISCO'S Hauling. General clean-up, yards, garages, furniture, small jobs okay. Low rates. (510) 233-9242; pager 510-729-4182.

919 Hauling

HANDY HAULING
Large/ small loads. Household, basement, yard debris, demolition, construction debris. Call Dave 428-5496.

HAULING & BOBCAT SERVICES
Excavation, grading, dirt, concrete and foundation removal. Demolition work. Free estimates. Alameda 510-521-8180. Pager 519-0305.

CHEA'S HAULING. Dirt, concrete, demolition, trees. All debris. 510-53

936 Plumbing

PACIFIC PLUMBING SYSTEMS
Complete plumbing service. Water heaters, sewer, drain cleaning, faucets, toilets. High quality, low rates. License #708533 614-7292.

938 Psychic Advisors

SOPHIE FORTUNE TELLING
More than 50 years experience. Specializing with candles. Guaranteed peace of mind. Strongly Believed. Guaranteed Results. (415)923-1807.

939 Roofing

Shamrock Enterprises
Licenses #41502. Roofs and Gutters-10% Discount. Local References. Montclair resident. Free estimates. 331-1116.

DOUGLAS Roof Maintenance, all types roof repair, 22 years/Oakland. No job too small. 536-6520.

LEVI ROOFING

Commitment to quality. All types. Experienced. Reasonable prices. License #050980. Call (510)614-0782, (800)945-0297.

ISAAC ROOFING COMPANY PLEASE CALL US - ONLY

People Who Want An Excellent Job At Lowest Price. For All Kinds Of Commercial And Residential Roofing and Gutters. 816-2511 or 530-9196. Peter Licenses #77478.

COLLINS ROOFING

Commercial/Residential. Quality Work/Reasonable Rates. Free estimates. License #65711. 601-9181.

SEAMLESS GUTTER WORK

Replace, repair, cleaning. Licensed/insured. Reasonable rates. Free estimates. 241/254-5304.

NORTHSTAR ROOFING

Let Northern be your guide. Repairs, reroofing, gutters. License #68711. Call 481-1015.

PACIFIC ROOFING COMPANY

Excellent job at lowest price. Commercial/residential, roofing, gutters. 816-2559; 337-4142. #709553.

943 Tile Work

TILE CONTRACTOR
Ceramic tile, marble, granite, slate installations. 15 years experience. References. Free estimates. License #535406, Bruce Friedman, 547-6289.

SIR AMICK TILE

Re-grouting, leaky showers, bathtub re-glazing, tile repairs. Free estimates. 530-5067.

ARTISTIC TILE

Ceramic, Marble, Slate, Baths, Kitchens, Fireplace, etc. Free estimates. References. License #623-922. 528-6366 Pacanowski.

GEORGE Moestre Construction. Honest hands-on contractor/owner. Free consultation and bids. #475249. 339-1093.

AESTHETICS TILE

Remodeling, new construction, custom tile/mosaic installation. #1271949. Excellent local references. GII, 525-4974.

KITCHENS and bath remodel, custom tile installation, showers/design. GII, 653-4524.

944 Tree Service - Licensed

DIAMOND TREE
Why Not Call The Best
841-1300
License #511515

C & B Tree Service

• Removal • Trimming
• Topping • Hauling
• Firewood
Free Estimates
Lic. #523254
530-2243
24 Hour
Mobile phone
693-0937

COASTAL TREE

Removals, topping, trimming. Free estimates, fully insured. HANS, 524-1007. License #661049.

DAN'S Tree Service. Responsible arborists, no topping. License #712538. 526-8684.

TAVARES TREE- 436-0635

Trees removed, gently topped safely, trimmed artistically. License #1271949. Insured. For free estimates call Ron Tavares.

945 Tree Work

A careful tree service. Certified Arborist #429. Trimming, removals, free estimates, local references. 339-1468 Jerry.

946 Upholstery

UPHOLSTERY • PILLOWS
20 years experience. Great fabric selections. Pick-up and delivery. Free estimates. Gretchen 465-7031.

948 Window Cleaning

BARCK Window Cleaning 849-3350

PROFESSIONAL WINDOW CLEANING
Since 1980. Local references. Owner operated. Reasonable rates. 924-1397.

YES, WE DO WINDOWS!
Professional window cleaning/gutter cleaning. Let the light in. Rick 510-652-9906.

SQUEAKY clean window work. Fully licensed and insured. Residential and commercial accounts welcome. 763-9262.

RICK'S WINDOW WASH
Professional Window Cleaning. Discount Prices. Free Estimates. Call 874-4534.

949 Wordprocessing

WORDPROCESSING
Reports, resumes, dissertations, manuscripts, letters, memoranda, forms, mailing lists. On-site office support. Paper Tiger Business Services 510-482-7424.

DESKTOP PUBLISHING
Business/personal. Color overviews, presentations, newsletters, graphs, reports, letterheads, cards, announcements, resumes. 510-832-4498.

Public Notices

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4244
The Name of the Business:
Liberty Recovery Services, P.O. Box 5067, Hercules, CA 94547.
Is hereby registered by the following owner:
Kenneth R. Ruggiero, 109 Oak St., Hercules, CA 94547.
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on June 15, 1996.
Statement was filed with County Clerk of Contra Costa County on July 15, 1996.
The Journal August 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4244
The Name of the Business:
Planet Parking, 4 Commercial Blvd., Ste. 8, Novato, CA 94949.

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Public Notices

Is hereby registered by the following owner:
Norman Florence, 3020 Bridgeway, #221, Sausalito, CA 94965.
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on July 9, 1996.
Statement was filed with County Clerk of Contra Costa County on July 9, 1996.
The Journal August 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 96-4170
The Name of the Business:
Pacific Refining Company, 4901 San Pablo Avenue, Hercules, CA 94547.
Is hereby registered by the following owners:
Coastal West Ventures Inc., a general partner, Nine Greenway Plaza, Houston, Texas 77046.
Coastal Energy Corporation, a general partner, Nine Greenway Plaza, Houston, Texas 77046.
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on January 1, 1989.
Statement was filed with County Clerk of Contra Costa County on July 1, 1996.
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Statement was filed with County Clerk of Contra Costa County on July 1, 1996.
The Journal August 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 96-4170
The Name of the Business:
Pacific Refining Company, 4901 San Pablo Avenue, Hercules, CA 94547.
Is hereby registered by the following owners:
Coastal West Ventures Inc., a general partner, Nine Greenway Plaza, Houston, Texas 77046.
Coastal Energy Corporation, a general partner, Nine Greenway Plaza, Houston, Texas 77046.
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on January 1, 1989.
Statement was filed with County Clerk of Contra Costa County on July 1, 1996.
The Journal August 1, 8, 15, 22, 1996.

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This

Public Notices

The Name of the Business:
Augustine Drive, Martinez, CA
94501

is conducted by the following owners:
Augustine Drive, Martinez,
94501, 1843 Andrews Drive, Con-

is conducted by Co-Partners:
Augustine Drive, Martinez,
94501, 1843 Andrews Drive, Con-

is conducted by Co-Partners:
Augustine Drive, Martinez,
94501, 1843 Andrews Drive, Con-

is conducted by Co-Partners:
Augustine Drive, Martinez,
94501, 1843 Andrews Drive, Con-

is conducted by Co-Partners:
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94501, 1843 Andrews Drive, Con-

Public Notices

This business was conducted by a limited partnership.
Signed: Richard A. Houston.

This statement was filed with the County Clerk of Contra Costa County on August 5, 1996.
The Journal, August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4968
The Name of the Business:
El Portal Rent-A-Car, 2697-B El Portal Drive, San Pablo, CA 94606.

is hereby registered by the following owner:
Houston Rent-A-Car, Inc., California.
This business is conducted by a Corporation.
The registrant commenced to transact business under the fictitious business name listed above on June 8, 1996.

Statement was filed with County Clerk of Contra Costa County on August 7, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4843
The Name of the Business:
A to Z Maintenance, 5929 Alameda Ave. #208, El Cerrito, CA 94530.

is hereby registered by the following owner:
Real J. Carty, 5929 Alameda Ave. #208, El Cerrito, CA 94530.
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on August 1, 1996.

Statement was filed with County Clerk of Contra Costa County on August 1, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4820
The Name of the Business:
Valley Auto Body, 3123 Doyle Ln., Oakley, CA 94641.

is hereby registered by the following owner:
Hamid Ayar, 4541 Tuolumne Way, Concord, CA 94521.
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on August 1, 1996.

Statement was filed with County Clerk of Contra Costa County on August 1, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4804
The Name of the Business:
Hot Dog Express, Etc., 1486 Delaware Dr., Concord, CA 94521.

is hereby registered by the following owner:
Adora C. Lazaro, 1486 Delaware Dr., Concord, CA 94521.
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on July 31, 1996.

Statement was filed with County Clerk of Contra Costa County on July 31, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4791
The Name of the Business:
Bright Beginnings Child Development Center, 2707 Dover Avenue, San Pablo, CA 94606.

is hereby registered by the following owners:
Terrence P. Carter, 3220 Herriott Ave., Oakland, CA 94618.
Eugene J. Crayton, Jr., 3220 Herriott Ave., Oakland, CA 94618.
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on July 31, 1996.

Statement was filed with County Clerk of Contra Costa County on July 31, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4769
The Name of the Business:
A-1 Foto 2-A Foto Lab 3-A Foto Shop, 3537 Plaza Way, Lafayette, CA 94549.

are hereby registered by the following owners:
Prem K. Bajaj, 4883 Buckboard Way, El Sobrante, CA 94603.
Srinjee Vohra, 2611 Moyers Road, Richmond, CA 94806.
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on July 30, 1996.

Statement was filed with County Clerk of Contra Costa County on July 30, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4814
The Name of the Business:
Bellini, 111 Thiol Lane, Danville, CA 94506.

is hereby registered by the following owner:
Irene Khorshevsky, 112 Thiol Lane, Danville, CA 94506.
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on July 31, 1996.

Statement was filed with County Clerk of Contra Costa County on July 31, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5021
The Name of the Business:
The Redmillor Co., Inc., 1000 Detroit Ave., Ste. E, Concord, CA 94510.

is hereby registered by the following owner:
The Redmillor Co., Inc., 1000 Detroit Ave., Ste. E, Concord, CA 94510.
This business is conducted by a Corporation.
The registrant commenced to transact business under the fictitious business name listed above on July 31, 1996.

Statement was filed with County Clerk of Contra Costa County on July 31, 1996.
The Journal August 22, 29, September 5, 12, 1996.

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME
File No. 96-1379
The following person has abandoned the use of the fictitious business name Ladies Financial Growth & Security Club, 425 Pomona Street, Crockett, CA 94525.

The fictitious business name referred to above was filed in the County of Contra Costa on March 7, 1995.
Fatima North-Stacey, 425 Pomona Street, Crockett, CA 94525.
This business was conducted by an individual.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5000
The Name of the Business:
The Redmillor Co., Inc., 1000 Detroit Ave., Ste. E, Concord, CA 94510.

is hereby registered by the following owner:
The Redmillor Co., Inc., 1000 Detroit Ave., Ste. E, Concord, CA 94510.
This business is conducted by a Corporation.
The registrant commenced to transact business under the fictitious business name listed above on July 31, 1996.

Statement was filed with County Clerk of Contra Costa County on July 31, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5000
The Name of the Business:
The Redmillor Co., Inc., 1000 Detroit Ave., Ste. E, Concord, CA 94510.

Public Notices

Signed: Fatima North-Stacey.
This statement was filed with the County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4950
The Name of the Business:
Ladies Financial Group and Security Club, 1358 Seventh St., Rodeo, CA 94572.

is hereby registered by the following owners:
Terri Peretti, 1358 Seventh St., Rodeo, CA 94572.
Lisa Spivey, 200 E. J St., Benicia, CA 94510.
Julie Flynn, 1586 Ridgecrest Rd., Pinole, CA 94564.

Pat Landree, 961 Berkeley Ct., Pinole, CA 94564.
Veda Mason, 989 28th St., Richmond, CA 94804.
Joan Wise, 271 Dupont Dr., Crockett, CA 94525.
Christy Wallace, 2491 Mahan Way, San Pablo, CA 94606.

The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on August 5, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FILE 4684 A.P. NUMBER 540-220-014 NOTICE OF TRUSTS SALE UNDER DEED OF TRUST YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED December 8, 1986, UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. Notice is hereby given that S.B.S. Trust Deed Network, a California Corporation as trustee, or successor trustee, or substituted trustee pursuant to the Deed of Trust executed by KEN L. MOORE AND ANDREA R. MOORE, HUSBAND AND WIFE, Recorded on 08/08/87 as Instrument No. 87-5318 in Book 13377 Page 876 of Official Records in the office of the County Recorder of Contra Costa County, California, and pursuant to the Notice of Default and Election to Sell thereunder recorded 05/09/1996 as Instrument No. 96-85498 of said Official Records, Will Sell on 09/10/1996 at the Main Street Entrance to the City Hall, 1656 N. Main Street, Walnut Creek, CA at 10:00 AM at public auction, to the highest bidder for cash (payable at the time of sale in lawful money of the United States), all right, title, and interest, conveyed to and now held by it under said Deed of Trust in the property situated in said County and State hereinafter described: AS MORE FULLY DESCRIBED ON SAID DEED OF TRUST. The property address and other common designation, if any, of the real property described above is purporting to be 131 18th Street Richmond, CA 94801 The undersigned Trustee disclaims any liability for any inaccuracy of the property address and other common designation, if any, shown herein. The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is \$84,433.45 In addition to cash, the Trustee will accept a cashier's check drawn on a state or national bank, a check drawn by a state or federal credit union or a check drawn by a state or federal savings and loan association, savings association or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state. In the event lender other than cash accepted, the Trustee may without the issuance of the Trustee's Deed until funds become available to the payee or endorsee as a matter of right. Said sale will be made, but without covenant or warranty, express or implied regarding title, possession or encumbrances, to satisfy the indebtedness secured by said Deed, advances thereunder, with interest as provided therein, and the unpaid principal balance of the Note secured by said Deed with interest thereon as provided in said Note, fees, charges and expenses of the trustee and of the trusts created by said Deed of Trust. Dated: 08/09/1996 S.B.S. Trust Deed Network, as said Trustee, a California Corporation, 7411 Lorge Circle, Huntington Beach, CA 92647 (714)842-9111 by: Nancy Stuart, Asst. Secretary, S.B.S. Trust Deed Network 247530 8-22/29, 9-5 1996

The Journal August 22, 29, September 5, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4597
The Name of the Business:
ANTA INTERNATIONAL, 5820 Alpine Rd., San Pablo, CA 94606-4166.

is hereby registered by the following owners:
Edward Agye Kum, 2400 Lancaster Dr., #10, Richmond, CA 94806.
P. Kofi Boat-Ahri, 5820 Alpine Rd., San Pablo, CA 94606-4166.
Cleveland Bellard, 5961 Hwy 16, Guinda, CA 95627.
This business is conducted by a General Partnership.
The registrants commenced to transact business under the fictitious business name listed above on July 22, 1996.

Statement was filed with County Clerk of Contra Costa County on July 22, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4597
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ANTA INTERNATIONAL, 5820 Alpine Rd., San Pablo, CA 94606-4166.

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P. Kofi Boat-Ahri, 5820 Alpine Rd., San Pablo, CA 94606-4166.
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The Journal August 22, 29, September 5, 12, 1996.

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P. Kofi Boat-Ahri, 5820 Alpine Rd., San Pablo, CA 94606-4166.
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The Journal August 22, 29, September 5, 12, 1996.

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P. Kofi Boat-Ahri, 5820 Alpine Rd., San Pablo, CA 94606-4166.
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The Journal August 22, 29, September 5, 12, 1996.

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This business is conducted by a General Partnership.
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Statement was filed with County Clerk of Contra Costa County on July 22, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4597
The Name of the Business:
ANTA INTERNATIONAL, 5820 Alpine Rd., San Pablo, CA 94606-4166.

Public Notices

printed in the County of Contra Costa.
Dated: August 14, 1996
Justin Sanders
Judge of the Superior Court
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4931
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94603.

is hereby registered by the following owner:
Neal Smithers, 5512 San Pablo Dam Rd., El Sobrante, CA 94603.
This business is conducted by an individual.
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.

Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4850
The Name of the Business:
Source Tree, 538 Elm St., El Cerrito, CA 94530.

is hereby registered by the following owners:
Justin T. Franks, 538 Elm St., El Cerrito, CA 94530.
Derek Harmon, 90 Stratford Rd., Kensington, CA 94707.
This business is conducted by a General Partnership.
The registrants commenced to transact business under the fictitious business name listed above on August 1, 1996.

Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

THE CITY OF ALBANY
NOMINEES FOR PUBLIC OFFICE

NOTICE IS HEREBY GIVEN, that the following persons have been nominated for the offices hereinafter mentioned to be filled at the Albany General Municipal Election to be held in the City of Albany on TUESDAY, NOVEMBER 5, 1996:

MEMBER, CITY COUNCIL
VOTE FOR NO MORE THAN THREE (3)
Peggy Thomas
Jon Ely
Michael Feiner
Robert Good

MEMBER, BOARD OF EDUCATION
VOTE FOR NO MORE THAN TWO (2)
Bill Cain
Dave McMahon
Owen H. Jones

CITY TREASURER
VOTE FOR NO MORE THAN ONE (1)
Tony Caine
Kim Denton

De conformidad con el Decreto Federal de Derechos de Votación, los votantes de Albany pueden solicitar material electoral en español o en chino, llamando al Archivo de la Ciudad (City Clerk) al teléfono 528-5720 para la traducción correspondiente.

依照聯邦選舉權利法規定，
阿賓尼市選民可致電市幹事
528-5720申請索取西班牙文
或中文的選舉資料翻譯本。

Jacqueline L. Bucholz, CMC
City Clerk
The Journal August 22, 29, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4792
The Name of the Business:
J.D.I. Enterprises, 119 Garretson Ave., Rodeo, CA 94572.

is hereby registered by the following owner:
Erik Nuno, 119 Garretson Ave., Rodeo, CA 94572.
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on July 31, 1996.

Statement was filed with County Clerk of Contra Costa County on July 31, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4842
The Name of the Business:
Organizing People To Succeed, 712 Bancroft Rd., Ste. 425, Walnut Creek, CA 94598.

is hereby registered by the following owner:
Penny Parks, 2389 Grande Vista Pl., Oakland, CA 94601.
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on August 1, 1996.

Statement was filed with County Clerk of Contra Costa County on August 1, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4841
The Name of the Business:
Equity Enterprise, 4355 Rose Ln., Concord, CA 94518.

is hereby registered by the following owners:
James Woods, 4355 Rose Ln., Concord, CA 94518.
Arlene J. Woods, 4355 Rose Ln., Concord, CA 94518.
This business is conducted by individuals - Husband and Wife.
The registrant commenced to transact business under the fictitious business name listed above on August 1, 1996.

Statement was filed with County Clerk of Contra Costa County on August 1, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4826
The Name of the Business:
Rhodes Home Repair, 553 19th St., Richmond, CA 94801.

is hereby registered by the following owners:
James Floyd Rhodes, 553 19th St., Richmond, CA 94801.
Peggy Ann Rhodes, 553 19th St., Richmond, CA 94801.
This business is conducted by individuals - Husband and Wife.
The registrants commenced to transact business under the fictitious business name listed above on August 1, 1996.

Statement was filed with County Clerk of Contra Costa County on August 1, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No.

People

Tanya McNeill

Tanya M. McNeill, of Ashbury Avenue, El Cerrito, 1992 graduate of El Cerrito High, graduated on May 26, from Wesleyan University in Middletown, Conn., with a major in sociology and women's studies. She won the Anna Julia Cooper Prize for excellence in the study of social theory.

Founded in 1831, Wesleyan is a private, nondenominational, coeducational university of the liberal arts and sciences with 2,700 undergraduate students.

Norma Perez

Norma Perez of El Cerrito is one of 21 students nationwide participating in the Ohio University College of Osteopathic Medicine's (OU-COM) 1996 Summer Scholars Program.

The daughter of Clementina and Jesus Perez, Perez received a bachelor of arts degree in human biodynamics from UC Berkeley in 1995.

Summer Scholars is a special premedical program designed to enhance the preparation of students from racial and ethnic minority backgrounds for admission into osteopathic medical school. The eight-week program prepares the students to become more competitive in the application process. Students who participate in the summer program have the opportunity to interview for admission to OU-COM.

The students attend lectures and participate in labs in the basic medical sciences and osteopathic principles and practice. Optional classes in a variety of study skills are also offered. A special part of the program consists of seminars by physicians at the college who address

topics such as medical ethics, public health and changes in the health-care field.

Wilkin Wai-Kin

About 5,900 Purdue University students earned academic honors for the spring 1996 semester, including Wilkin Wai-Kin Cheung of El Cerrito in the field of science.

To earn academic honors, Purdue students must have at least a 3.5 semester or cumulative grade-point average on a four-point scale.

El Cerrito Catholic group installs new officers

Installation of officers of Mother of Perpetual Help Institute #159, Y.L.I., El Cerrito was recently held, with Ruth Vietti re-elected as president. Installing officer was Institute Deputy, Mary Elliott of Isle City Institute, Alameda.

The new corps of officers consist of:

Brenda McKinley, Past President; Lena Cardella, First Vice President; Christine Hickey, Second Vice President; Martha

Caetano, Recording Secretary; Joan Sousa, Sentinel; Evelyn Braga, Treasurer; Marie Valladao, Financial Secretary; Pat Dorezo, Marshall. Trustees: Thelma Soldavini, Anna Mascaro, Jo Stacey, Eleanor Roat and Lorraine Ostrowski.

President Vietti recently met with the new officers to formulate plans and organize committees for the coming year.

At the 93rd Grand Institute Convention held in Hawaii, Marge

Young of Saratoga was elected Grand President of the 127 institutes which comprise Grand Institute.

Her special project this year is "Lighting the Way," recognizing a need for education for those adults and children who are illiterate. Members are asked to cooperate with schools and libraries by volunteering their services in order to achieve this goal.

Pat Di Piazza of Laurentian Institute, Oakland, was appointed

District Deputy of which takes in institute land, Alameda and El

Young Ladies Institute, foremost Catholic organization women in the western States, including California, Washington and Oregon. Members are dedicated to helping, developing and serving others in time of need.

For information on membership, call 510-232-2217.

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Packed with more than \$300 in values to the Bay Area's best family attractions, our 'Top 20 Value Book is a real page-turner. It includes free admissions and discounts to your favorite family shows, museums, plays, and more. To get your copy, show \$20 in Hilltop receipts at the Information Desk in the Grand Court.* Hilltop's 'Top 20 Value Book. It's full of happy endings and great beginnings.

\$300 IN DISCOUNTS AT THE BAY AREA'S FINEST FAMILY ATTRACTIONS.



GREAT PERFORMANCES

HORNBLOWER DINING YACHTS

University of California Museum Pacific Rim Archive

Kidshow

Family Arrangement Center

The EXPLORATORIUM

*Offer good while supplies last. Limit one per family/household. Receipts must be dated from August 18-September 6, 1996. Some restrictions apply.

HILLTOP
SHOPPING CENTER

Hilltop Exit off I-80 in Richmond • Over 110 stores and services

Hill

Continued from page nine urban population, including many who would otherwise seldom have the opportunity to experience the natural world in a more pristine setting.

In particular, Albany Hill represents an irreplaceable resource for our children, for the generations to come. I recall how heavily my own childhood was influenced by the uncounted hours spent in neighborhood wild spots, and how much the proximity to such places is a common factor among people who share a passionate love for the living world.

As adults, we tend to forget the magic and mystery that hands-on exploration of even a small patch of wild provides: the delight of unstructured discovery, of curiosity triggered by questions to which there are no prepackaged answers. Of fantastic adventures limited only by unfettered imagination. May these magic opportunities always exist for the children of the East Bay.

TAKE THIS HOME FITNESS TEST.

Plan for the next earthquake before it happens. Take these steps to minimize its effects on your home and family.

- ☐ Latch cabinets in kitchen/bath/garage/storage space areas
- ☐ Place heavy and breakable items low on shelving units
- ☐ Install protective window film
- ☐ Secure tall furniture to walls
- ☐ Secure major appliances to stable surfaces (i.e. television, VCR)
- ☐ Ensure safety of sentimental objects
- ☐ Anchor water heater
- ☐ Bolt foundation to house

American Red Cross
Bay Area

For more information, call or write your local office.